

# Ada Brewster: A Trailblazer in Transportation and Logistics

KANSAS CITY, KS, UNITED STATES, January 20, 2026 /EINPresswire.com/ -- Ada Brewster is a highly experienced transportation professional with a career spanning more than three decades. She entered the industry in 1989 and has since built a strong reputation as Director of Sales, managing both national and regional accounts with a focus on strategic, relationship-driven sales. Her work includes collaborating with manufacturers and distributors, negotiating logistics contracts, and ensuring reliable operational execution. Based in the Southeast, Ada works remotely while traveling frequently, believing that in-person connections are key to long-term client success.



Throughout her career, Ada has consistently demonstrated leadership and expertise in a fast-paced, demanding industry. She is recognized for her ability to understand complex logistics needs while maintaining strong client relationships, a balance that has contributed to her continued success as a top-performing sales professional. Her deep industry knowledge allows her to manage both the operational and relationship aspects of her role with efficiency and professionalism.

Having built her career in a traditionally male-dominated field, she is a strong advocate for perseverance, grit, and professionalism. Ada encourages women entering transportation to stay confident, learn every aspect of the business, and pursue opportunities with determination. She attributes her success to a genuine love of working with people and building meaningful, lasting relationships.

Ada is also deeply involved in industry organizations, where she focuses on service and

advancement. She serves on the National Food and Protein Distributors Association Board and holds the role of Scholarship Foundation Treasurer, helping support students pursuing higher education. Ada is passionate about recognizing dedication and effort, and she takes pride in contributing to initiatives that help develop the next generation of industry professionals.

In addition, Ada serves as co-chair for 2026 Food Shippers of America, where she plays a role in planning the convention and events for transportation and food and beverage industry leaders. Her involvement reflects a commitment to collaboration, education, and strengthening professional networks across the supply chain. These leadership roles allow her to give back to an industry that has shaped her career while helping it evolve for the future.

Outside of work, Ada values time with her family, especially her four grandchildren, and enjoys traveling, reading, and relaxing weekends at the lake.

Learn More about Ada Brewster:

Through her Influential Women profile, <https://influentialwomen.com/profile/ada-brewster>

Influential Women

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Influential Women

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