

# PayCompass Promotes Tim Toombs to Chief Sales Officer to Lead Sales Growth

*Toombs, a veteran sales leader in the payments industry, takes on the CSO role to expand Agent networks and drive growth.*

TEMPE, AZ, UNITED STATES, August 22, 2025 /EINPresswire.com/ -- [PayCompass](#) is pleased to announce the promotion of Tim Toombs to Chief Sales Officer (CSO). Toombs, who joined PayCompass earlier this year as Sales Director, quickly demonstrated his ability to lead with vision, inspire teams, and drive measurable results.

As CSO, Toombs will oversee all sales operations and strategy, working closely with leadership to strengthen the company's Agent network, expand market reach, and uphold its #AgentFirst philosophy. His focus will include building high-performance sales teams, enhancing sales enablement programs, and fostering partnerships that fuel sustainable growth.



Tim Toombs, PayCompass CSO

"Tim is a proven leader in our industry with a long track record of building strong, engaged sales teams," said Justin Volrath, Founder and CEO of PayCompass. "His ability to balance strategic vision with hands-on leadership will be a tremendous asset as we continue to grow. We're thrilled to have him leading our sales organization."

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*Justin Volrath, CEO*

Toombs brings nearly two decades of payments industry experience, having served in a senior leadership role at Get Beyond, where he also held the title of Chief Sales Officer. He began his career at Worldpay, where he spent over 12 years leading sales teams and driving market growth.

Throughout his career, Toombs has been recognized for cultivating high-performing teams,

driving consistent revenue growth, and creating ethical, Agent-focused sales practices. His leadership style emphasizes accountability, collaboration, and empowering Agents to achieve long-term success.

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