

# Bra Market to Receive Overwhelming Hike In Revenue That Will Boost Overall Industry Growth by 2032

Bra Market - Depending on distribution channel, the specialty stores segment was the largest segment in 2022.

WILMINGTON, DE, UNITED STATES, July 30, 2025 /EINPresswire.com/ -- The global bra market has



The bra market size was valued at \$36.3 billion in 2022, and is estimated to reach \$59.5 billion by 2032, growing at a CAGR of 5.2% from 2023 to 2032."

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seen consistent growth over the past few years, driven by evolving consumer preferences, advancements in fabric technology, and increasing awareness around body positivity and inclusivity. Once a simple undergarment, bras have transformed into a key fashion item, with various styles and functionalities catering to diverse consumer needs.

Market Overview and Size
As of 2024, the global <u>bra</u> market is expected to be valued

at around USD 30.5 billion and is projected to reach USD 45 billion by 2030, growing at a compound annual growth rate (CAGR) of 6.7% during the forecast period. The demand for bras is primarily fueled by increasing female participation in the workforce, a rising number of fitness-conscious women, and growing awareness about personal hygiene and self-care.

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# Key Market Drivers

Diversity in Styles and Functionality: The modern-day consumer is no longer satisfied with basic undergarments. Bras today are designed for different purposes, including sports, maternity, push-up, bralettes, strapless, and wireless bras, catering to different body shapes and preferences. This diversification of styles has broadened the consumer base and driven market expansion.

Inclusive Sizing and Custom Fit: The emphasis on body positivity and inclusivity has prompted brands to offer extended sizes and personalized fitting services. Consumers now expect more inclusive sizing options, especially in plus-size categories. Brands that offer a wide range of cup

sizes and customizable fits are gaining a competitive edge.

Rise of Athleisure: The growing trend of athleisure and activewear has led to an increased demand for sports bras, especially as more women embrace fitness and wellness lifestyles. The sports bra segment is expected to show strong growth, driven by innovations in design, comfort, and performance-enhancing materials.

Technological Innovations: Advancements in fabric technology have led to the development of bras that are more comfortable, durable, and versatile. Innovations like moisture-wicking fabrics, breathable materials, and seamless designs have attracted consumers looking for functionality and comfort. Furthermore, smart bras that track biometric data, such as heart rate, are also emerging in the market.

Online Retail Boom: E-commerce has played a significant role in boosting the bra market. Consumers can now access a wide range of brands and sizes through online shopping platforms, with personalized recommendations and convenient return policies enhancing the buying experience.

#### **Consumer Trends**

Comfort Over Style: A growing number of consumers prioritize comfort over traditional aesthetics when purchasing bras. This shift has led to a rise in the popularity of bralettes, wireless bras, and seamless designs, which offer minimal structure but maximum comfort.

Sustainability and Ethical Production: As sustainability becomes a key concern for consumers, many are opting for eco-friendly and ethically produced bras. Brands that offer products made from sustainable materials like organic cotton or recycled fabrics, and those with transparent, ethical manufacturing processes, are seeing growing demand.

Brand Loyalty and Customization: Consumers are becoming more brand-conscious, and loyalty is often tied to brands that offer superior fit and comfort. Many consumers are also seeking personalized bras tailored to their specific measurements, which is driving growth in the custom-fit and made-to-order segments.

# Competitive Landscape

The bra market is highly competitive, with several global and regional brands competing for market share. Some of the leading players in the industry include:

Victoria's Secret
Calvin Klein
Triumph International
Jockey
Wacoal
Hanesbrands

### Chantelle

## Lively

In addition to established brands, several direct-to-consumer (DTC) startups, such as ThirdLove, Lively, and Cuup, have disrupted the market by focusing on better fit, personalized sizing, and sustainable practices.

## Regional Insights

North America and Europe remain dominant markets for bras, with a high level of consumer awareness and a wide range of available brands. The presence of key players and the growth of e-commerce have further propelled market growth in these regions.

Asia-Pacific is one of the fastest-growing markets, driven by the rising disposable income of the middle class, urbanization, and changing fashion preferences in countries like China, India, and Japan. The demand for premium lingerie products is also increasing in this region.

Latin America and Middle East & Africa are emerging markets, where growing urban populations and increasing awareness of personal care and hygiene are fueling demand.

## **Key Challenges**

Sustainability Issues: While there is growing demand for sustainable and eco-friendly lingerie, producing bras that meet environmental standards without compromising on comfort, quality, or durability remains a challenge for many manufacturers.

Counterfeits and Quality Control: The rise of e-commerce has also led to an increase in counterfeit products, which can negatively impact brand reputation. Ensuring quality control and maintaining consumer trust in the digital marketplace is an ongoing challenge for many brands.

Sizing Standardization: Despite advancements, sizing inconsistencies remain a significant concern in the bra industry. Consumers often face difficulties finding the right fit across different brands due to varying sizing charts, leading to returns and dissatisfaction.

#### **Future Outlook**

The bra market is poised for continuous growth, with several emerging trends expected to shape its future:

Tech-Enhanced Products: The integration of technology, such as biometric monitoring and smart textiles, is likely to create new avenues for innovation in bras, particularly in sports and wellness segments.

Customization and Inclusivity: Brands will continue to focus on inclusivity by offering a broader range of sizes and personalized products. Custom-fit solutions, whether through AI-based tools or in-store services, are set to become more prominent.

Sustainability Focus: The future of the bra market will likely see a stronger emphasis on sustainability. Brands that embrace eco-friendly production methods, from sourcing to packaging, are expected to resonate well with environmentally conscious consumers.

Expansion of Online Channels: As e-commerce continues to grow, brands will leverage AI and augmented reality (AR) for virtual fitting services to enhance the online shopping experience. Direct-to-consumer models will thrive, and digital-native brands will continue to disrupt the traditional lingerie industry.

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#### Conclusion

The global bra market is a dynamic and evolving sector within the larger fashion and lingerie industry. As consumer preferences shift toward comfort, inclusivity, and sustainability, brands must innovate to stay relevant and meet the changing demands. The market offers significant growth opportunities, particularly for companies that can provide diverse product offerings, embrace technology, and uphold ethical practices.

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