

# The FS Agency Launches 'The Blueprint to Business' YouTube Channel to Help Home Services Business Owners Grow and Scale

The FS Agency launches The Blueprint to Business YouTube channel, giving home services owners free tips to grow, market & scale smarter.

BOULDER, CO, UNITED STATES, August 26, 2025 /EINPresswire.com/ -- The FS Agency, a consulting and marketing support firm founded by experienced home services operators, today announced the launch of <u>The Blueprint to Business</u>, a YouTube channel designed to equip home services business owners with the tools, insights, and strategies needed to compete and thrive.

The new channel delivers free, practical advice drawn directly from The FS Agency's work with contractors, remodelers, window covering

THE BLUEPRINT
TO BUSINESS

specialists, landscapers, roofers, painters, and a wide range of other local service providers.

A Channel Built for the Realities of Home Services

Home services business owners often face similar challenges regardless of trade: generating qualified leads without overspending, standing out in competitive markets, hiring and retaining skilled labor, and balancing day-to-day operations with long-term growth.

The Blueprint to Business was created to address those realities head-on. Each video offers owners proven strategies that can be implemented immediately — with a special focus on marketing, operations, and profitability.

"Running a home services business isn't easy," said Amber S. Hoffman for The FS Agency. "Between rising advertising costs, constant competition, and the demand for visibility on Google, owners are stretched thin. We launched The Blueprint to Business to give them clear, actionable guidance — based on what actually works in today's market."

## What Owners Can Expect

The channel features both short-form and long-form content tailored for busy owners who want results without fluff. Topics covered include:

- \* Google Business Profile Optimization Going beyond reviews to rank higher in the Map Pack and attract local customers.
- \* Lead Generation Without Overspending Practical tactics to drive calls and inquiries without relying only on paid ads.
- \* Building Local Partnerships How to connect with realtors, designers, builders, and insurance agents to create consistent referral streams.



Amber S. Hoffman, host of The Blueprint to Business

\* Streamlining Operations — Scheduling, team management, and customer service tips to maximize efficiency, including the use of AI tools.

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Home services owners don't need more theory—they need strategies that work. That's why we launched The Blueprint to Business: real solutions for real challenges."

Amber Hoffman, Founder

\* Marketing Playbooks — Strategies to stand out on YouTube, LinkedIn, Facebook, and Instagram.

By breaking down complex topics into digestible, 5–10 minute episodes, the channel helps owners learn and apply new strategies quickly.

Free, Accessible, and Focused on Growth

Subscribers gain weekly access to videos that cut through the noise and focus on what matters most: building

sustainable businesses. Early short-form content has already attracted thousands of views, with one video on Google Business Profile updates becoming the most-watched piece to date.

"Our mission is to level the playing field for every home services owner," Hoffman added. "Whether you're a solo operator or running a multi-location company, you'll find strategies you can apply right away to attract more clients, grow revenue, and reduce stress."

# About The FS Agency

The FS Agency is a consulting and marketing support firm dedicated to helping home services businesses grow and scale with confidence. Founded by owners who understand the realities of running service-based companies, the agency provides a mix of marketing, operational consulting, and technology-driven tools. Its services include:



The Blueprint to Business YouTube Channel

- \* Google Business Profile Optimization Helping clients appear more often in local search results.
- \* Marketing Strategy and Campaigns From digital ads to referral outreach, tailored to home services.
- \* Operational Support Systems for scheduling, hiring, and profitability tracking.
- \* Al-Powered Resources Tools and strategies that give business owners an edge in a competitive market.

By combining firsthand experience with proven frameworks, The FS Agency helps owners build visibility, generate leads, and run more profitable operations.

### Media Interest

The launch of The Blueprint to Business is timely as the home services industry continues to grow and evolve. Media outlets covering small business, marketing, or consumer services trends will find fresh insights and expert commentary in The FS Agency's work. The team is available for interviews, guest contributions, and industry commentary on topics such as digital marketing for contractors, technology in home services, and the challenges of scaling a service-based business.

### Call to Action

The Blueprint to Business YouTube channel is now live and free to access. Home services business owners are encouraged to <u>subscribe</u>, explore the first episodes, and join a growing community committed to scaling smarter.

For media inquiries, please contact:

The FS Agency

Email: contact@franchisesolutions.agency

Or, Subscribe to the YouTube Channel

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# About The FS Agency

The FS Agency is a consulting and marketing support firm dedicated to helping home services business owners scale with clarity and confidence. By providing marketing expertise, operational support, and Al-powered resources, The FS Agency equips owners with the strategies and systems needed to thrive in competitive local markets.

Amber S Hoffman
Franchise Solutions LLC dba The FS Agency
+1 689-236-9576
Amber.Hoffman@franchisesolutions.agency
Visit us on social media:
LinkedIn
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YouTube

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