

Agent Growth, Mentorship & Scholarship Initiative

Las Vegas brokerage unveils an agent growth initiative with top producer mentorship, scholarships, and 24/7 AI support for agents.

LAS VEGAS, NV, UNITED STATES, December 16, 2025 /EINPresswire.com/ -- [Scofield Group](#) Launches Mentorship-Driven Growth Initiative & Scholarship Program

Scofield Group, the Las Vegas-based brokerage known for combining high-performance leadership with innovative agent support, today introduced its 2026 Agent Growth & Scholarship Initiative. The program blends hands-on mentorship from top-producing brokers Kirby Scofield and Aaron Lopez, comprehensive training, a newly launched 24/7 GPT assistant, and an upcoming scholarship in partnership with Key Realty School and Colibri, the premier real estate education provider in Southern Nevada.

Mentorship from Proven Producers

Agents at Scofield Group receive direct guidance from Kirby Scofield, who averaged 110 closings per year during his production years and led teams that completed more than 7,000

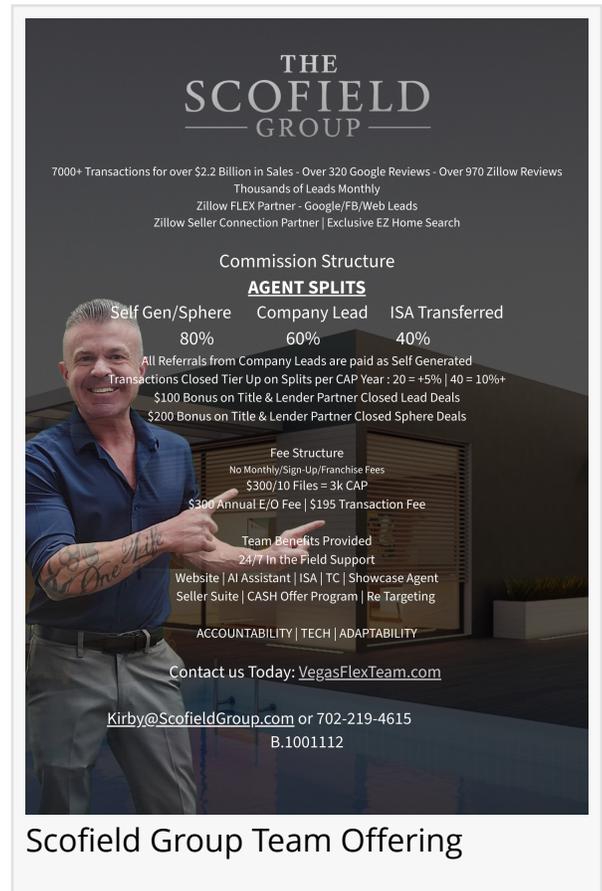
transactions totaling \$2.2 billion in sales. Joining him is Aaron Lopez, Kirby's longtime friend and co-broker. Lopez averaged 40 sales a year before stepping out of production in mid-2025 to become the company's Director of Agent Growth. Together, they offer practical wisdom, accountability, and strategic insights that come from thousands of deals closed.

“

Our mission is to compress decades of experience into months, giving agents the knowledge, technology and opportunities they need to thrive.”

Kirby Scofield

“Learning from brokers who have actually walked the walk makes all the difference,” said Scofield. “Our goal is to



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7000+ Transactions for over \$2.2 Billion in Sales - Over 320 Google Reviews - Over 970 Zillow Reviews
Thousands of Leads Monthly
Zillow FLEX Partner - Google/FB/Web Leads
Zillow Seller Connection Partner | Exclusive EZ Home Search

Commission Structure

AGENT SPLITS		
Self Gen/Sphere	Company Lead	ISA Transferred
80%	60%	40%

All Referrals from Company Leads are paid as Self Generated
Transactions Closed Tier Up on Splits per CAP Year : 20 = +5% | 40 = 10%+
\$100 Bonus on Title & Lender Partner Closed Lead Deals
\$200 Bonus on Title & Lender Partner Closed Sphere Deals

Fee Structure
No Monthly/Sign-Up/Franchise Fees
\$300/10 Files = 3k CAP
\$300 Annual E/O Fee | \$195 Transaction Fee

Team Benefits Provided
24/7 In the Field Support
Website | AI Assistant | ISA | TC | Showcase Agent
Seller Suite | CASH Offer Program | Re-Targeting

ACCOUNTABILITY | TECH | ADAPTABILITY

Contact us Today: [VegasFlexTeam.com](#)

Kirby@ScofieldGroup.com or 702-219-4615
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Scofield Group Team Offering

compress decades of experience into months for our agents.”

Robust Training & Technology

The 2026 program features weekly workshops, mastermind sessions, and one-on-one coaching. Topics include negotiation, digital marketing, compliance with Nevada Real Estate Division rules, and investor consulting. Agents also gain access to the firm’s newly released internal GPT assistant—an AI tool trained on brokerage documents, MLS rules, and state regulations. It delivers real-time answers 24/7, so agents can stay informed without having to learn AI themselves.

Scholarship Program Details

To expand opportunities for aspiring and early-career agents, Scofield Group will launch a full scholarship program in Q1 2026. Scholarship recipients will receive:

Live, in-classroom instruction at Scofield Group’s Las Vegas headquarters.

Online courses delivered through Key Realty School and Colibri, widely recognized as Southern Nevada’s leading real-estate education providers.

Post-licensing education and exam preparation, culminating in a guaranteed pass—if a participant doesn’t pass on the first attempt, they will receive additional coaching until they do.

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The Scofield Group



The beginning of tomorrow is already yesterday!

Mentorship from Kirby Scofield and Aaron Lopez, ensuring that scholarship graduates transition smoothly into productive careers.

Full eligibility criteria and application dates will be announced in January 2026.

Community & Culture

Scofield Group's commitment to culture and community goes beyond real estate transactions. With a team of nearly 100 agents spread across the Las Vegas valley, the brokerage encourages and supports each agent's favorite local causes and endeavors. Whether it's sponsoring charity runs, participating in neighborhood cleanups, or helping at food drives, Scofield Group agents show their love for their city through activities and events that span the entire valley. This localized engagement not only strengthens bonds within the company but also demonstrates to clients and neighbors the depth of the firm's commitment to Las Vegas.

About Scofield Group

Scofield Group is a forward-thinking real estate brokerage headquartered in Las Vegas, Nevada. Founded by Kirby Scofield, the company specializes in residential, commercial, and investment properties. With a legacy of high-volume production and a culture centered on mentorship, training, and technology, Scofield Group empowers agents to build scalable businesses while upholding integrity and balance.

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WE BUILD BUSINESSES BESIDE YOU, NOT ABOVE YOU

**GROWTH IS EASIER
WHEN YOU'RE NOT
DOING IT ALONE.**

NOW HIRING!

Growth is easier when your NOT doing it alone.

**YOUR NEXT BIG DEAL
STARTS WITH THE
RIGHT SUPPORT**

NOBODY KNOWS HOMES BETTER!

SG

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Your Next Big Deal start with the RIGHT support!

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