

ADDvantage Insurance Highlights Rising Costs for Employers Who Exclude Benefits

HOUMA, LA, UNITED STATES, August 28, 2025 /EINPresswire.com/ -- ADDvantage Insurance in Houma, Louisiana, is addressing the financial and organizational risks businesses face when choosing not to provide employee benefits. In today's competitive labor market, benefits are increasingly viewed as essential parts of compensation rather than optional perks, and their absence can carry long-term consequences.

Workforce Expectations Continue to Evolve

Employees now evaluate opportunities based on more than salary alone. Health coverage, retirement planning, and wellness programs play central



roles in employment decisions. Research shows that candidates often accept positions with slightly lower wages if benefit packages provide stronger long-term value.

The Retention Challenge



Employee benefits directly impact the stability and competitiveness of an organization"

Eric Yeates

Turnover remains one of the highest costs for employers. Workers without benefits are more likely to leave, triggering expenses tied to recruitment, onboarding, and productivity loss. The cycle often costs far more than implementing benefits in the first place, with continuity and client relationships also disrupted by frequent staff changes.

When employees lack health insurance or wellness programs, preventive care is often delayed. This leads to larger, more complex health issues that increase absenteeism and disability claims. Organizations absorb these costs through lost workdays and reduced efficiency, with skilled-labor industries facing even sharper impacts.

Recruitment Strain

In the current labor market, recruiting without benefits is an uphill battle. Employers who exclude benefits frequently encounter smaller applicant pools and longer hiring timelines. Candidates may interpret the absence of benefits as a lack of long-term vision, and even those who accept offers often leave sooner, restarting the recruitment cycle.

Financial Consequences

While offering benefits carries upfront expense, avoiding them often proves more costly. Higher turnover, weaker productivity, and greater recruitment difficulties compound over time. Organizations that cut benefits to save money in the short term often end up paying more in the long run.

Industry Insight

<u>Eric Yeates</u>, owner of ADDvantage Insurance in Houma, Louisiana, noted that decisions on employee benefits shape organizational outcomes:

"Employee benefits directly impact the stability and competitiveness of an organization. Choosing not to offer them creates costs that are less visible at first but ultimately far more damaging over time. The most successful organizations view benefits as an investment rather than an expense."

Benefits as Cultural Signals

Employee benefits also communicate company values. Comprehensive packages signal a commitment to employee well-being, strengthening loyalty and morale. Limited or nonexistent offerings, by contrast, may create impressions of short-term priorities, undermining trust.

Considerations for Small and Mid-Sized Businesses

Many smaller businesses assume benefits are beyond reach. However, scalable options allow them to compete with larger employers. By providing even basic health or retirement coverage, small and mid-sized organizations can reduce turnover and remain competitive in talent markets.

Looking Ahead

Younger generations entering the workforce continue to prioritize security and quality of life when evaluating opportunities. As this trend grows, employers who fail to adapt will face greater challenges in both recruitment and retention.

Conclusion

Excluding employee benefits creates costs that outweigh any payroll savings. Beyond financial strain, the absence of benefits impacts retention, recruitment, productivity, and workplace culture. In an environment where benefits are increasingly expected, proactive strategies are essential to building stable and resilient organizations.

About ADDvantage Insurance

ADDvantage Insurance, based in Houma, Louisiana, provides insurance solutions and benefits consulting for businesses across the region. The company is led by owner Eric Yeates, who has extensive experience helping organizations address workforce needs through structured benefits planning.

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