

# FEDCON Continues to Attract Large Clients

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TAMPA, FL, UNITED STATES, December 8, 2025 /EINPresswire.com/ -- [FEDCON](#), a leader in government contracting consultation, today announced that its newly launched Large Business Consulting (LBC) program, introduced earlier this year, has successfully attracted a growing roster of established enterprises and long-term federal contractors. The success is attributed to the program's innovative, fixed-cost model and its embedded approach to long-term capture and proposal management.

The LBC program was specifically designed to address the challenges faced by established companies aiming to secure and sustain high-value, multi-year federal vehicles like GWACs, MATOCs, BPAs, and IDIQs. Large clients are choosing FEDCON's LBC over traditional consulting engagements because of the predictable, comprehensive nature of the offering.

Unlike conventional models that bill by the hour, creating budget uncertainty, LBC provides a full, certified capture engine for a transparent, fixed-cost retainer. Over a 12-month engagement, FEDCON embeds a complete team of experts—including capture strategists, proposal managers, senior writers, and compliance specialists—directly into the client's business development process. This approach ensures faster turnarounds, superior quality, and a cohesive strategy built on proven methodologies like the Shipley Business Development Lifecycle.

"Large businesses are looking for a partner, not just a service provider," said Marina Nicola, Project Coordinator of FEDCON. "Our LBC program is built to turn their business development efforts into a structured, proactive engine. We eliminate the inefficiency of managing multiple freelancers and climbing hourly costs by offering the entire stack of certified experts needed to



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Marina Nicola | Project Coordinator

shape earlier, submit stronger, and ultimately increase their Pwin (Probability of Win) ratio on high-stakes federal contracts. The rapid adoption of LBC validates that the market is ready for a strategic partnership focused on sustainable, long-term government success.”

Key features driving the LBC program’s rapid client acquisition include:

**Fixed-Cost, Flexible Delivery:** Providing budget certainty with an entire team of specialists for a single, predictable price.

**Embedded Strategy:** Offering strategic support for long-term vehicles, agency-specific research, competitor analysis, and teaming recommendations.

**Capacity Building:** Guidance and optional staff training to ensure the client’s internal team is positioned to eventually own and maintain the infrastructure built through the engagement.

FEDCON remains committed to guiding clients through the complex federal contracting landscape, ensuring they are not only compliant and visible but strategically positioned to secure the highest-value opportunities.

More information about FEDCON's LBC program can be found here:

<https://federalgovernment.info/largebusiness-consulting>

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