

# Orlando Real Estate Update: Buyers Eye Major Opportunities as Price-Reduced Homes Surge Across Orange County

*There is a notable surge in price-reduced homes across Orange County*

ORLANDO, FL, UNITED STATES, July 23, 2025 /EINPresswire.com/ -- With rising inventory and price-sensitive buyers reshaping the Central Florida housing market, [The Homes In Orlando Team](#) is spotlighting one of the biggest trends emerging in 2025: a notable surge in price-reduced homes across Orange County.

In response to this shift, the team has launched a dedicated blog post [Price-Reduced Homes in Orange County](#) highlighting current listings that have recently undergone price drops in some of the county's most sought-after neighborhoods.

"We're seeing homes across Orange County getting more competitive," says Brenden Rendo, team lead and founder of The Homes In Orlando Team. "The market is starting to normalize. With more options and longer days on market, sellers are adjusting and that's opening real opportunities for buyers ready to act."

From Winter Park and Maitland to



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Brenden Rendo | 407-616-9019

Windermere and Zellwood, these reduced-price listings are generating renewed interest in neighborhoods that were once seen as unattainable during the pandemic-fueled housing surge. Many homes are now priced below appraised value, and buyers who were previously sidelined by rising interest rates are finding room to negotiate.

#### [Featured Price-Reduced Listings in Orange County](#)

- Zellwood: A charming 2-bedroom, 2-bath Palm Harbor manufactured home in a gated 55+ golf course community, now reduced to \$139,900.
- Maitland: Beautifully maintained 4-bedroom, 3-bath single-family home in the Winfield subdivision. Featuring a pool and recent upgrades, newly priced at \$514,900.
- Windermere: Stylish and functional 3-bedroom, 2-bath home in Summerport, ideal for families or investors. Reduced to \$380,000.
- Mount Dora: Spacious 4-bedroom, 3-bath home with in-law suite and oversized corner lot, recently reduced to \$545,000.
- Winter Park: Inventory includes condos and single-family homes with significant reductions, including some ideal for first-time buyers or rental portfolios.

#### Why Buyers Are Gaining Ground in 2025

After several years of steep price increases, the Central Florida real estate market is recalibrating. Many sellers who initially overpriced their listings are now responding to market feedback with reductions. As a result, active buyers can:



Orlando Area Price Reductions



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- Negotiate better terms with motivated sellers
- Access previously unaffordable zip codes and school zones
- Save on monthly payments due to reduced principal pricing, even in the face of higher interest rates

"We're encouraging buyers to look at the bigger picture," Rendo adds. "Lower sale prices can offset rate pressure. When you combine that with the right negotiation strategy, you're potentially looking at five-figure savings."

### Seller Tips: Compete Smart in a More Balanced Market

With more homes entering the MLS and buyers becoming pickier, sellers in Orange County need to shift tactics to stay competitive.

Brenden Rendo's top recommendations for sellers in 2025:- Price based on data, not emotion  
review sold comparable homes sold from the last 30-60 days

- Prepare your home for the market: fresh paint, clean landscaping, updated lighting
- Consider a price improvement within the first 14 days if showings are low
- Highlight neighborhood perks and lifestyle features in your listing

### Local Market Outlook

While national headlines focus on mortgage rates and Federal Reserve policy, Orange County is telling a more nuanced story. Brenden notes that inventory has increased across many neighborhoods, but so have opportunities for well-positioned buyers.

The price-reduction trend is especially strong in areas with high HOA fees, aging inventory, or seller overconfidence. At the same time, new construction incentives and builder discounts are drawing attention away from resale properties further prompting existing sellers to lower asking prices.

### Learn More & Explore Current Price-Reduced Listings

The full 550 plus homes, including links to active listings and an interactive breakdown by area, can be found at: <https://www.homesinorlando.forsale/orange-county/price-reduced-homes/>

For buyers or sellers who want a personalized analysis of what this means for their situation, The Homes In Orlando Team offers free strategy sessions and home valuation consultations.

### Schedule a Consultation or Media Interview

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