

# Pet Food Market Projected To Grow USD 200.9 billion in 2032, Reaching CAGR 5.9% From 2025 To 2032

Pet food market is experiencing significant growth by evolving consumer preferences and innovative product developments.

WILMINGTON, DE, UNITED STATES, July 9, 2025 /EINPresswire.com/ -- Humanization of pets is expected to increase as pets are treated as secondary family members. It is reflected in stronger consciousness on pet food ingredient composition. Many pet owners are adopting pets to have companion. The pet owners are placing heavier emphasis on their pets'



wellbeing in terms of nutritional values and ingredient composition.

With a rise in domestic pet food manufacturing industry and competition from international brands, the United States has remained the top pet food supplier. The market trends indicate

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The pet food market continues to thrive, driven by rising pet ownership, premium nutrition trends, and growing demand for natural, organic, and customized pet food solutions."

Navneet Kaur

that Chinese and Indian consumers are preferring a premium U.S. pet food.

The <u>Pet Food Market</u> was valued at USD 127 Billion in 2024 and is expected to reach USD 200.9 Billion by 2032, at a CAGR of 5.9% during the forecast period.

The humanization of pets, increase in awareness about the pet health, and the presence of premium pet food options are driving pet food market growth. The strict regulations regarding pet food safety and quality are expected to boost the demand for good nutritional pet food. Premium

and specialty pet food brands are targeting perceptive pet owners who prioritize quality and

nutrition. Many companies are focusing on online sales and delivery of pet food, which help to capitalize on the growing online segment. Online retailers are playing a significant role in distributing pet food to many consumers. Major e-commerce platforms like Coupang, Market, and 11th Street are offering a wide selection of pet food products, which are providing convenience and availability to pet owners across the developing economies.

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# Pet Food Market Segmentation

Based on the Animal type, the pet food market is segmented into Dog, Cat and Others. The pet food market segment for dogs includes products specifically formulated and marketed for canine consumption, which contain raw meat, bones, organs, and vegetables. The pet food for cat includes products designed for feline consumption, which are typically contain raw meat, organs, and bones. Cat-specific raw pet food options are focusing to provide unique nutritional needs of cats like higher protein content and specific amino acids like taurine. Dog segment held the dominant position in the pet food market. Dogs are the most commonly owned pets in Asia, Europe and America, with a significant portion of households having at least one dog. Many pet food manufacturers are offering a wide range of products, which is specifically formulated for dogs like various protein sources and formulations at life stages and sizes. Currently, many pet owners are seeking out natural and organic pet food, supplements, and wellness services that helps to promote the health and well-being of their pets.

By Sales channel, Online segment held the dominant position in the pet food market.

Businesses that have understood the benefits and embraced digital transformation have thrived to sale their product through online platforms. Brands are required to use data and technology to enhance their product and channel capabilities to reach their audience. Pet owners are increasingly going online to catch up on the latest trends, and research and purchase products. They are also engaging with brands, which address their real-time needs. Convenience, product range, and fast delivery are some of the factors, which drives consumers to go forward for online shopping for pet food products. Many Chinese consumers are more inclining to purchase pet food products through online channels. Large and comprehensive e-commerce platforms are the favoured choice for consumers. The Taobao/Tmall and JD.com are the largest e-commerce platforms, which are contributing to the maximum share in the pet food market.

### China Pet food Statistics:

In general, China has a very low family pet penetration compared to US and Europe, it witnessing that China Pet food Market has a very high potential for growth during the forecast period. Pet food is expected to remain as the primary market leader, with significant growth in snacks and supplements. The tier 1 and tier 2 cities are contributing for the highest consumption of pet

food in China. The Beijing, Shanghai, and Guangzhou are the top 3 consumption cities. Hebei, Shandong, and Shanghai are three biggest provinces for production of pet food. The penetration rate of fragrance grooming products is highest among dog owners. The China Pet food market size has valued USD \$22.2 with a year-on-year increase of 9.2 %. The current market penetration rate in China is nearly about 20% compared with the Europe and North America.

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# Competitive Landscape

Initially, the pet food market has been historically dominated by imported brands, now domestic brands are expected to on the rise across developing economies like China and India. Domestic brands are focusing to leverage innovative technology and more formulations and actively investing in social media marketing to boost pet food consumption. The presence of the players' distribution channel and access to raw material impacts the competition in the regional pet food market. Many companies have reputation in the pet food and they have the best grade, quality and products to offer. Prominent key players are increasing their sales by consumer advertising and promotion, which is expected to assist to build brand awareness and equity. Paid social and digital advertising and public relations programs are some of the prominent drivers for brand awareness of pet food. key players are focusing on the usage brand specific websites and social media pages to engage consumers with lifestyle, product and usage information related to pet food products.

The Pet Food market is witnessing a steady development, and is anticipated to reach \$ 200.9 Billion by 2032 at a CAGR of 5.9% during the period 2025-2032, increasing from 127 billion in 2024. The pet care industry is experiencing rapid growth, which is driven by increasing rate of pet ownership rates and a consciousness of the importance of pet health.

The growth in research activities is indicating a positive relationship between pet ownership and human health. Many people are progressively attached to their pets with animals like dogs, cats and birds often regarded as part of the family. Pet food products include a range of options like dry food, wet food, treats, and snacks. The accessibility of pet food products across globe is increased significantly in recent years. The pet food stores and online retailers are offering a wide range of options for pet owners.

North America held the dominant position in the pet food market. More than 91% of Americans are treating pets as part of the family. The US dominates the North American pet food market, with a significant share of global revenue. High percentage of pet ownership and a well-established pet food industry are some of the prominent factors behind the market growth. The presence of population of pet owners and an increasing preference for natural and organic pet food options are expected to boost demand for pet food across North America.

The some of the prominent players include Mars Petcare (USA), Nestlé Purina (USA), Hill's Pet Nutrition (USA), J.M. Smucker (USA), Blue Buffalo (USA), Diamond Pet Foods (USA), Champion Petfoods (Canada), Virbac (France), Bosch Tiernahrung (Germany), Butternut Box (UK), Monge & C. (Italy), Yarrah (Netherlands) and Nordic Naturals (Denmark).

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