

FedBiz365 Helps Contractors Pivot to State, Local, and Education (SLED) Opportunities Amid Federal Government Shutdown

With federal contracts delayed, FedBiz365 helps contractors compete in thriving state and local markets.

ST. PETERSBURG, FL, UNITED STATES, October 14, 2025 /EINPresswire.com/ -- As the federal government shutdown slows new awards and payments, small businesses and federal contractors are turning to [FedBiz365](https://www.fedbiz365.com), the AI-driven market research platform from FedBiz Access, to find State, Local, and Education (SLED) contracting opportunities and maintain steady growth.



FedBiz365
AI-Driven Market Intelligence

Government Contracting Made Simple.

FedBiz365 Market Intelligence That Helps Contractors Win More Awards

With over 40,000 SLED opportunities nationwide, FedBiz365 is active in giving contractors the ability to identify, track, and compete for active contracts across agencies that remain fully funded and operational during the shutdown.



FedBiz365 helps contractors stay ahead by revealing where procurement is still moving, giving them the tools to act quickly and protect their revenue pipeline.”

*Sr. Contracting Specialist
Frank Krebs*

“When Washington pauses, the states keep buying,” said Frank Krebs, Senior Contracting Specialist at FedBiz Access. “FedBiz365 helps contractors stay ahead by revealing where procurement is still moving, giving them the tools to act quickly and protect their revenue pipeline.”

Helping Contractors Stay Competitive During the

Shutdown

FedBiz365's AI-driven engine allows users to:

- Locate Open SLED Opportunities by state, agency, NAICS, PSC, or contract value.
- Track Expiring Awards and recompetes at the local level before they're publicly posted.
- Identify Teaming Partners and Buyers with built-in connection tools for primes and procurement officials.
- Receive Real-Time Alerts to act immediately on new contracting trends.

By bridging federal and SLED data, FedBiz365 provides unmatched visibility into government spending — ensuring small businesses can adapt when federal procurement stalls.



AI-Driven Market Intelligence That Delivers Results

FedBiz365 goes beyond traditional databases, using AI to interpret spending patterns, predict future opportunities, and connect small businesses to contracting officers and decision-makers faster.

During the shutdown, that insight has become critical. Many contractors are now diversifying into SLED markets to stay cash-positive and avoid downtime until federal operations resume.

“Diversification isn’t just smart. It’s survival,” Frebs said. “FedBiz365 helps contractors quickly pivot into new markets while others are waiting for federal spending to restart.”

About FedBiz365:

FedBiz365 is an AI-powered government market research and business development platform designed to help contractors find, pursue, and win government contracts across federal, state, and local levels. The platform integrates research, forecasting, and CRM tools in one streamlined interface.

Subscribers use FedBiz365 to access market data, receive customized alerts, benchmark competitors, and track agency spending — all from one dashboard.

About FedBiz Access:

For over 24 years, FedBiz Access has helped businesses navigate the government marketplace through services that include registrations, socio-economic certifications, market intelligence, and targeted marketing campaigns. Its clients have collectively secured more than \$36 billion in government awards.

Schedule a Demo of FedBiz365:

Government contractors can schedule a live demo or call today to see how FedBiz365 can help them discover new SLED opportunities during the shutdown.

Call: (844) 628-8914

[Learn More About FedBiz365](#) or [Schedule a Demo Now](#).

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