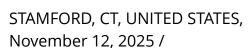


Wilbanks Partners Releases 4th Quarter 2025 Business Update

George Wilbanks' update on recruiting trends, with a focus on technology skills and private markets wealth solutions, industry events, and best practices.





EINPresswire.com/ -- <u>Wilbanks Partners Ilc</u>, an executive search firm specializing in asset and wealth management, has released its <u>4th quarter business update</u> on industry recruiting trends. Areas of focus include a requirement for technology skills across all functional roles as a result of



Our recent work in private markets wealth solutions is focused on the defined contribution channel as private market firms prepare to expand their distribution activities in wealth to qualified plans."

George Wilbanks

firms' working to maximize AI integration, as well as developments in distribution initiatives for private markets firms.

Managing Partner George Wilbanks notes, "Our most recent work in [private markets wealth solutions] is now focused on the defined contribution channel, as private market firms prepare to expand their distribution activities in wealth to qualified plans. The DC channel presents a host of challenges due to complex operational and regulatory interface issues with plan administrators, and the increased scrutiny that fiduciary oversight requires for

how these less liquid strategies are integrated into plan investment solutions."

The report also summarizes key takeaways a number of industry events, including conferences hosted by the Institute for Portfolio Alternatives, the Investment Company Institute/Independent Directors Council, Financial Times, the Money Management Institute, the National Association of Corporate Directors, the Association of Asian American Investment Managers, and the Toigo Foundation. Wilbanks also discusses the reframing of the essential business strategy of DEI in terms of inclusivity.

He highlights remarks by Miguel Thomas, CEO of the National Association of Securities Professionals, at the MMI Annual Meeting. Thomas commented, "Inclusion needs to be framed and incorporated as a business driver expanding growth opportunities, and access to a broader

pool of talent and skills... There is fear that increasing inclusion and opportunity access is a win/lose that will replace workers...[however,] inclusion and expanded outreach have the potential to increase the value and size of the economic pie, benefiting all workers."

The report also lists selected <u>recent</u> <u>search work</u>, including President & CEO of a \$40 billion RIA, President & CEO of \$30 billion ESG Investment Firm, and President & COO of a \$5 billion RIA, Board members for \$3 bil ESG Private Equity Firm, a \$110 billion Global Asset Manager, and a \$10 billion mutual fund complex, and Head of Private Markets for a \$15 billion public pension fund, among others.

About Wilbanks Partners
Wilbanks Partners is an executive
search firm serving the asset and
wealth management industry. George
Wilbanks spent over 20 years building
the asset and wealth management
practice at Russell Reynolds Associates
to an industry-leading position before
starting his own firm. Earlier, he had
worked with a venture capital and
family office business, Agtek
International, and then with The



IDC Fund Directors Conference



At IPA Vision 2025

Dreyfus Corporation in business development as Assistant to the Chairman. A graduate of Williams College with a degree in Political Philosophy, he subsequently earned his MBA at New York University's Stern Graduate School of Business.

George Wilbanks
Wilbanks Partners IIc
+1 2033037766
email us here

Visit us on social media:

LinkedIn Bluesky Instagram Facebook Other

This press release can be viewed online at: https://www.einpresswire.com/article/866665285

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information. © 1995-2025 Newsmatics Inc. All Right Reserved.