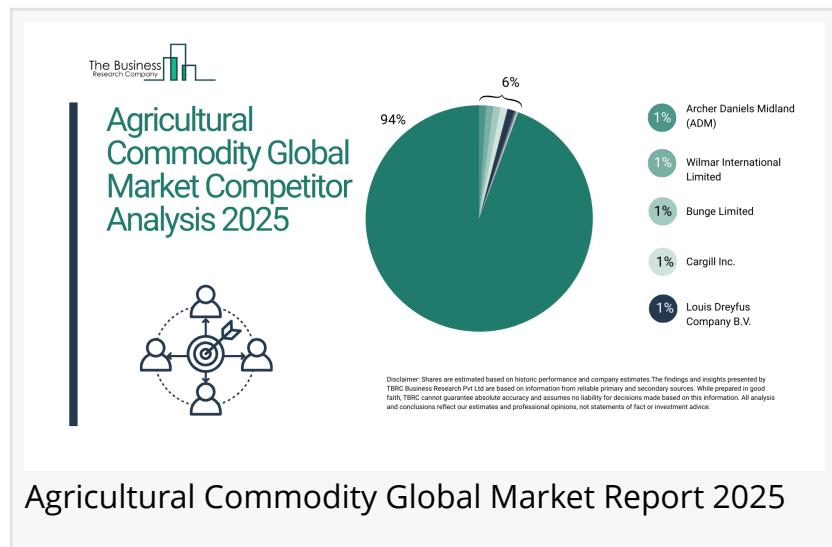


# Agricultural Commodity Market Competition Analysis 2025: How Players Are Shaping Growth

*The Business Research Company's Agricultural Commodity Global Market Report 2025 – Market Size, Trends, And Global Forecast 2025-2034*

LONDON, GREATER LONDON, UNITED KINGDOM, December 24, 2025

/EINPresswire.com/ -- "The [Agricultural Commodity market](#) is dominated by a mix of global agribusiness corporations, regional trading houses, and specialized commodity procurement firms. Companies are focusing on strengthening supply-chain resilience, enhancing quality assurance systems, and adopting digital platforms to improve trading efficiency and market transparency. Understanding the competitive landscape is essential for stakeholders seeking growth opportunities, stronger distribution networks, and strategic partnerships across this rapidly evolving agricultural commodity ecosystem



## Which Market Player Is Leading the Agricultural Commodity Market?

According to our research, Archer Daniels Midland (ADM) led global sales in 2023 with a 1% market share. The Total Ag Services and Oilseeds of the company is partially included in the agricultural commodity market, provides grain origination, storage, transportation, and processing. It supplies oilseeds like soybeans, canola, and sunflower for food, feed, and industrial uses. The company also provides risk management, logistics, and trade services, ensuring efficient supply chain solutions for farmers, processors, and global markets

## How Concentrated Is the Agricultural Commodity Market?

The market is fragmented, with the top 10 players accounting for 5% of total market revenue in 2023. This level of fragmentation reflects the industry's low barriers to entry at the production level, region-specific crop ecosystems, and the presence of numerous intermediaries across global supply chains. While major agribusiness multinationals maintain leadership through integrated processing capabilities, global logistics networks, and strong commodity trading

platforms, smaller firms and local producers continue to serve niche geographies and crop-specific segments. As digital trading, sustainability standards, and end-to-end traceability gain prominence, strategic partnerships, vertical integration, and selective consolidation are expected to strengthen the competitive positioning of leading global players in the coming years.

- Leading companies include:
  - Archer Daniels Midland (ADM) (1%)
  - Wilmar International Limited (1%)
  - Bunge Limited (1%)
  - Cargill Inc. (1%)
  - Louis Dreyfus Company B.V. (1%)
  - Marubeni Corporation (0.2%)
  - Ingredion Incorporated (0.1%)
  - Itochu Corporation (0.1%)
  - Olam Group (0.1%)
  - Nestle S.A. (0.03%)

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Which Companies Are Leading Across Different Regions?

- North America: Brevant Seeds, Helios AI, King Arthur Baking Company Inc., Agro-K Corporation, Owensboro Grain Company, Mississippi Agricultural Industry Council (MAIC), Cargill Incorporated, Archer Daniels Midland Company (ADM), Bunge Limited, CHS Inc., Bunge Canada, McCafé (McDonald's Corporation), Nutrien Ltd., Richardson International Limited, Viterra Limited, and Cargill Limited are leading companies in this region.
- Asia Pacific: DecisionNext, Inc., Kilcoy Pastoral Company Limited, StoneX Financial Pty Ltd, Rallis India Limited, U.S. Soybean Export Council (USSEC), Indian Council of Agricultural Research (ICAR), FMC Corporation, Davis Commodities Limited, Carfax Commodities (Asia) Pte. Ltd., Wilmar International Limited, Olam International Limited, Nisun International Enterprise Development Group Co. Ltd., Henan Yingda Feng Agricultural Development Co., Ltd., Corteva Agriscience, Origin Agritech Ltd., Syngenta Group, Pioneer (Corteva) Corporation, BASF SE, Kubota Corporation, Zen-Noh (National Federation of Agricultural Cooperative Associations), and GS Engineering & Construction Corporation are leading companies in this region.
- Western Europe: BASF SE, Elicit Plant SAS, Protealis NV, Bayer AG, NYSE Euronext Amsterdam, Syngenta Global AG, Legal & General Investment Management (LGIM), Glencore plc, and Nestlé S.A are leading companies in this region.
- Eastern Europe: Andermatt Group AG, SIPCAM OXON S.p.A., Agrofert Group, Grupa Azoty S.A., and Rusagro Group are leading companies in this region.

- South America: GDM Seeds (Grupo Don Mario), Referência Agroinsumos, El Tejar S.A., Cargill Incorporated, and CME Group Inc are leading companies in this region

#### What Are the Major Competitive Trends in the Market?

- Advancing Sustainable Farming For Low-Carbon Agricultural Production to enhance long-term agricultural productivity, conserve natural resources, reduce environmental impact and support economic and social well-being.
- Example: Red Trail Energy, a program (April 2024) to provide a premium price for farmers to grow low-carbon corn.
- The program aims to reduce the carbon intensity (CI) score of ethanol production by encouraging sustainable farming practices. Corn used in ethanol plants is typically assigned to a standard CI score, which impacts the overall score of the plant. By documenting and implementing sustainable practices, farmers can help lower the CI score of their corn, directly benefiting ethanol producers.

#### Which Strategies Are Companies Adopting to Stay Ahead?

- Developing higher-yield, climate-resilient crop varieties and advanced agri-inputs to strengthen market competitiveness
- Expanding strategic investments in supply-chain infrastructure, storage, and processing facilities to improve efficiency and margins
- Leveraging digital agriculture platforms, data analytics, and traceability technologies to enhance transparency and optimize commodity trading
- Forming partnerships with farmers, cooperatives, and global trading networks to secure reliable sourcing and expand market reach

Access the detailed Agricultural Commodity Market report here:

<https://www.thebusinessresearchcompany.com/report/agricultural-commodity-global-market-report>

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