

Construction Corps Warns Homeowners of \$1M Project Scams and Corner-Cutting Contracts

Florida- and California-based contractor warns of rising bait-and-switch tactics in \$1M+ projects, urging clients to dig deeper into bids.

CLEARWATER, FL, UNITED STATES, September 23, 2025 / EINPresswire.com/ -- It's a dirty little secret in the construction world: contractors underbidding just to win the job—then make it back by cutting corners or burying clients in change orders once contracted.

Construction Corps, a licensed
DesignBuild contractor operating in
Florida and California, is calling out this
common tactic and urging
homeowners and commercial clients to
look beneath the surface of lowball bids.



"Everyone wants the job, so they come in at \$750K on a \$1 million project—knowing full well it



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Serena Lorien

can't be done for that," says <u>Matt Thompson</u>, founder and licensed general contractor. "They win with dishonesty and leave the client with two bad options: accept shoddy work or pay more"

This "race to the bottom" pricing tactic puts unsuspecting clients at risk. What seems like a competitive quote turns

into a budget-busting nightmare once construction begins and the change orders start piling up.

"The customer thinks all things are equal—but they're not," Matt explains. "One bid might leave out a structural necessity, like plywood under a roof. At Construction Corps, we'd eat that cost if we ever missed it. But others just pass it off to the client and say, 'That'll be \$15,000 more."

Construction Corps refuses to engage in these bait-andswitch tactics. Their team takes the time to build honest estimates, not fast guesses—because protecting the client comes first.

"We don't nickel-and-dime people. We build it right, or we don't build at all," says <u>Serena Lorien</u>, VP of Construction Corps. "When you go with the lowest bid, you might think you're winning with price—but very often lose with the overall project."

Warning signs of a cut-rate contractor:

- ☐ Unrealistically low pricing
- ☐ A reputation for heavy change orders
- ☐ Missing structural elements or legal requirements in the contract
- ☐ Sales-focused language, not technical expertise

Construction Corps is known for:

- Permit-ready construction plans (blueprints)
- •Design and Build services
- •Full-scale remodels and renovations
- •Transparency, craftsmanship, and client protection

If you want a contractor that is fair, plans diligently and delivers what they promise, visit

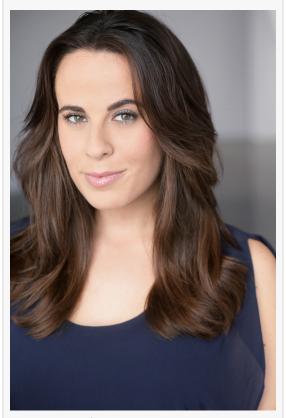
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