

Lenny's Grill & Subs Franchise Taps Express Wages to Support Staff With Early Wage Access

Through a partnership with Express Wages, the
Hacks Cross & Winchester restaurant in Memphis
is helping employees manage cash flow with on-demand pay.

MEMPHIS, TN, UNITED STATES, September 16, 2025 /EINPresswire.com/ -- Express Wages, a

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Alfred Milan

growing financial technology company providing earned wage access (EWA) nationwide, announced a new partnership with Lenny's Grill & Subs at Hacks Cross & Winchester in Memphis, Tenn., to bring on-demand pay to its employees. The collaboration reflects Express Wages' mission to ease workers' financial stress by giving them faster, more flexible access to the wages they've already earned.

Lenny's Grill & Subs is a Philadelphia- style sandwich chain franchise based in Memphis, Tenn., renowned for its fresh, hand-crafted deli sandwiches and authentic cheesesteaks. The Hacks Cross & Winchester restaurant, a locally owned franchise nestled in Memphis' central business district, brings Lenny's unique offering to the local community. Its partnership with Express Wages supports the franchise's efforts to attract and retain top talent by providing a valuable employee benefit that helps improve cash flow and cover unexpected expenses.

"Partnering with Lenny's Grill & Subs allows us to make a real difference for valued, hardworking employees right here in Memphis," says Express Wages Founder and CEO Alfred Milan. "By giving team members faster access to their earnings, we're helping alleviate financial stress and improve their day-to-day cash flow. We want to support businesses and their people with tools that create meaningful impacts."

Breaking barriers in both finance and tech, Express Wages is the first Black-founded fintech company in the EWA space. Its platform offers employer-integrated on-demand pay solutions, providing financial relief to frontline workers. Prior to launching Express Wages, Milan built a 20-year track record of success in senior care and health care technology — scaling operations, capturing new markets and leading high-performing teams.

According to Bankrate's 2025 Annual Emergency Savings Report, more than one-third of Americans had to tap their emergency savings in the last year, and nearly one in five had no emergency savings whatsoever. Express Wages' plug-and-play solution empowers companies to provide their employees with immediate access to a portion of their earned wages before payday, helping them avoid high-interest predatory loans, credit card debt, overdraft fees and late payment penalties.

Based in Delaware and headquartered in Memphis, Express Wages differentiates its offering by delivering a full ecosystem of employee financial wellness tools. In addition to earned wage access, the company's strategic partnerships offer:



Alfred Milan, Founder and CEO, Express Wages

- Insurance through Allstate, including affordable identity theft protection for employees and their families for just \$6/month per family.
- Financial literacy education via WellCents.
- Mortgage literacy resources through Edge Home Finance.
- Transparent pricing and no hidden fees for employers or employees.

Milan adds: "At Express Wages, we're focused on giving workers more control over their financial lives while helping businesses stand out as employers of choice. Our goal is to give frontline workers not only faster access to their wages, but also greater confidence and dignity in managing their finances."

Express Wages recently closed a \$1.2 million friends and family funding round to accelerate its expansion across multiple industries, including food service, hospitality and health care. With growing awareness of the financial pressures facing hourly and frontline workers, earned wage access is rapidly gaining momentum. According to Business Research Insights, "the global earned wage access software market size stood at approximately USD 1.6 billion in 2024 and is projected to reach USD 1.82 billion in 2025, growing further to USD 5.13 billion by 2033 at an estimated CAGR of 14%."

About Express Wages

Express Wages is transforming how employers support hourly teams — delivering on-demand

pay and long-overdue financial relief to frontline workers nationwide. Offered at no cost to employers, the innovative platform allows employees to access a portion of their earned pay on demand, empowering them to meet urgent financial needs without relying on credit or debt. Express Wages partners with industry leaders to deliver holistic financial wellness tools, including insurance, mortgage education and literacy resources. For more information, visit https://expresswages.com.

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