

Federal Government Reopening Signals Dawn in Greater Contracting Opportunities for Small Businesses

FEDCON confirms resumption of federal agency operations marks the beginning of significantly expanded contract opportunities for small businesses nationwide

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FederalGovernment.info ([FEDCON](#)) confirms that the full resumption of federal agency operations marks the beginning of significantly expanded contract opportunities for small businesses nationwide. The end of the recent funding lapse clears the backlog of delayed procurements, allowing agencies to execute new spending plans and meet required small business contracting goals for the current fiscal year.

The funding resolution immediately unlocks billions of dollars in federal contract spending, much of which is legally mandated to be directed toward small and disadvantaged business categories, including:

- Small Disadvantaged Businesses (SDBs)
- Women-Owned Small Businesses (WOSBs)
- Service-Disabled Veteran-Owned Small Businesses (SDVOSBs)
- Historically Underutilized Business Zone (HUBZone) businesses

Addressing the Procurement Backlog:



FEDCON

FEDCON, No Nonsense Contract Consulting



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The period of non-appropriations led to the pausing of new solicitations, awards, and task order releases across civilian and defense agencies. With the full federal workforce back on the job, the immediate priority for federal acquisition staff is to accelerate essential mission-support procurement.

Agencies are now actively prioritizing the release of solicitations that were pending during the funding lapse. This includes contracts for services, information technology upgrades, facility maintenance, and research that are vital for restoring full government functionality and making up for lost time.

Key Action Items for Small Businesses:

FEDCON urges all small business owners currently registered in the federal marketplace to prepare for this increased activity by taking the following steps immediately:

- Monitor SAM.gov Daily: The System for Award Management (SAM.gov) is the primary source for all current federal contract opportunities. Small businesses must track contract opportunities daily to respond quickly to new solicitations.
- Verify Registration Status: Ensure all company information, including socio-economic certifications (e.g., 8(a), HUBZone, SDVOSB), is current, accurate, and active in SAM.gov to prevent processing delays.
- Check Agency Forecasts: Review the Forecast of Contracting Opportunities on agency websites, such as the Department of Defense (DOD), General Services Administration (GSA), and the Department of the Treasury. These forecasts outline planned procurement actions and provide a head-start on preparation.
- Engage OSDBU Offices: Small businesses should reconnect with the Office of Small and Disadvantaged Business Utilization (OSDBU) at target agencies. These offices are essential resources for navigating agency-specific needs and identifying set-aside opportunities.

Federal Commitment to Small Business Goals:

The federal government maintains a statutory goal for a significant percentage of its prime contracting dollars to be awarded to small businesses. The urgency created by the funding lapse reinforces the need for agencies to quickly execute procurement strategies that meet these small business set-aside requirements.

The restoration of appropriations provides small businesses, which are the engine of American job creation and innovation, with a timely opportunity to secure federal contracts and strengthen the nation's supply chain.

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