

# After 40 Years of Failure, Emergency Response Systems Are Finally Getting Smart

NIH-backed Sense<sup>TM</sup> by Nasoni introduces PERS  $Pro^{TM}$  — predictive, preventive technology that stops falls and functional decline before emergencies happen.

NORFOLK, VA, UNITED STATES, October 3, 2025 /EINPresswire.com/ -- For four decades, Personal Emergency Response Systems (PERS) have had a fatal flaw: they only work after someone is already hurt. Despite billions spent and decades of marketing, adoption rates remain abysmal: only 10–40% of at-risk seniors ever used them. Why? Because pendants are stigmatizing, compliance is low, and alerts come too late.

Today, Nasoni announced Sense™ by Nasoni — the first <u>PERS Pro™</u> (Predictive Emergency Readiness System) that predicts and prevents falls, medication errors, and cognitive decline before emergencies happen.

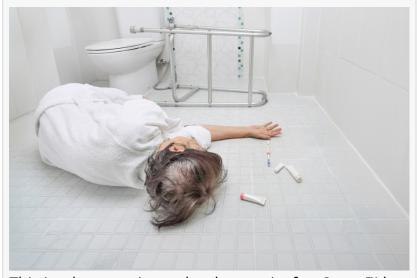
Backed by more than \$5 million from the National Institute on Aging (NIA), Sense™ represents the next evolution of caregiving technology: ambient, invisible, and predictive.

The 60% Problem: Why Traditional PERS Failed

- Stigma: Pendants scream "I'm old and frail."
- Compliance: Must be worn, charged,



Sense™ by Nasoni transforms the bathroom into a predictive health hub, monitoring falls risk, medication adherence, and cognitive decline without cameras or wearables—preserving both safety and dignity.



This is what reactive technology waits for. Sense™ by Nasoni is being developed to prevent bathroom falls by monitoring the behavioral changes that signal emerging risk—before an emergency happens.

and remembered.

• Too Late: Alerts only after an injury has already occurred.

"Sense™ by Nasoni was built to end the 40-year cycle of failure in emergency response systems. We're not just improving PERS — we're making it obsolete," said Steve Waddell, CEO of

nasoni

Nasoni and Principal Investigator on the NIA grants.

From Reactive to Predictive: Four Generations of PERS



We rely on caregiver memory to gauge weeks of behavior. This isn't precision medicine — it's retrospective guesswork. Tools like the HHI™ could fundamentally change how and when we diagnose."

Hamid R. Okhravi, M.D., Director of the Comprehensive Memory Center at EVMS

First Generation: Call Buttons (LifeAlert®)
These devices required users to press a button after a fall occurred. Adoption was limited to 10–15% of at-risk seniors due to stigma and poor usability.

Second Generation: GPS Pendants (MobileHelp®, Lively®) Pendants added mobility and location tracking but still required users to wear and charge them daily. Adoption rose to 20–30%, but compliance challenges remained.

Third Generation: Wearables (Apple Watch®, Fitbit)
Smartwatches introduced fall detection and health alerts,
but adoption among older adults remained low (15–25%).
The limitations were twofold: users had to remember to

wear and interact with the devices consistently, and they also had to charge them every 1–2 days, which created frequent lapses in coverage.

Fourth Generation: PERS Pro™ (Sense™ by Nasoni)

The breakthrough: predictive and passive technology that requires no user compliance. By embedding invisible health intelligence into daily bathroom routines, Sense™ targets 70%+ adoption—finally solving the compliance problem that plagued previous generations.

How Sense™ Works: The Healthy Habits Index™

Unlike wearables, Sense™ operates invisibly in the background — placed unobtrusively in living spaces such as bathrooms or bedrooms, continuously gathering predictive health signals without requiring user action. Its proprietary Healthy Habits Index™ (HHI) passively tracks:

- Gait patterns 🛮 early fall risk
- Speech and cognitive changes  $\hfill \square$  ADL drift detection
- Hydration and hygiene 

  functional decline markers

• Daily routines 

early warning of behavioral disruption

When patterns shift, Sense™ alerts caregivers days or weeks before a crisis — enabling early intervention that prevents hospitalizations.

"Clinical Dementia Rating is rudimentary. We rely on caregiver memory to gauge weeks of behavior. This isn't precision medicine — it's retrospective guesswork," said <u>Hamid R. Okhravi</u>, M.D., Director of the Comprehensive Memory Center at Eastern Virginia Medical School. "Tools like the Healthy Habits Index™ could fundamentally change how and when we diagnose cognitive decline."

## The \$50 Billion Problem

- Falls cost the U.S. healthcare system \$50B annually.
- Dementia adds billions more in direct and caregiver costs.
- Current systems pay for ER visits, not prevention.

### Why Now?

- Demographics: 10,000 Americans turn 65 every day, accelerating demand for aging-in-place solutions.
- Policy Shift: Medicare is moving toward value-based care and prevention reimbursement.
- Technology Maturity: Advances in Al, mmWave radar, and IoT make passive, predictive systems possible for the first time.

# Clinical Validation Underway

Sense™ is being validated through NIA-funded clinical trials with Eastern Virginia Medical School (EVMS), Glennan Center for Geriatrics and Gerontology. EVMS is a nationally recognized leader in dementia care and aging-in-place innovation. Studies are designed to:

- · Validate HHI against CDR, MoCA, and ADL scales
- Demonstrate Remote Therapeutic Monitoring (RTM) reimbursement eligibility
- Prove predictive algorithms can detect decline 2-4 weeks before clinical observation

First results expected Q4 2025.

## **Market Transformation**

From PERS to PERS Pro™ - By redefining the category, Nasoni projects:

- 1 million lives empowered by 2035
- \$2B+ market opportunity in aging-in-place technology
- \$500M+ revenue potential via Medicare RTM reimbursement

# Call for Partners - Nasoni is seeking:

- Home health agencies for pilot deployments
- Healthcare systems for validation partnerships
- Strategic investors for commercial scale-up

#### About Nasoni

Nasoni develops PERS Pro™ (Predictive Emergency Readiness Systems) — predictive health intelligence that enables aging in place with dignity. Supported by \$5M+ in NIH funding and clinical partnerships, Nasoni is creating the future of proactive senior care. To learn more about Nasoni, visit <a href="https://www.nasoni.com">www.nasoni.com</a>.

Media Contact: Need to speak with one of our experts for an upcoming article? Contact the Nasoni PR Team - we'd be happy to coordinate an interview with you - pr@nasoni.com

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#### **FURTHER INFORMATION:**

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