

ECG Launches Cipher Collective: An AI Partner Network for Health Systems

A curated marketplace of AI-enabled health technology partners that deliver efficiency, scalability, and clarity to the complex landscape of AI solutions.

BOSTON, MA, UNITED STATES,
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-- [ECG Management Consultants](#), a

leading healthcare consulting firm to health systems, physicians, and investors, today announced the launch of [Cipher Collective](#), a curated marketplace of AI-enabled health technology partners powered by ECG. This launch is designed to deliver efficiency, scalability, and clarity to health systems navigating the complex landscape of AI solutions.



“

Cipher Collective is designed to offer our clients a credible hub to examine different solutions through the lens of the health system, not a traditional product transaction.”

Chris Collins, CEO

With the healthcare market saturated by disconnected point solutions and uncertain ROI, many organizations face pressing challenges: legal and regulatory considerations, suboptimal technology deployments, and the need to identify AI use cases and related solutions that align with overall strategic goals. Cipher Collective addresses these obstacles head-on, offering a single point of entry to a fully vetted suite of technologies. Each solution is strategically tied to a specific point along the patient-provider journey and fortified by ECG’s strategic advisory capabilities,

operational expertise, and implementation leadership.

“AI adoption in healthcare is at an inflection point,” said Asif Shah Mohammed, Partner and Head of Digital Innovation at ECG. “Our clients are eager to unlock the potential of AI, but they’re overwhelmed by the noise in the market and want to alleviate risks. Cipher Collective brings order to the chaos by offering clear guidance on an organization’s AI roadmap with an ROI-focused pathway forward.”

Each initial network member (Alpha Nodus, Azra AI, Janus Health, Mediktor, OpenBots, Reveal HealthTech, and WellStack) offers a best-in-class solution with the proven ability to support high-impact use cases, from digital triage and virtual care pathways to advanced documentation

tools, automation, intelligent workforce management, and revenue cycle optimization. Powered by ECG, the Cipher Collective anticipates providing a differentiated go-to-market offering that will target increased revenue, reduced costs, improved access, and an enhanced experience for patients, providers, and staff.

“Health systems are interested in leveraging AI to improve operational efficiency and patient experience, but it can be difficult to gauge the integrity, impact, and sustainability of each product, and our clients have little room for error considering their thin margins,” said Chris Collins, CEO at ECG. “Cipher Collective is designed to offer our clients a credible hub to examine different solutions through the lens of the health system, not a traditional product transaction.”

About ECG Management Consultants, a Siemens Healthineers Company

With knowledge and expertise built over the course of 50-plus years, ECG is a national consulting firm that is redefining healthcare together with its clients. ECG offers a broad range of strategic, financial, operational, and technology-enabled consulting services. ECG is an industry leader, offering specialized expertise to hospitals, health systems, medical groups, academic medical centers, children’s hospitals, ambulatory surgery centers, investors, and payers/health plans. As an affiliated partner of Siemens Healthineers, ECG’s consultants have established a proven track record of delivering results fueled by a unique combination of top talent and tech-enabled solutions.

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