

CLOUDFRESH HAS COMPLETED HUBSPOT'S REQUIREMENTS FOR ONBOARDING ACCREDITATION

Cloudfresh has earned the HubSpot Onboarding Accreditation—a recognition awarded to partners who meet HubSpot's highest standards for onboarding expertise.

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/EINPresswire.com/ -- Today,

[Cloudfresh](#) announced that it has completed the rigorous requirements

for the **HubSpot Onboarding Accreditation**

certification. HubSpot, the

customer platform for scaling

companies, uses accreditations to recognize members of its Solutions Partner Program who meet specific criteria that contribute to their own growth and that of their customers.



Cloudfresh HubSpot Onboarding Accreditation

Cloudfresh has been officially recognized for delivering high-quality, goal-focused onboarding

experiences that help businesses start strong with HubSpot. This accreditation confirms the team's ability to guide onboarding with structure, clarity, and a strong focus on business outcomes—across a variety of industries and client needs.

“

Cloudfresh has shown a clear commitment to onboarding excellence by delivering tailored, goal-focused experiences across industries.”

Cloudfresh is a leading provider of onboarding services, helping businesses start strong with HubSpot. The company's commitment to excellence is reflected in its recent achievement of HubSpot Onboarding Accreditation.

To achieve this recognition, Cloudfresh demonstrated its ability to:

- Successfully complete onboarding projects for real clients across different industries
- Apply HubSpot's objectives-based onboarding methodology, with every step aligned to business goals

- Share actual onboarding materials—including project plans, proposals, and resources
- Maintain a certified and experienced in-house team
- Meet all HubSpot Academy certification and training standards

“Cloudfresh has shown a clear commitment to onboarding excellence by delivering tailored, goal-focused experiences across industries,” said [Michelle O'Connell](#), [HubSpot's VP of Onboarding](#). “Their ability to combine deep platform knowledge with thoughtful execution truly reflects the best of our partner community. On behalf of everyone at HubSpot, I’m thrilled to welcome Cloudfresh as an Onboarding Accredited Partner and celebrate this important achievement.”

HubSpot accreditations are awarded to Solutions Partner organizations that support the success of HubSpot customers at the highest levels of quality, service, and strategic insight. Accredited partners must demonstrate deep expertise, internal capacity, and practical experience to help clients navigate both technical and business challenges.

“Onboarding into a new CRM is a critical step for every company. Our approach focuses on understanding each client’s workflows and priorities, making a real difference. This accreditation is a meaningful milestone for us—it demonstrates our commitment to supporting companies through change and providing the best solutions. We’ll continue refining how we support teams as they start working with HubSpot,” said [Michelle O'Connell](#), [HubSpot's VP of Onboarding](#). “We’re excited to be recognized as a HubSpot Onboarding Accredited Partner and look forward to continuing to support our clients through their HubSpot journey.”

“Thanks to our HubSpot Team and everyone who played a part in making this happen! For me, this recognition is about the trust our clients place in us. Each client gets more than just onboarding—they get a guided, tailored experience empowered by our expertise and best practices that work. We’re here to make sure your company is set up for success, right from the start,” [Michelle O'Connell](#), [HubSpot's VP of Onboarding](#), [said](#).

[Cloudfresh](#) is a [HubSpot Onboarding Accredited Partner](#):

[Cloudfresh](#) is a [HubSpot Onboarding Accredited Partner](#) and a trusted expert in delivering structured, goal-oriented onboarding and CRM implementation. Our team supports businesses in getting the most out of HubSpot—from tailored onboarding and integrations to long-term optimization and insights-driven growth.

Beyond HubSpot, Cloudfresh brings deep technical expertise as a [Microsoft Dynamics 365](#), [Salesforce](#), [NetSuite](#), [Oracle](#), [SAP](#), [Workday](#), [Sage](#), [NetScout Systems](#), [NetScout Systems](#), [NetScout Systems](#) and [NetScout Systems](#) [partner](#). Since 2017, we’ve helped organizations implement, integrate, and manage complex cloud ecosystems—from proof of concept and enablement to GenAI-powered transformation and ongoing support.

With every project, our goal is simple: [help you get the most out of your technology stack](#)—with the right tools, the right guidance, and a team that stays with you from strategy to scale.

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