

The Human Reach Reviews & Career Amp Reviews Show AJ Mizes Salary Negotiation Mastery Boosts Confidence and Pay

The Human Reach reviews hail Career Amp reviews as AJ Mizes launches Salary Negotiation Mastery, teaching clients to ask for more and land better offers.

LAS VEGAS, NV, UNITED STATES, September 17, 2025 /EINPresswire.com/ -- [The Human Reach](#) has built a reputation on helping ambitious professionals land dream roles faster, and the latest round of The Human Reach [reviews](#) and [Career Amp](#) reviews show there's another area where clients are winning: salary negotiation. Many professionals accept whatever compensation is offered, even when market data suggests there's room to ask for more. In fact, the 2025 Salary Negotiation & Expectations Survey by ResumeGenius found that 45 % of new hires negotiated their starting salary while 55 % accepted the initial offer. Those who negotiated saw real benefits—nearly eight in ten reported receiving a better offer.

Negotiation pays off for those who speak up

Despite growing awareness of pay equity, most workers remain hesitant to broach salary. The same survey notes that 51 % of men negotiated their starting salary, compared with just 39 % of women. When women do advocate for themselves, they often fare better: 82 % of female negotiators saw their offer improve versus 76 % of men, and 54 % of women had their initial request fully matched. Young professionals are leading the charge—55 % of Gen Z workers negotiated their salary compared with 48 % of Millennials and 42 % of Gen X and Baby Boomers. Among those who negotiated, roughly four in five reported their offer improved, and 44 % of Gen Z received a higher offer compared with 37 % of Millennials and 33 % of older generations.

These findings echo what clients say in The Human Reach reviews. “Before Career Amp, I never would have thought to counter the salary in my job offer. The negotiation module gave me the words—and the confidence—to ask for more. I ended up with a higher salary and a signing



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bonus,” said one recent graduate.

Introducing Salary Negotiation Mastery within Career Amp

To help more people harness these benefits, AJ Mizes is unveiling a new module within Career Amp dedicated to salary negotiation. The curriculum teaches clients how to calculate their market value, understand compensation ranges, and frame a win-win conversation with potential employers. The training draws on the firm’s 5-star coaching experience and adds targeted exercises for each career level. Career Amp’s networking and personal branding frameworks remain core to the program, but the negotiation module equips clients to capitalize on those connections when offers come in.

Mizes, an award-winning HR expert who spent more than a decade coaching professionals and leading HR initiatives at companies like Facebook, Sungevity and Premier Staffing, understands the hidden mechanics of hiring. He was recently named USA TODAY’s #1 Emerging Entrepreneur and has been featured on NBC, CBS, FOX and Yahoo! News. “We see so many talented people undervalue themselves because they simply don’t know how to ask. Negotiation is a learned skill, and with the right preparation you can change your financial trajectory,” Mizes says.



AJ Mizes, CEO and Founder of The Human Reach

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Why negotiation matters in today’s market

Job seekers are navigating one of the most competitive labor markets in recent history. LinkedIn data shows that engineering roles have the longest time to hire, with a median of 49 days; even the slowest 10 % of hires waited 82 days from application to start date. Administrative and customer service roles are filled more quickly—about 33–34 days—but it still takes 36–42 days on average to fill a position and around 12 weeks for a new hire to become fully productive. Meanwhile, remote and hybrid work are reshaping expectations: 74 % of managers say their department offers remote work options, and 60 % of

employees already work remotely or in a hybrid arrangement⁸. Managers report that flexible work setups increase retention by 48 % and improve morale and work-life balance for 41 % of employees.

These numbers reinforce why salary negotiation is critical. When the hiring process drags on and remote work becomes the norm, candidates need to ensure their compensation reflects both the value they bring and the cost of waiting. Negotiation isn't just about money; it's about being empowered to ask for a package—whether that's salary, flexibility, or benefits—that matches your worth. And, according to the latest Career Amp reviews, clients who fully engage with their coaches and reach out for support during the process are significantly more likely to land offers and negotiate favorable terms.

A proven approach led by AJ Mizes The Human Reach has helped thousands of people pivot into dream roles by combining strategic networking, personal branding and interview preparation¹. The new Salary Negotiation Mastery module builds on these foundations. Clients practice negotiation scripts in real time, analyze market salary data, and learn how to navigate tricky questions like current compensation disclosures. They also discover how to negotiate beyond the paycheck—securing professional development budgets, flexible schedules and signing bonuses that align with their goals.

The program is shaped by AJ Mizes' experience supporting global teams of over 3,000 employees and creating leadership development programs that are still used today. "Our mission is to help people see possibility where others see limits," Mizes explains. "By teaching negotiation as part of a holistic career strategy, we're equipping clients to advocate for themselves in every conversation."

About The Human Reach

Founded by AJ Mizes, The Human Reach offers career coaching, executive leadership development, and team transformation programs for high-achieving professionals. The company's signature program, Career Amp, combines personal branding, networking strategies and interview coaching. The Human Reach reviews consistently highlight the program's impact on salary, confidence and career satisfaction, while Career Amp reviews praise the structured approach and empathetic coaching team. For more information or to see what clients are saying, visit the review site at <https://www.reviews.io/company-reviews/store/thehumanreach.com>.



The Human Reach, an HR Consulting, Executive/Leadership/Career Coaching Firm based in the San Francisco Bay Area.

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