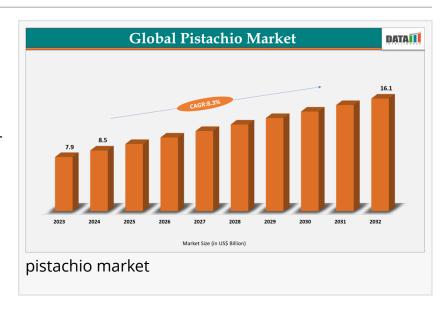


# Global Pistachio Market to Reach \$16.1B by 2032, Driven by Healthy Snacks and Plant-Based Nutrition

Rising health awareness, innovative product formats, and expanding applications in snacks and bakery fuel pistachio market growth globally.

AUSTIN, TX, UNITED STATES, November 12, 2025 /EINPresswire.com/ -- The global pistachio market has shown robust growth over recent years, propelled by increasing consumer awareness of health benefits, rising demand for nutritious snacks, and expanding applications in food



products. Valued at approximately US\$7.9 billion in 2023 and reaching US\$8.5 billion in 2024, the market is projected to nearly double to US\$16.1 billion by 2032. This remarkable growth, driven by a compound annual growth rate (CAGR) of 8.3% between 2025 and 2032, reflects pistachios' emergence as a preferred on-the-go snack and ingredient for bakery, dairy, and confectionery



Pistachio demand surges worldwide as consumers favor heart-healthy, plant-based snacks, while technological advances in cultivation and processing boost market expansion."

DataM Intelligence

products. The market is further supported by innovations in cultivation techniques and sustainable farming practices that enhance yield and product quality. Consumer trends favor plant-based proteins and fiber-rich foods, thereby reinforcing pistachios' advantages as a heart-healthy and nutrient-dense choice.

North America holds the leading position in the pistachio market, capturing 57.6% of global revenue in 2024, with the United States especially California serving as the pivotal production hub. The region benefits from favorable climatic conditions, advanced agricultural infrastructure,

and strong consumer preference for healthy snacks. Asia-Pacific follows closely as a rapidly expanding market due to growing disposable incomes, urbanization, and a cultural shift towards nutritious snack consumption. Countries like China, India, and Southeast Asia are witnessing rising pistachio demand attributed to changing dietary habits focused on plant-based and antioxidant-rich foods. The Middle East, led by Turkey and Iran, plays a crucial role as both a producer and consumer, contributing to the global supply chain and regional trade.

## Key Highlights from the Report

☐ The global pistachio market is projected to reach US\$16.1 billion by 2032, growing at a CAGR of
8.3% from 2025 to 2032.
□ North America dominated the market in 2024, accounting for 57.6% of global revenue share.
☐ Snacks are the leading application segment, making up 45.1% of the total pistachio market
revenue in 2024.
☐ The shelled pistachio segment is expected to witness the fastest growth due to convenience
and rising demand in processed foods.
Asia-Pacific is the fastest-growing region, driven by rising disposable incomes, urbanization,
and increasing health awareness.
☐ Technological advancements in farming and supply chain traceability are key enablers of
market expansion.

# Market Segmentation

The pistachio market is segmented by product type, form, end-use, and distribution channels, providing detailed insights into demand patterns. By product type, the market divides into inshelled and shelled pistachios. The in-shelled segment dominates revenue due to traditional consumption habits, especially in wholesale and foodservice channels, while the shelled segment is gaining rapid traction given its convenience, suitability for processed foods, nut butters, and gifting purposes.

By form, pistachios are available as whole, powdered, roasted, and splits. Whole pistachios hold the largest market share driven by consumer preference for natural, minimally processed snacks and retail presentation. Powdered pistachios are increasingly used in bakery and sauce applications, while roasted and split forms are favored in flavored snacks and culinary preparations.

By end-use, the market caters to bakery and confectionery, flavored drinks, breakfast cereals, snacks, butter and spreads, dairy products, and others. Snacks represent the largest segment, growing consistently due to increased demand for healthy, protein-rich options. Bakery and confectionery applications leverage pistachios for premium desserts and pastries, while dairy products like pistachio-flavored ice creams and yogurts are expanding in popularity globally.

Distribution channels include wholesalers/distributors, modern trade, convenience stores, online

sales, and other sales channels. Wholesalers lead this space due to bulk purchases by foodservice industries and B2B clients, while e-commerce growth significantly boosts consumer access and product variety.

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## Regional Insights

Regionally, the pistachio market exhibits diverse growth trajectories. North America remains the largest market, led by the United States, where a mature supply chain, consumer health trends, and robust retail infrastructure support steady demand. California's favorable climate and technological advancements in cultivation maintain high-quality output and export strength.

Asia-Pacific emerges as the fastest-growing region with significant potential due to rising disposable incomes, urbanization, and westernization of diets. Countries such as China, India, and Southeast Asia are driving consumption through growing health consciousness and preference for nutritious snacks. The expansion of modern retail, e-commerce platforms, and local processing centers further accelerate market growth here.

Europe shows moderate growth characterized by rising consumer awareness of pistachios' nutritional benefits and adoption in traditional and innovative culinary applications. The Middle East and Africa region benefit from local production in Turkey and Iran, which are important suppliers globally and have increasing domestic demand driven by cultural factors and festive consumption.

# Market Dynamics

#### **Market Drivers**

Key drivers fueling the pistachio market include increasing global health awareness, especially regarding cardiovascular health and weight management, where pistachios play a beneficial role due to their fiber, healthy fats, and antioxidant contents. The rising adoption of plant-based diets and demand for sustainable, clean-label ingredients also boost consumption. Expanding online and offline retail channels and innovative product launches, such as flavored and ready-to-eat options, further stimulate market expansion.

#### Market Restraints

Constraints impacting growth include climate change effects, such as water scarcity and soil degradation, particularly in traditional production hubs like Iran, which may limit output increases. Price volatility driven by supply-demand imbalances and geopolitical factors challenge market stability. Additionally, high-cost inputs and logistical challenges can affect profit margins and accessibility in some regions.

### **Market Opportunities**

Growth opportunities arise from the expanding demand in emerging markets where rising disposable incomes and urban lifestyles increase healthy snack consumption. Technological innovations in agriculture and supply chains, including precision farming and blockchain traceability, offer prospects for yield optimization and product transparency. The trend toward sustainable and organic pistachio products creates niches for premium offerings, while increasing culinary experimentation and product diversification open new application avenues in food and beverage sectors.

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☐ Comprehensive analysis of global and regional pistachio market trends and forecasts.
☐ Detailed segmentation by product type, form, application, and distribution channels.
☐ Insights into key growth drivers, challenges, and emerging opportunities.
☐ Profiling of key market players and competitive landscape updates.
$\hfill\square$ Strategic recommendations for stakeholders to optimize market positioning and expansion.
Frequently Asked Questions (FAQs)
☐ How big is the global pistachio market in 2025?
☐ Who are the key players in the global pistachio market?
☐ What is the projected growth rate of the pistachio market between 2025 and 2032?
☐ What is the market forecast for pistachios in 2032?
☐ Which region is estimated to dominate the pistachio market through the forecast period?

## Company Insights

- The Wonderful Company LLC
- Germack Pistachio Company
- Primex Farms, LLC
- Horizon Growers
- Nichols Pistachio
- Keenan Farms
- Setton Pistachio of Terra Bella Inc.
- Santa Barbara Pistachio Company
- Hellas Farms LLC
- Del Alba International
- Ready Roast Nut Company

## Recent developments:

- -In October 2025, Wonderful Pistachios expanded its U.S. production with new sustainable irrigation systems in California, enhancing crop yield and water efficiency. The initiative supports environmentally responsible agriculture. It strengthens the U.S. position as a leading pistachio producer.
- -In September 2025, Setton Farms launched a new line of flavored pistachio snacks targeting health-conscious consumers. The products include reduced-sodium and high-protein variants. They promote snacking innovation and meet growing demand for nutritious options in the U.S.
- -In August 2025, Paramount Farms implemented advanced mechanized harvesting techniques to increase efficiency and reduce labor dependency. The technology improves nut quality and reduces post-harvest losses. It supports U.S. pistachio supply chain resilience.

#### Conclusion

The pistachio market is poised for substantial growth fueled by evolving consumer preferences toward healthy, plant-based nutrition and innovative product formats. North America currently dominates, supported by advanced cultivation and marketing infrastructure, while Asia-Pacific provides significant future growth potential attributed to lifestyle changes and increasing health awareness. Despite challenges such as climate impact and price volatility, technological advances and expanding market applications create lucrative opportunities. Stakeholders can leverage comprehensive market insights to navigate this growing landscape, innovate offerings, and optimize strategic positioning in this dynamic global pistachio industry

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