

# Instacoins Expands Its Over-the-Counter Trading Services for High-Value Crypto Transactions

*A closer look at Instacoins' OTC desk, delivering discreet crypto trading, personalised consultations and reliable settlement across major crypto and fiat pairs*

SOFIA, BULGARIA, January 26, 2026 /EINPresswire.com/ -- Instacoins continues to strengthen its professional trading offering through its [Over-the-Counter \(OTC\) trading desk](#), providing a discreet, flexible and highly personalised solution for clients executing high-value cryptocurrency transactions. The Instacoins OTC desk supports crypto to fiat, fiat to crypto and crypto to crypto trading, delivering tailored execution for individuals, businesses and institutional clients.



As digital assets become increasingly integrated into investment strategies, treasury management and cross-border operations, demand for OTC trading services has grown steadily. Instacoins addresses this demand with a high-touch service model that combines experienced human support, personalised account management and structured execution. This approach enables clients to achieve efficient outcomes while minimising market impact and reducing slippage.

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Over-the-counter trading provides a more personalised and efficient solution for high-value transactions.

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counter trading provides a professional alternative by allowing transactions to be executed off-exchange, directly with dedicated counterparties.

The Instacoins OTC desk operates on this model, offering clients greater control, confidentiality and predictability. Each transaction begins with a personalised consultation, allowing Instacoins' trading specialists to understand the client's objectives, timing requirements and asset preferences. This process is designed to optimise execution and reduce exposure to unfavourable market movements.

Off-exchange fiat-to-crypto trading with deep liquidity, competitive pricing and secure settlement.

The Instacoins OTC desk offers a discreet and flexible service across multiple trading scenarios:

Off-exchange fiat-to-crypto trading

A tailored solution for converting digital assets into major fiat currencies, supporting liquidity needs, treasury operations and real-world use cases. Execution is handled with speed, care and personalised support.

Off-exchange crypto-to-crypto trading

A flexible service enabling clients to acquire cryptocurrencies using fiat currencies, supported by structured execution and individual consultation for larger or strategic positions.

Fiat settlements are supported across a broad range of major fiat currencies subject to jurisdiction and onboarding requirements. Currencies include:

- Euro (EUR)
- United States Dollar (USD)
- British Pound Sterling (GBP)
- Swiss Franc (CHF)
- Norwegian Krone (NOK)
- Swedish Krona (SEK)
- Czech Koruna (CZK)
- Canadian Dollar (CAD)
- Australian Dollar (AUD)
- South African Rand (ZAR)
- United Arab Emirates Dirham (AED)

Off-exchange crypto-to-crypto trading

Off-exchange crypto-to-crypto trading with deep liquidity, competitive pricing and secure settlement. This service supports portfolio rebalancing and asset optimisation without exposure to public order books.

The desk supports a wide range of major digital assets, including Bitcoin (BTC), Ethereum (ETH), USDT, USDC, BNB, XRP and additional cryptocurrencies, subject to market conditions and

regulatory considerations.

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A key differentiator of the Instacoins OTC desk is its bespoke liquidity model. Rather than relying on automated exchange order books, transactions are managed by experienced professionals who structure execution around the client’s specific requirements.

This high-touch approach supports large or complex trades by combining speed, compliance and tailored execution across major crypto and fiat pairs. Clients benefit from transparent pricing, reliable settlement and consistent communication throughout the trading process.

“Instacoins’ OTC desk is a key differentiator for our clients, providing a high-touch, bespoke liquidity model that is tailored to their specific requirements,” said Patrick Meijer, Chief Executive Officer at Absolute Motors. “Instacoins’ OTC desk is a key differentiator for our clients, providing a high-touch, bespoke liquidity model that is tailored to their specific requirements.”

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Instacoins places strong emphasis on regulatory alignment and onboarding, recognising that OTC trading often involves complex corporate structures and cross-border considerations. The OTC desk works closely with each client to ensure onboarding, execution and settlement are handled in line with applicable regulatory and operational standards.

This compliance-first approach, combined with an individualised service model, has positioned Instacoins as a trusted OTC partner for corporate and institutional clients operating across multiple jurisdictions.

“Instacoins’ OTC desk is a key differentiator for our clients, providing a high-touch, bespoke liquidity model that is tailored to their specific requirements,” said Malcolm Caruana, Director at Remax Finest. “Instacoins’ OTC desk is a key differentiator for our clients, providing a high-touch, bespoke liquidity model that is tailored to their specific requirements.”

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Alongside its white-glove OTC desk, Instacoins also offers the Instacoins OTC Platform, a self-serve trading solution designed for clients who prefer to execute transactions independently and at their own pace.

The OTC Platform provides a classic crypto on and off-ramp experience, allowing users to buy or sell Bitcoin without minimum transaction limits. The platform operates 24 hours a day, enabling

clients to trade when it suits them, without the need for direct interaction with a trading desk.

This offering complements the personalised OTC desk by serving clients who prioritise flexibility and autonomy, rather than bespoke execution. While the platform does not include personalised consultation, it provides a reliable, always-available route for straightforward Bitcoin transactions.

In addition, the platform allows merchants to generate payment links that can be shared directly for crypto payments. This functionality supports simple crypto payment flows, though payment acceptance is not the primary focus of the OTC offering.

Together, the OTC desk and OTC platform reflect Instacoins' commitment to supporting different client preferences, from high-touch, assisted execution to self-directed trading.

Instacoins OTC desk and platform

Clients engaging the Instacoins OTC desk benefit from:

- Convenient and flexible OTC trading with personalised consultations
- Discreet asset conversion with reliable and compliant settlement
- Access to deep liquidity across major crypto and fiat pairs
- Fair, transparent pricing supported by high-trust execution
- A tailored user experience built around flexibility, clarity and ease

This combination allows clients to execute high-value trades efficiently while maintaining confidence, discretion and control.

Instacoins OTC desk and platform

The OTC trading desk is a core component of the wider Instacoins ecosystem and forms part of Instacoins Pro, the company's professional services offering. The ecosystem supports the practical use of digital assets across [payments, invoice settlement, merchant crypto acceptance with fiat settlement](#) and trading.

OTC services enable clients to move seamlessly between crypto and fiat, supporting broader financial, operational and lifestyle strategies, while complementary payment and gateway solutions allow businesses and individuals to use crypto in real-world contexts without managing volatility.

As the digital asset market continues to mature, professional OTC trading plays an increasingly important role in meeting the needs of sophisticated clients operating beyond retail markets.

Instacoins OTC desk and platform

