

Salt Shortages Threaten BC Snow Removal Companies — Only Strata Secures 1,000-Tonne Winter Supply Across 26 Cities

Only Strata Snow Removal secures 1,000 tonnes of salt and 40+ plow units to protect strata and residential clients across Metro Vancouver and Fraser Valley.

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/EINPresswire.com/ -- With winter approaching, snow removal companies across British Columbia are facing a new challenge: limited access to de-icing salt and delayed equipment shipments caused by supply chain bottlenecks. While many providers brace for shortages, [Only Strata Snow Removal](#) has already secured over 1,000 tonnes of winter salt reserves and fully prepped its fleet of more than 40 plowing and de-icing units, ensuring uninterrupted service for residential and strata properties across the Lower Mainland BC and Fraser Valley BC.

“

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Trevor James



Safe Residential Sidewalks and Internal Walkways. Road salting and Snow Clearing Services Provided by Only Strata Snow Removal Company

This season, the company is doubling down on its reputation as a top snow removal company in Metro Vancouver, combining AI-powered storm tracking, real-time dispatch, and GPS-verified service documentation with a strategic readiness plan designed months in advance.

“Every winter we see the same pattern — storms arrive, salt runs out, and service delays pile up,” said Trevor James, Regional Manager at Only Strata Snow Removal. “We take the opposite approach. By locking in our salt reserves early and limiting our client intake through strict capacity caps, we guarantee dependable coverage when

others can't."

SUPPLY CHAIN DISRUPTIONS HIT SNOW REMOVAL ACROSS BRITISH COLUMBIA

Industry reports suggest that several municipalities and private contractors in Greater Vancouver BC and the Fraser Valley BC are already warning of potential salt shortages and equipment delays for the 2025–2026 winter season. Rising transportation costs and longer import timelines have created strain across the supply chain, leaving many snow removal companies scrambling to secure materials in time.

In cities like Surrey, Burnaby, and Coquitlam, the combination of unpredictable freeze–thaw cycles and dense strata developments has increased demand for reliable residential snow removal services. However, when contractors run low on salt or equipment breaks down mid-season, safety and liability risks escalate quickly for property managers and residents.

Only Strata Snow Removal, widely considered among the best snow removal companies in British Columbia, has taken proactive steps to ensure this never happens to its clients.

GUARANTEED SALT SUPPLY AND AI-BACKED SNOW REMOVAL DISPATCH

The company's winter road salting program has become a defining feature of its service model. Salt and eco-friendly de-icers are staged across multiple secure depots throughout Vancouver, Richmond BC, Coquitlam, and the Fraser Valley, allowing rapid deployment to high-priority sites during severe weather. [Snow removal in Vancouver](#) is different from [Burnaby snow removal](#). Therefore, each truck and ATV plow unit is linked to an AI-driven dispatch platform that monitors live weather radar, surface temperatures, and precipitation trends across all regions — including the North Shore and Tri Cities. When a storm approaches, the system automatically mobilizes local crews before conditions deteriorate.

"Our AI monitoring doesn't wait for a phone call," added James. "It predicts when a site will



Salt Supply Across Multiple Locations in British Columbia



Only Strata Snow Removal Snow Removal and Shovelling Services

freeze, deploys the closest plow and salting crew, and verifies completion with time-stamped photos. That's how we protect both property and liability for every client we serve."

STRATA-FOCUSED SNOW CLEARING FOR FASTER RESPONSE AND FULL COMPLIANCE

Unlike most snow clearing companies in BC, Only Strata Snow Removal serves strata, multi-unit, and private residential communities exclusively — not airports, shopping plazas, or industrial sites. This specialization enables faster response times, consistent service quality, and comprehensive compliance with insurance and safety documentation standards.

By focusing on townhouse complexes, apartment communities, and senior living sites, the company provides tailored residential snow plowing services that meet the needs of high-density neighbourhoods. Every visit includes digital service logs, before-and-after images, and GPS coordinates, which help strata councils and property managers defend against slip-and-fall claims during volatile freeze-thaw periods.

EARLY WINTER ROAD SALTING PREPARATION PAYS OFF IN METRO VANCOUVER

Across Greater Vancouver, property managers are urged to finalize contracts before the end of October to avoid being left unserved during the first major storm. With an average of 20–30 days of ground-freeze risk per year even without snowfall, timing is critical.

"By the time the first snow hits Burnaby or Surrey, most of the region's capacity is already spoken for," explained James. "Our advice is simple — don't wait for the forecast. Secure your snow removal contract early and guarantee your strata's safety for the season."

Only Strata's forward planning includes pre-season site inspections, on-site weather sensors, and crew training in slip prevention and brine application efficiency. Together, these measures have supported the company's perfect liability record and reinforced its position as a top snow removal company in British Columbia.

COMPREHENSIVE SNOW PLOWING COVERAGE ACROSS BC'S CORE WINTER ZONES

The company's service footprint spans 26 cities, including key winter-risk areas of:

Metro Vancouver & Greater Vancouver BC: Vancouver, Burnaby, Richmond, and UBC

Tri Cities: Coquitlam, Port Moody, Port Coquitlam

North Shore: North Vancouver, West Vancouver

Fraser Valley BC: Surrey, Langley, Abbotsford, Mission, Chilliwack

Communities throughout these regions can access private snow removal, snow plowing services, and snow clearing services under a single, highly specialized provider.

COMMITMENT TO TOP LEVEL SNOW REMOVAL: SAFETY, CREDENTIALS, AND COMMUNITY

Only Strata Snow Removal maintains BBB Accredited A+ status and is proud to be ASCA Certified and an active member of SIMA (Snow & Ice Management Association), CHOA, PAMA, and CCI Vancouver. The company also participates in leading business associations across the region, including the Greater Vancouver Board of Trade (GVBOT), Burnaby Board of Trade, Richmond Chamber of Commerce, North Vancouver Chamber, Surrey Board of Trade, Delta Chamber of Commerce, Langley Chamber of Commerce, Tri-Cities Chamber of Commerce, and the Fraser Valley Board of Trade.

Its winter road salting methodology emphasizes environmental responsibility through controlled application rates and low-corrosion materials — a significant improvement over traditional, one-size-fits-all approaches used by general snow plowing companies and snow clearing companies.

ABOUT ONLY STRATA SNOW REMOVAL

Only Strata Snow Removal is a strata-exclusive winter maintenance company serving residential and multi-unit communities across British Columbia, including Vancouver, Richmond BC, Burnaby, Surrey, Coquitlam, and the Fraser Valley BC. With 40+ dedicated plow units, 1,000 tonnes of salt reserves, and advanced AI weather intelligence, the company provides 24/7 snow removal, snow plowing services, snow clearing services, and winter road salting — all backed by GPS-verified documentation and a perfect liability record.

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