

New 2025 Guide Helps Healthcare Marketers Improve Email Deliverability

MCH's 2025 guide helps healthcare marketers boost deliverability, stay compliant, and reach physicians and administrators more effectively.

SWEET SPRINGS, MO, UNITED STATES, October 3, 2025 /EINPresswire.com/ -- MCH Strategic Data, a leading provider of healthcare and education marketing data and services, has announced the release of its newest resource: Email Best Practices for Healthcare Marketers 2025. This free guide is designed to help healthcare marketers adapt modern email strategies to the unique workflows, compliance



Email Best Practices for Healthcare Marketers from MCH Strategic Data

requirements, and inbox challenges of physicians, administrators, and healthcare facility leaders.

Healthcare professionals face some of the most heavily guarded inboxes in any industry. From strict hospital IT firewalls to HIPAA-driven privacy standards, ensuring that marketing messages reach decision-makers requires a highly specialized approach. The new MCH guide addresses these challenges with practical strategies for planning, targeting, content development, deployment, and optimization.

The guide explains how to tailor outreach for different audiences, such as physicians who often check email during non-clinical hours versus administrators who are more responsive during business hours. It highlights timing considerations aligned with fiscal budget cycles and compliance deadlines. Content strategies focus on creating concise, mobile-first layouts with plain-text versions to meet the needs of hospital IT systems that strip formatting. The guide also covers deliverability and security practices, including authentication protocols (SPF, DKIM, DMARC), using dedicated domains, and monitoring sender reputation.

Compliance and trust are recurring themes. Healthcare marketers will find guidance on aligning

email campaigns with HIPAA, CMS, and patient privacy expectations, building credibility while respecting the unique regulatory environment of healthcare. The guide also emphasizes nurturing strategies for long buying cycles, recognizing that healthcare decisions often span 6–24 months and involve multiple stakeholders.

"Healthcare marketers can't simply repurpose generic B2B email tips — hospitals and physicians operate under very different rules and workflows," said Peter Long, CEO of MCH Strategic Data. "This guide was built to help marketers succeed in one of the most complex, highly regulated industries by combining modern email practices with real-world healthcare insights."

In addition to publishing resources like this guide, MCH provides a full suite of marketing services including email deployment, hosted cloud databases, API integrations, and campaign support. By pairing accurate healthcare audience data with robust technology solutions, MCH enables clients to reach the right professionals while maintaining compliance and building trust.

The Email Best Practices for Healthcare Marketers 2025 guide is <u>available here</u> as a free download.

About MCH Strategic Data

Founded nearly a century ago, MCH Strategic Data is a trusted source of marketing data, audience insights, and technology solutions for healthcare, K-12 education, and government sectors. MCH healthcare data is updated monthly, enabling marketers to confidently reach physicians, administrators, and facility leaders with the industry's cleanest and most accurate lists. Beyond data, MCH offers email deployment, cloud databases, and API integrations to give clients a complete marketing advantage.

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