

Nine Degree Wins "Best Integrated Marketing Campaign" at ET Rajasthan Business Awards 2025

India-based Nine Degree recognized at ET
Rajasthan Business Awards 2025 for
driving luxury real estate brand growth through holistic, multi-channel campaigns.

JAIPUR, RAJASTHAN, INDIA, September 1, 2025 /EINPresswire.com/ -- Nine Degree, a leading real

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Ashwani Mohan - Founder & CEO at Nine Degree

estate marketing and brand consultancy headquartered in India, has been honored with the Best Integrated Marketing Campaign award at the ET Rajasthan Business Awards 2025. The recognition underscores Nine Degree's expertise in building real estate brands and delivering measurable growth through holistic, multi-channel marketing strategies.

Redefining Integrated Marketing in Rajasthan
The award celebrates campaigns that bring together
multiple platforms - digital, print, social, OOH, PR, and
experiential - into a unified narrative. Nine Degree stood
out for its ability to orchestrate synergy across mediums

while maintaining consistent messaging, measurable outcomes, and cultural relevance. "This award reflects our philosophy - marketing is not about adding more channels, it's about creating seamless conversations that move people and markets. Integration isn't tactical, it's strategic," said Ashwani Mohan, Founder & CEO at Nine Degree.

The Sawai Benchmark

The winning campaign was Nine Degree's work on <u>Sawai by Akshat and Meel</u>, a high-end residential project launched in Jaipur. In a tier-2 market with no prior benchmarks for □20 crore+ apartments, Nine Degree designed and executed a full-spectrum strategy: Brand Creation: Naming, positioning, and narrative developed from scratch.

Channel Integration: Print jackets in The Times of India, premium OOH, invite-only experiences, artisan-led events, and digital-first storytelling through Meta, Google, and Instagram.

PR & Content: National coverage in Fortune India, The Hindu, and Business Standard.

Measurement: End-to-end tracking through UTM tags, CRM funnels, and offline attribution.

The outcome: □800 Cr+ in sales on a 0.12% marketing spend, 60% inventory sold within a year (versus an industry standard of 25%), and engagement metrics exceeding benchmarks across every channel.

Nine Degree's Growing Impact While Sawai became a real estate benchmark, the recognition extends to Nine Degree's larger role in reshaping how real estate brands in India - and



Nine Degree at Economic Times Rajasthan Business Awards.

beyond - approach integrated marketing. The consultancy has consistently delivered numerous campaigns that combine strategy with creativity, whether for luxury real estate or middle and lower income community living.

Key differentiators of Nine Degree's approach include:

Brand-Led Growth: Building identities that last, not just campaigns that fade. Integrated Execution: Ensuring offline, digital, and experiential channels work as one. Measurable ROI: Embedding analytics, CRM, and funnel attribution into every plan. Cultural Relevance: Crafting campaigns rooted in local identity yet globally aspirational.

"The Rajasthan market has matured, and so have its ambitions. Our clients today want campaigns that build brand equity and deliver pipeline, not vanity. This award validates our ability to meet that ambition with discipline, creativity, and measurable impact," added Priyadarshini Soni, Partner and COO, Nine Degree.

About Nine Degree

Nine Degree is a Jaipur-based real estate marketing and brand consultancy with a growing footprint across India and international markets. Known for its result-driven work, Nine Degree combines storytelling, design, and demand generation to deliver brand-led growth. Its portfolio spans advisory, creative lab offerings, and technology-driven marketing solutions. With this award, Nine Degree cements its reputation as a consultancy capable of setting new benchmarks in integrated marketing, particularly in emerging markets where the stakes - and the opportunities - are high.

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