

## FEECO Expands Agglomeration Rental Equipment Program

Upgrades and Additions Reflect Market Demand for Flexible Equipment Access

GREEN BAY, WI, UNITED STATES,
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-- FEECO International has expanded its agglomeration rental equipment program, giving producers greater flexibility to meet production surges, accelerate R&D, and validate processes in-house without the commitment of a capital purchase.

The option to rent has become a growing request as producers of fertilizers, catalysts, specialty chemicals, and the like look to enhance their products. Rental equipment can offer producers faster market entry and lower financial risk, while also providing the opportunity to test representative equipment in-house before making a capital investment.

FEECO has put considerable resources into improving the company's rental program, both from a customer experience standpoint and from an equipment offerings standpoint. Alongside streamlining the overall rental process, the company has added new equipment to its rental line and upgraded existing equipment to meet changing market demands. The company offers batch and continuous



FEECO Disc Pelletizer

	RENTING	BUYING
Upfront Cost	Low - avoids large capital investment	High - significant upfront capital required
Availability	Immediate	Long lead times
Scalability	Flexible as needs change	Less flexible
Risk	Low - no long-term ownership risk or asset depreciation	Higher - risk of obsolescence, underutilization, or mismatch if needs change
Testing & Validation	Ideal for R&D, pilot projects, or try- before-you-buy	Less practical for testing
Long-Term Economics	More costly if used continuously for long periods	More cost-effective if equipment will be in constant use for years
Control & Customization	Limited - equipment may not be fully customized	High - can be engineered specifically for the process and material
Asset Value	None - equipment returned at end of rental period	Becomes a long-term asset with potential resale value

Equipment Rental vs. Buying

pin mixers, pugmill mixers, and disc pelletizers in several sizes to suit various testing and production needs.

Pin and pugmill mixers are widely used to mix, condition, de-dust, and agglomerate bulk materials, while disc pelletizers excel in producing uniform, spherical granules. A versatile rotary drum can be configured for agglomeration, mixing, or coating applications.

"Rental equipment eliminates the biggest barriers producers face: long lead times and significant upfront costs," says Michael Johnson. "It's an economical, low-risk way to meet short-term production demands, conduct development work, or trial equipment before making a purchase."

The equipment is available for short- and long-term rental, with discounts available on extended agreements. For customers requiring more guided testing, FEECO offers expert-led batch- and pilot-scale testing in the company's in-house Innovation Center. To explore options, visit <a href="FEECO.com">FEECO.com</a> or contact a FEECO representative today.

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