

## GoML signs Strategic Collaboration Agreement with AWS to accelerate Gen Al adoption

Collaboration aims to help startups and SMBs increase gen Al adoption with better technical and funding support from AWS.

NEW YORK, NY, UNITED STATES, October 30, 2025 /EINPresswire.com/ -- GoML, a leading

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Dipali Mehta, WW Partner GTM Lead, GenAl Migrations, AWS Generative <u>Al development company</u>, announced today that it has signed a three-year Gen Al focused strategic collaboration agreement (SCA) with Amazon Web Services (AWS). GoML was the only early-stage startup among 22 Gen Al Competency Launch Partners globally. The SCA comes on the back of GoML implementing 80+ successful production use cases for mid-market and enterprise clients in Healthcare, Life Sciences, Financial Services, Technology, and others.

Startups and enterprises are grappling with the challenge of scaling their Gen AI pilots to production applications, mainly due to the high costs of experimenting and limited

technology understanding. In addition, safety and regulatory risks are becoming more apparent. While there are a host of businesses that are engaged with GoML to kickstart their <u>Gen Al adoption</u>, early-adopters have started migrating their Gen Al programs to platforms that scale better, feature built-in guardrails, and simplify regulatory compliance.

This SCA will support businesses on their Gen AI adoption journey, from selecting the right use cases, experimenting with the right models, identifying the right fit for a scaled implementation, to migrating workloads to Amazon Bedrock.

GoML is helping customers with two AI acceleration initiatives:

1. A templated approach towards Gen Al build with LLM Boilerplates for 6 use cases. The LLM Boilerplates run natively on Amazon Bedrock and enable clients to experiment, build, and scale 10X faster than traditional approaches to gen Al.

2. A Unified Migration Framework to help clients <u>migrate from OpenAl</u> or other platforms on GCP, to managed Amazon Bedrock instances. The framework optimizes LLMOps and security efforts for scalable builds, while driving inferencing costs down. Among other features, GoML's migration framework includes an interface that abstracts API calls for future model switches.

"Our Amazon Bedrock Migration Framework is thoughtfully designed to minimize the cost of scaling and switching models in the future. It also includes a sophisticated Prompt Engine to adapt prompts for any target model," says Rishabh Sood, Founder, GoML. "Best of all, our framework allows enterprises to migrate their gen Al workloads in as few as two weeks."

"Partners are instrumental at every stage of the generative AI lifecycle. GoML has been strategic in enabling customers to adopt and scale their AI programs on Amazon Bedrock, all the way from exploration to full deployment. The SCA will enable GoML to work with a larger universe of customers who are trying to scale on AWS gen AI infrastructure," says Dipali Mehta, WW Partner GTM Lead, GenAI Migrations.

GoML has successfully delivered over 100 pilots for customers with over 70% scaling to production go live. The SCA will enable customers to collaborate with GoML to build on or migrate to Amazon Bedrock with zero upfront investments.

## **About GoML**

GoML is an AI development company, specializing in designing, building, and managing generative AI solutions that transform business operations across industries. Learn more at www.goml.io.

Rishabh Sood
GoML
+1 929-470-7170
email us here
Visit us on social media:
LinkedIn
YouTube

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