



Pilgrim Mortgage Selects Wilqo's Charlie Platform to Streamline Lending Operations

Pilgrim Mortgage®, a trusted residential mortgage lender, is adopting Wilqo's Charlie to replace their existing LOS and POS systems.

SAN ANTONIO, TX, UNITED STATES, October 17, 2025 /EINPresswire.com/ -- Pilgrim Mortgage®, a trusted residential mortgage lender serving homebuyers across Texas and beyond, is adopting Wilqo's Charlie to replace their existing LOS and POS systems, ushering in a new level of innovation and growth. With a unified, AI-driven platform, Pilgrim Mortgage® aims to eliminate workflow inefficiencies, accelerate cycle times, and bring a first-to-market lending experience to its team and borrowers.

"When I was first introduced to Charlie I saw the future of lending," said Wes Kleckley, CEO and owner of Pilgrim Mortgage®. "Existing solutions have worked but limited our ability to innovate. Being on a futuristic, consolidated tech stack will be tremendous for the growth of our team, and, most importantly, allow us to deliver a top-tier borrower experience."

"Mortgage lending shouldn't be held hostage by outdated systems," said Jeff Benjamin, Director and CoFounder at Wilqo. "Pilgrim is forward-thinking and laser-focused on growth. Charlie is here to help them scale smarter, with less effort and better outcomes."

Pilgrim Mortgage® has built its reputation upon delivering personalized, fast, and dependable mortgage experiences. With Charlie, Pilgrim Mortgage® gains a flexible, cloud-native platform designed to enable a next level of growth. Key Benefits for Pilgrim Mortgage® Include:

- One platform: Pilgrim Mortgage® gets to reap the rewards of having a unified, end-to-end platform that is the first of its kind in the industry.
- Simplified borrower experience: Borrowers are a party to the loan just like any of the Pilgrim team members. The result is a real-time, clarified experience.
- Scalability: Parallel and skillset driven workflows mitigate bottlenecks and lessen the operational strain of increased volume.
- Built-in compliance tracking: Dynamic alerts and intelligent workflows ensure there are no unforced errors in the origination process
- A Path to Continuous Improvement: Smart task automation, activity driven workflows, and focused business intelligence enable efficiency

About Pilgrim Mortgage®

Pilgrim Mortgage® has been helping individuals and families achieve their homeownership dreams since 2003. With a deep commitment to service, speed, and integrity, Pilgrim Mortgage® has grown into a top-tier independent mortgage lender serving clients across Texas and a multitude of other states. Pilgrim Mortgage® continues to rise to the top as a lender due to their commitment to excellence across the board: in their leadership, their company culture and the experience they provide for borrowers.

About Wilqo

Wilqo is redefining loan manufacturing with its Production Optimization Platform™ (POP), designed to help lenders close more loans with less effort. Built on a modern, scalable architecture, Charlie combines loan origination, point-of-sale, automation, and analytics into one seamless platform. With Wilqo's recent acquisition of Brimma Tech, the platform has the ability to integrate even more AI-powered tools to drive lender efficiency and profitability.

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