

StorHub Becomes First Australasian Operator to Adopt INSOMNIAC SmartLocks®

OpenTech Alliance Expands its Footprint across Australia and New Zealand

PHOENIX, AZ, UNITED STATES, November 7, 2025 /EINPresswire.com/ -- OpenTech Alliance, a global PropTech leader in self storage, today announced that [StorHub](#), APAC's leading self storage platform, has become the first operator in Australasia to deploy the [INSOMNIAC® SmartLock electronic locking system](#).



The technology has been installed on more than 350 units at StorHub's new Braeside facility in Victoria, marking a significant milestone for the region's self storage sector as operators pursue greater control, streamlined automation, and a modern reliable tenant experience.

“

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*Simon DeGaris, StorHub
Australia CEO*

StorHub's Braeside site combines three OpenTech technologies; INSOMNIAC® CIA access control, INSOMNIAC SmartLocks®, and the OpenNet™ wireless mesh network. StorHub has also branded a white label version of the Storage Genie tenant mobile access app. Together, these solutions provide their tenants with seamless, keyless access while giving StorHub complete visibility and control through a single cloud-based platform.

“We're thrilled to see StorHub kicking off the adoption of OpenTech's keyless entry technology within the

Australasian market,” said Kristi Adams, Chief Marketing Officer at OpenTech Alliance. “Their investment in automation and access innovation reflects their strategic goal to build a high-performing platform, and our shared vision to make self storage simpler, safer, and more customer-focused.”

The INSOMNIAC SmartLock system allows renters to unlock their units via smartphone or keypad, eliminating the need for physical keys, fobs, or cards. Operators gain real-time insight

into unit status and access events, and automated unit access management for new rentals and delinquent tenants, reducing tenant friction and improving property security while reducing manual staff tasks.

“The infrastructure decisions we make today will shape our operation for years to come. This partnership with OpenTech represents the next step in our strategy to modernise our operations and deliver the best possible experience to our customers,” said Simon DeGaris, StorHub Australia CEO. “OpenTech’s systems are reliable, secure, and scalable, allowing us to operate at maximum efficiency, outfit our facilities against competition and prepare for technology innovations to come.”

Regional Collaboration Strengthens Technology Rollout

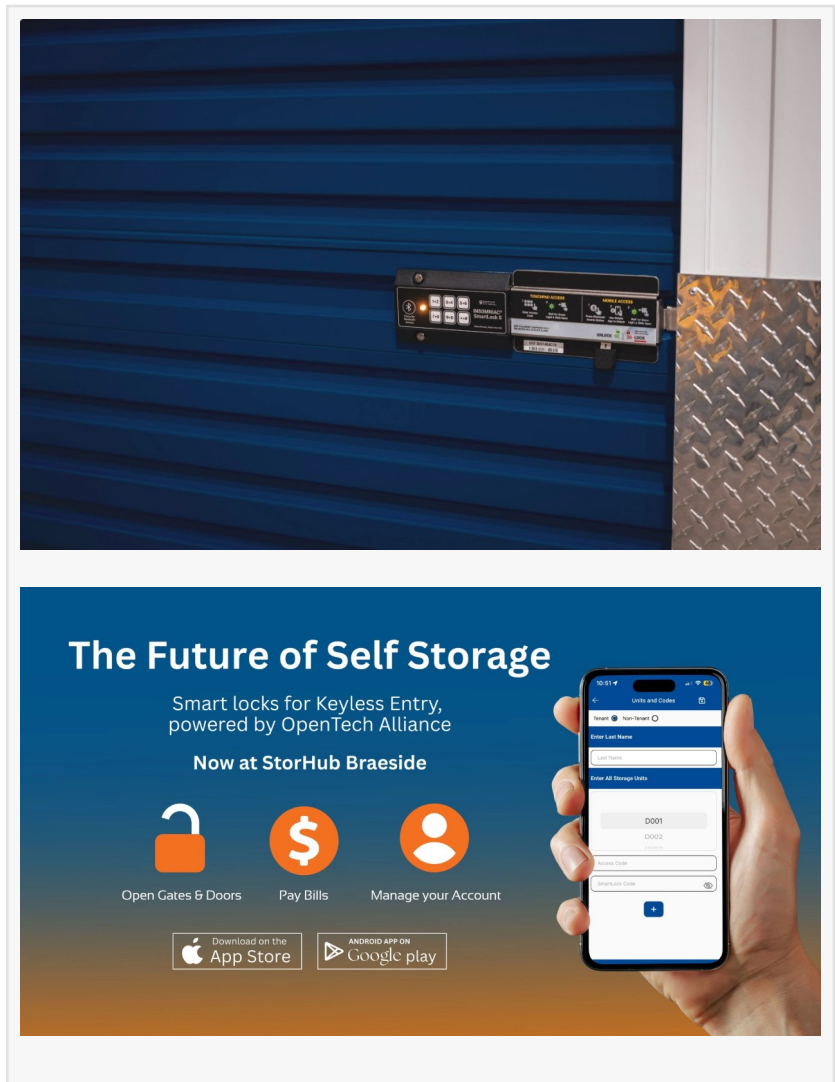
The facility’s fit out was completed by Regis Built with the petitions supplied by Storco. As part of their partnership with OpenTech, Storco now provides doors engineered for seamless SmartLock installation — simplifying deployment and ensuring consistent quality across new builds in Australia and New Zealand.

Meet the OpenTech Team at [SSAA’s SYD25 Self Storage Week](#)

OpenTech representatives, including newly appointed Director of Operations for Australasia, Gavin Korey, a self storage operator with more than 20 years of industry experience, will exhibit at the SSAA’s SYD25 Self Storage Week in Sydney, 10–13 November. Operators interested in learning more about OpenTech’s technology, the StorHub installation, or future opportunities for smart facility automation can visit Stand #2 to connect with the team and see SmartLock technology in action.

With solutions now deployed in more than 13,000 facilities worldwide, OpenTech Alliance continues to empower operators to elevate tenant convenience, improve operational visibility, and future-proof their businesses through intelligent automation and technology investments.

Visit www.opentechalliance.com to contact the team or learn more about INSOMNIAC SmartLocks and self storage technology solutions available across Australasia, EMEA, Asia and



The image is a composite graphic. The top portion shows a close-up of a black smart lock device mounted on a blue, horizontally-slatted door. The lock has several buttons and a small display. The bottom portion is a promotional graphic for the StorHub app. It features a hand holding a smartphone displaying the app's interface, which includes fields for 'Enter All Storage Units', 'Unit Code', and 'Access Code'. The background of the graphic is blue and white. Text on the graphic includes 'The Future of Self Storage', 'Smart locks for Keyless Entry, powered by OpenTech Alliance', and 'Now at StorHub Braeside'. Below this are three icons: an orange padlock for 'Open Gates & Doors', an orange dollar sign for 'Pay Bills', and an orange person icon for 'Manage your Account'. At the bottom are logos for 'Download on the App Store' and 'ANDROID APP ON Google play'.

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