

## Ecer.com Redefines Cross-Border B2B with Al and Mobile-First Integration, Accelerating Global Trade Efficiency

Ecer.com upgrades its B2B platform with AI and mobile technology, transforming global trade for SMEs into a highly efficient, "always-on" digital ecosystem.

BEIJING, CHINA, CHINA, December 19, 2025 /EINPresswire.com/ -- As global trade enters a phase of profound digitalization, Ecer.com, a leading global mobile B2B marketplace, today announced a strategic upgrade of its service ecosystem. By integrating cutting-edge Artificial Intelligence (AI) with a mobile-centric infrastructure, Ecer.com is transitioning from a traditional matchmaking marketplace into a comprehensive "Capability Hub" for Small and Medium-Sized Enterprises (SMEs) expanding into international markets.

A Shift from Connection to Empowerment For years, B2B marketplaces functioned primarily as directories. However, increasing demands for transparency and efficiency have necessitated a shift. Ecer.com's new model extends beyond "finding buyers" to covering the entire export value chain—including digital factory audits, real-time negotiations, and fulfillment tracking.



Polyurethane Underground Ducting For Submarine Electric Cable Protection 85A Hardness



Customized Heavy Duty Polyurethane Industrial Wheels 95 A Shore Hardness PU Wheel

Case Study: Digital Transformation in Action The impact of this mobile-first, Al-driven approach is best illustrated by enterprises such as <u>Jiangsu Jiunai Intelligent Manufacturing Technology Co., Ltd.</u> Operating in competitive international markets, companies like <u>Jiunaipu</u> previously faced lengthy sales cycles—often 3 to 4 months—due to the complexities of overseas factory audits and offline coordination.

By leveraging Ecer.com's mobile digital audit tools and real-time negotiation suite, Jiunaipu can now showcase its production lines and quality control 85A Hardness PU Subsea Protection Duct Polyurethane Undersea Cable Ducting

systems to global buyers via live mobile video. This shift has eliminated geographical and time-zone barriers, successfully shortening their project closing cycle to just 6 weeks—a remarkable 40% increase in operational efficiency.

Driving Efficiency via AI Infrastructure Ecer.com's AI-driven matching engine and multi-language communication suite provide 24/7 precise demand-supply pairing. For SMEs, this lowers the technical and linguistic barriers to entry, allowing them to compete on a global scale with the same agility as multinational corporations.

An "Ever-Lasting International Trade Fair" With 16 years of operational excellence, Ecer.com connects over 2.6 million suppliers with buyers across 150 countries and regions. The marketplace's vision of an "Ever-Lasting International Trade Fair" leverages digitalization to provide a transparent, high-trust environment where brands can build long-term global presence.

"The competitive edge in modern B2B lies in the ability to integrate technology with service," said a spokesperson for Ecer.com. "By leveraging AI and Mobile as dual engines, we are providing SMEs with a clear, sustainable path to global success."

## About Ecer.com

Ecer.com is a premier global mobile B2B marketplace dedicated to connecting international buyers with high-quality suppliers. Through innovative mobile technology and AI solutions, Ecer.com simplifies cross-border trade, helping thousands of businesses scale their operations globally with efficiency and trust.

Laura

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