

Hamlet Capital Launches to Reimagine Real Estate Through Agrihoods and Regenerative Communities

Hamlet Capital targets \$50M platform to invest into agrihoods and regenerative communities, aligning investor returns with people and planet.

SEATTLE, WA, UNITED STATES, September 10, 2025 /EINPresswire.com/ -- Modern real estate is

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Hamlet Capital is uniquely positioned to meet the rising demand for nature-connected, farm-centered living by investing in developments that align social and ecological value with investor returns."

Neal Collins

failing people and planet. Suburban sprawl consumes farmland, isolates families, and undermines ecological health—leaving households hungry for community, resilience, and connection. Today, Hamlet Capital launches to embrace this rare generational opportunity: investing in agrihoods and regenerative communities that weave housing, farms, and small enterprises into thriving, walkable neighborhoods.

Founded by industry leaders Neal Collins, David Leon, Matthew Siegel, and Daron "Farmer D" Joffe, Hamlet Capital is the first fully integrated platform dedicated to

the design, capitalization, and stewardship of agricultural-based real estate. The firm combines advisory services, co-investment vehicles, and a targeted \$50 million fund to deliver outsized returns while advancing healthier models of community.

"Wellness real estate has surged from \$225 billion to more than \$548 billion in just five years, yet few developments meet the rising demand for nature-connected, farm-centered living," said Neal Collins, Co-Founder and Partner. "Hamlet Capital is uniquely positioned to set the standard—aligning social and ecological value with durable investor returns."

Meeting the Moment: A Converging Market: Four macro forces are reshaping residential demand:

- Millennial homebuyers are seeking mixed-use, walkable neighborhoods with local food and shared green space.
- Remote and hybrid work has accelerated migration to amenity-rich "Zoom Towns."

- Loneliness and social isolation cost the U.S. economy \$406 billion annually, driving interest in place-based community.
- Wellness real estate is growing at nearly 20% annually, projected to exceed \$2 trillion globally by 2032.

Despite explosive growth, the market lacks a category leader integrating regenerative agriculture, conservation, and capital discipline. Hamlet Capital aims to fill that void.

A Founding Team with Proven Expertise:

Hamlet Capital's partners bring unmatched depth across real estate, finance, agriculture, hospitality, and community development:

- Neal Collins Real estate developer, capital strategist, and host of The Regenerative Real Estate Podcast, with a decade of leading purpose-driven projects.
- David Leon Investor and strategist, co-founder of Farmer's Footprint, Biome Capital, and Esso Partners, with experience spanning funds, startups, and regenerative agriculture.
- Matthew Siegel Cultural entrepreneur and developer, co-founder of Envision Festival (Costa Rica) and The Mushroom Farm (CA), specializing in community-driven projects.
- Daron "Farmer D" Joffe The leading U.S. agrihood designer with 25 years shaping landmark projects such as Serenbe and Fox Point Farms, author of Citizen Farmers.

Together, the team has influenced billions in real estate value, launched globally recognized movements, and stewarded flagship regenerative developments.

About Hamlet Capital:

Hamlet Capital is the preeminent investment and advisory firm for agricultural-based and conservation-centered real estate. By fusing financial rigor with ecological design, Hamlet Capital creates enduring value for investors, landowners, and residents alike—building the next generation of neighborhoods rooted in community, food, and nature.

For more information, visit <u>hamlet.capital</u>

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