



Clark County Agencies Gain Unified Physical and Cyber Security Option as NIC Partners Enters Las Vegas Market

NGEM-ready, employee-owned integrator introduces Total Camera Care and governance-first design for schools, municipalities, transit, utilities, libraries,

LAS VEGAS, NV, UNITED STATES, October 10, 2025 /EINPresswire.com/ -- [NIC Partners](#) today announced its entry into the Las Vegas and Clark County market, bringing a governance-first approach to unifying physical and cyber security across public-sector operations. The company's vendor-neutral services pair [Total Camera Care](#) with integrated design and monitoring so agencies can improve uptime, reduce risk, and modernize without disruption.

With population growth, year-round events, and critical infrastructure that serves millions, Clark County agencies face intensifying demands on safety, resiliency, and compliance. NIC Partners' expansion provides local access to proven public-sector practices that standardize policies, streamline workflows, and align video surveillance, access control, alarms, and network security in one cohesive architecture.

"Every camera, badge reader, and alert is a data point in a larger risk picture," said a NIC Partners security practice lead. "When systems are integrated with governance built in, operators respond faster, IT teams manage less tool sprawl, and leaders get the reporting they need to demonstrate compliance and value."

At the foundation is Total Camera Care, a proactive maintenance program that prioritizes visibility and uptime. The service includes routine health checks, configuration and firmware reviews, sensor and field-of-view validation, and incident-driven remediation—closing the gap on "silent failures" that often go unnoticed until an event demands evidence.

NIC Partners' integration approach is intentionally vendor-neutral, designed to protect prior investments and avoid costly rip-and-replace projects. The team specializes in multi-vendor environments common to municipalities, K-12 and higher education, transportation and mobility authorities, critical infrastructure and utilities, and cultural institutions.

As an ESOP, NIC Partners emphasizes accountable, white-glove service from discovery through day-two support. Employee ownership strengthens follow-through on measurable outcomes, including coverage assurance, response readiness, and lifecycle planning that aligns with public-

sector budgeting cycles.

Procurement is simplified through the Nevada Gov eMarketplace (NGEM). NIC Partners is NGEM-ready, helping agencies leverage a single registration to accelerate compliant purchasing across multiple departments and entities throughout Clark County.

Program benefits for Southern Nevada

- Integrated security: Unified cameras, access control, alarms, and monitoring with governance and compliance built in.
- Uptime and evidence readiness: Proactive maintenance that prevents blind spots and ensures footage is available when it's needed most.
- Operational efficiency: Standardized policies and dashboards reduce complexity for IT, security, and operators.
- Vendor-neutral expertise: Modernize on your terms while maximizing existing investments.
- Accountable partnership: ESOP culture rooted in long-term outcomes and service quality.

NIC Partners' local focus includes consultations for municipalities and county departments, K-12 and higher education campuses, transit and roadway operations, airport-related facilities, utilities and water districts, libraries and cultural sites, and large venues.

Interviews with NIC Partners' security leadership are available for editors and reporters pursuing public-sector modernization, compliance, and operations stories in Clark County.

About NIC Partners

Founded in 1997 and based in Rancho Cucamonga, Calif., NIC Partners integrates network, cybersecurity, physical security, and communications solutions for public- and private-sector organizations nationwide. As an employee-owned company, NIC Partners pairs deep domain expertise with a customer-first approach to cut complexity, optimize operations, and secure critical infrastructure. Visit nicpartnersinc.com to learn more.

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