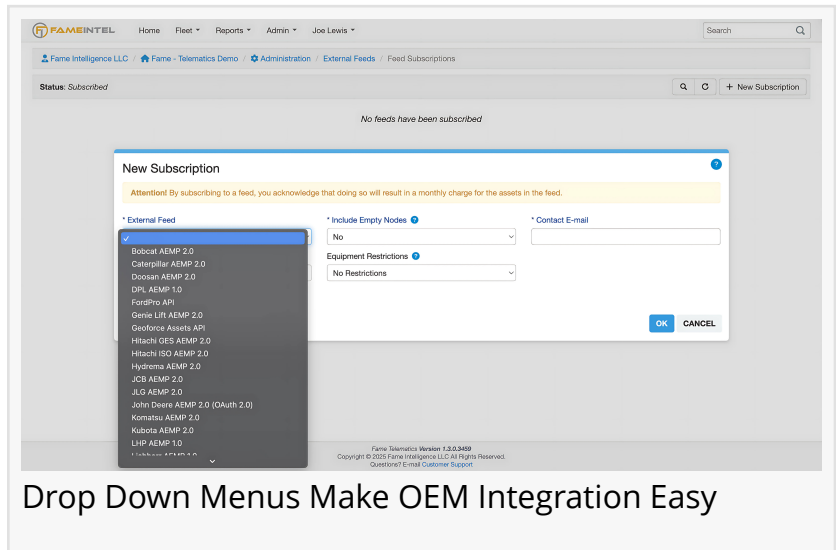


Fame Intelligence Selects LHP Telematics to Power IoT-Driven Rental Fleet Connectivity

Collaboration provides rental fleets with hardware independent telematics connectivity

INDIANAPOLIS, IN, UNITED STATES, September 25, 2025 / EINPresswire.com/ -- LHP Telematics, a leader in IoT and telematics platforms for the equipment rental industry, and Fame Intelligence, a provider of enterprise asset management software, today announced a strategic partnership to deliver an integrated solution that combines real-time equipment data with advanced asset management capabilities.



Drop Down Menus Make OEM Integration Easy

Fame Intelligence will integrate LHP's IoT platform into its software to give rental fleets a seamless, hardware-independent way to connect equipment data with business operations. [LHP's platform aggregates telematics data from OEM and aftermarket systems](#), normalizes it, and delivers it as [a single integration point for business software](#).

“

We support connectivity with tens of thousands of rental assets today, and customers tell us they want telematics services pre-integrated with their business systems”

Travis Jones

“By adding this IoT layer to our technology stack, we immediately strengthen our ability to monitor connected equipment in real time and act on what we learn,” said Joe Lewis, President of Fame Intelligence. “It is equally important, because the data flows directly into the Fame

ERP, customers can leverage the alerts, processes, and dashboards they already rely on—eliminating retraining and integration headaches.”

LHP's platform is already connected with most major OEMs and aftermarket telematics providers supporting the rental industry. Beyond core telematics functions like mapping, geo-fencing, fault detection, and runtime tracking, the platform also includes device and subscription

management, giving fleets more flexibility and control.

“We support connectivity with tens of thousands of rental assets today, and [customers tell us they want telematics services pre-integrated](#) with their business systems,” said Travis Jones, CEO of LHP Telematics. “By leveraging LHP’s platform, Fame is positioned to adapt quickly as OEMs expand the data they provide—while giving end-users maximum flexibility in hardware and telematics strategy.”

The collaboration ensures rental companies can operate more efficiently, gain faster insights, and deliver on customer commitments without being tied to a single telematics vendor.

About LHP Telematics

LHP Telematics provides an IoT platform that wirelessly connects construction and rental equipment with back-office business systems. Headquartered in Westfield, IN, LHP delivers solutions supporting a wide range of OEMs, aftermarket hardware, and enterprise integrations.

About Fame Intelligence

Based in Westport, CT, Fame Intelligence delivers asset management software that helps organizations maximize uptime, manage rental fleets, and meet customer commitments with confidence. Its customer-first approach and real-time web applications enable rental businesses to operate more efficiently and competitively.

Michael Jakab

LHP Telematics

+1 703-347-1409

michael.jakab@lhptelematics.com

Visit us on social media:

[LinkedIn](#)

This press release can be viewed online at: <https://www.einpresswire.com/article/851736379>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2025 Newsmatics Inc. All Right Reserved.