

Travelay Sets a New Standard in Ethical Flight Booking With Full Margin Transparency and Real Airline Pricing

Travelay becomes the only U.S. travel company openly disclosing margins and rejecting scam-level “cheapest flight” tactics across airport-to-airport fares.

NEW YORK, NY, UNITED STATES, November 19, 2025 /EINPresswire.com/ -- In an industry dominated by fake “[cheapest flight](#)” claims, bait-and-switch pricing, and hidden-fee travel scams, Travelay has emerged as the only U.S. travel platform offering full pricing and margin transparency — including on popular airport-to-airport flight routes such as NYC-LAX, [Miami-New York](#), Chicago-Orlando, Dallas-Denver, and Las Vegas-Los Angeles.

From the start, Travelay’s mission has been simple: Serve people — not exploit them. While many online travel agencies (OTAs) lure travelers into unrealistically cheap fares — often hundreds of dollars below what airlines publish — Travelay is taking a stand by educating travelers about ethical pricing, real airline fares, and why transparency is now essential.

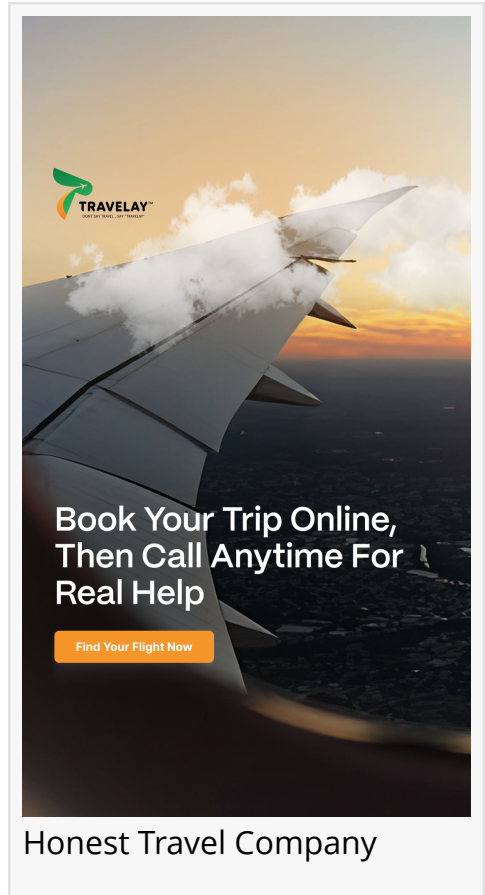
The Reality Behind “Cheapest Flights” — What Travelers Don’t Know

Travelay’s analysis of public complaint data reveals alarming patterns across major U.S. flight routes like JFK-LAX, LAX-SEA, NYC-MCO, LAS-LAX, BOS-LAX, EWR-MIA, SFO-JFK, and international routes including NYC-LON, LAX-TYO, and NYC-BOM:

Thousands of travelers fall victim to bait-and-switch every month.

Many OTAs advertise fares that do not exist — not on airlines, not on consolidators.

Customers are later told “the price increased,” or are charged fees for changes, corrections, or reissues.

An advertisement for Travelay featuring a close-up of an airplane wing against a sunset sky. The Travelay logo is in the top left. Text on the right says "Book Your Trip Online, Then Call Anytime For Real Help" with a "Find Your Flight Now" button below it. The text "Honest Travel Company" is at the bottom.

**Book Your Trip Online,
Then Call Anytime For
Real Help**

[Find Your Flight Now](#)

Honest Travel Company

Fake low prices are used as hooks to force later upsells and penalties.

This bait-and-switch model is now one of the most common sources of complaints in the U.S. travel ecosystem.

Travelay rejects all of these practices.

Why Ethical Pricing Matters (Especially for Route-Based Searches)

Whether a traveler searches for flights from New York to Los Angeles, Miami to NYC flights, [Chicago to Orlando flights](#), or cheap flights Las Vegas to Los Angeles, one fact remains consistent across all airline systems:

A fare cannot be hundreds of dollars below airline pricing unless:

It is sold at near-zero margin due to rare bulk buying, or

A hidden profit method exists (modification fees, penalties, add-ons, forced reissues)

Travelay rejects both tactics entirely.

Instead, Travelay publishes real, ethical, airline-aligned pricing — which sometimes appears “higher,” but only because fake OTAs have normalized artificially low scams.

Travelay’s prices aren’t expensive — they’re honest.

How Travelay Is Repairing a Broken Travel Market

Travelay operates with a transparency-first philosophy that is redefining airport-to-airport travel booking:

□ 100% Transparent Margins

Clear service margin disclosure so customers know what they’re paying for.

□ No Hidden Fees

No forced upsells, surprise modifications, or post-purchase price changes.

□ 24/7 Human Support (TravelayGent)

Real agents — not bots — assist with bookings, changes, and itinerary planning.

☐ Real Inventory Only

No fake fares. No “fare expired” calls. No manipulation.

☐ Ethical Ticketing Standards

Travelay rejects the loss-selling models used by scam-based agencies.

☐ TravelayPay (No Credit Check)

A trust-based pay-later program verified by documents, not algorithms.

This model is especially valuable for travelers booking popular routes like LAX–NYC, SEA–LAX, EWR–MCO, NYC–CUN, LAX–HNL, DFW–LAX, and more.

A Movement for Reform — Travelay Is Leading the Industry Shift

As online travel scams continue rising — especially targeting competitive routes like NYC–LAX, MIA–NYC, LAS–LAX, and NYC–MCO — Travelay believes the industry must change.

Travelay actively identifies and reports scam operators, impersonating agencies, and websites designed to mimic legitimate brands. The company also publishes guides to help travelers distinguish between ethical OTAs and price-manipulating ones.

“Anyone can show lower prices — but only ethical companies show the truth.

Travelay exists to protect people, not trick them.”

— Premdeep Lotey, Founder & CEO of Travelay

About Travelay

Travelay is a U.S.-based human-first travel company offering ethical flight bookings, transparent margins, and 24/7 real-human assistance. With its no-hidden-fee policy, airline-aligned pricing, and TravelayPay — a trust-based installment program with no credit checks — Travelay is restoring trust in an industry damaged by scams, fake “cheapest flight” offers, and unethical OTA practices.

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