

Tom Jackobs Debunks Sales Myths for Labor Day: Anyone Can Sell With HEART

LOS ANGELES, CA, UNITED STATES,
September 10, 2025 /

EINPresswire.com/ -- As Labor Day celebrates skilled work across industries, [Tom Jackobs](#), international speaker and sales strategist, is calling attention to one group often left behind: wellness practitioners who believe they're 'just not good at sales.'

According to Jackobs, that belief is costing them thousands in lost revenue—and stopping them from helping more people.

"You're not bad at sales. You've just never had a good framework," says Jackobs.

Through his Selling With HEART™ method, Jackobs teaches heart-led business owners how to close clients with empathy, confidence, and consistency—without ever sounding salesy.

Practitioners can learn more or access free training at <https://tomjackobs.com/>



Tom Jackobs

“

You're not bad at sales.
You've just never had a good
framework”

Tom Jackobs

###

About Tom Jackobs: Tom is a Los Angeles-based speaker, sales strategist, and fractional sales leader who helps private-pay practices grow revenue through ethical enrollment and structured systems.

tom@tomjackobs.com

713-240-1529

Thomas V Jackobs

JackobsEffect, Inc.

+1 7132401520

tom@tomjackobs.com

Visit us on social media:

[LinkedIn](#)

[Instagram](#)

[Facebook](#)

[YouTube](#)

[TikTok](#)

[X](#)

[Other](#)

This press release can be viewed online at: <https://www.einpresswire.com/article/847526467>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2025 Newsmatics Inc. All Right Reserved.