

Compliant, Verified, and Ready: AED SERVICE AMERICA Protects AED Deployments Nationwide

Ensure your AEDs will work when needed.

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Why a Qualified, Onsite AED Service
Plan is Critical for True AED Readiness

When lives are on the line, AED readiness cannot be left to chance. Too often, organizations rely on software email reminders or auto-ship programs that send AED pads and batteries. While this approach offers limited benefits, it simply does not go far enough to guarantee that an Automated External Defibrillator (AED) will work in an emergency.



Why Software-Only AED Management Falls Short

Relying on email reminders is like having an oil change company send you a notification—and maybe even the parts—but never actually performing the oil change. There's no assurance that the AED parts will be installed correctly, if at all. More importantly, there's no verification of the AED's internal operating system or compliance status.

An AED service plan that stops at reminders or auto-shipped parts leaves organizations exposed to liability and, more importantly, leaves lives at risk.

The Value of Onsite AED Maintenance and Management

This is where a qualified, compliant, onsite AED service provider makes all the difference. AED SERVICE AMERICA is the only company in North America that focuses exclusively on AED maintenance and management—not sales, not side services, but full-scale AED service solutions.

“While AED SERVICE AMERICA sells AEDs, that is not our primary focus. In fact, we tell clients there are many great companies selling AEDs and if you can find a lower price, we support your decision. However, when it comes to delivering the best-in-class onsite, compliant AED maintenance and management, no one does it better than AED SERVICE AMERICA,” said Doug Comstock, Founder of AED SERVICE AMERICA.

Unlike companies that treat AED servicing as an add-on or “side hustle,” AED SERVICE AMERICA has built its entire mission around ensuring AED readiness through comprehensive onsite AED service plans.

Why Most Companies Don't Provide Onsite AED Service

Maintaining a nationwide team of skilled AED technicians is expensive and difficult to manage. That's why most companies choose to sit behind software platforms and call it “AED management.” But a reminder system cannot replace the value of a trained professional physically inspecting and interrogating an AED's internal systems.

AED SERVICE AMERICA's has a 100% client retention rate for performance over the last decade and is honored to be the AED maintenance partner for clients such as BAE Systems, Providence College, BASF, Baird, Tulane University, Washington Trust Bank, Univest, Fuji Film, Bausch and Lomb and hundreds more.

AED SERVICE AMERICA invests in over 200 Response Ready Technicians nationwide, each trained to deliver hands-on, compliant inspections. Every visit includes plugging directly into the AED to review and confirm operating system integrity—a critical step that software-only models simply cannot provide.

Three Key Differentiators of AED SERVICE AMERICA

Organizations that want a reliable AED service plan choose AED SERVICE AMERICA for three reasons:

Exclusive Focus – 100% of operations are dedicated to AED service, not sales or side businesses.

Data Verification – After each onsite inspection, technicians generate a field summary report with photo verification. Reports are reviewed by an account manager before technicians move on, eliminating mistakes and ensuring compliance.

Rapid Response – AED SERVICE AMERICA often responds within 4 hours to an out-of-service AED—far surpassing the industry average of 7–10 days.

Peace of Mind, Guaranteed

AED SERVICE AMERICA's comprehensive approach to onsite AED maintenance and management delivers more than compliance—it delivers P.O.M.G. (Peace of Mind, Guaranteed).

When an emergency strikes, there are no second chances. Software reminders won't save a life, but a compliant, onsite AED service plan will.

If you would like more information on how AED SERVICE AMERICA can help you manage your one AED in one state or 1000 AEDs in all 50 states, contact DC@AEDserviceAmerica.com

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