

FEDCON Aims to Help Small Businesses Get their Piece of the 'Golden Dome' Bonanza

FederalGovernment.info, is actively deploying strategy programs to ensure small businesses are positioned to win lucrative 'Golden Dome' contracts

TAMPA, FL, UNITED STATES, February 27, 2026 /EINPresswire.com/ -- The Missile Defense Agency's \$151 billion Scalable Homeland Innovative Enterprise Layered Defense (SHIELD) contract—widely known as the "Golden Dome"—represents one of the most significant defense procurement events of the decade. While the primary awards have been secured by major defense and technology conglomerates, a massive wave of mandatory subcontracting requirements is creating an unprecedented financial opportunity for small and mid-sized enterprises.

Federal Endowment Directing Consultants (FEDCON), [the government contracting advisory firm behind FederalGovernment.info](#),

is actively deploying strategy programs to ensure small businesses are positioned to win these lucrative subcontracts.

Navigating the SHIELD Supply Chain:

Major prime contractors tasked with building the Golden Dome are legally bound by stringent small business participation goals. This opens the door for smaller firms specializing in cybersecurity, advanced manufacturing, software development, logistics, and engineering to secure long-term, high-revenue work. However, the barrier to entry remains high due to complex compliance, security, and regulatory hurdles.

To bridge this gap, FEDCON provides end-to-end consulting services tailored specifically for the SHIELD initiative, including:



FEDCON

FEDCON, No Nonsense Contract Consulting



Marina Nicola | Project Coordinator

Compliance and Certification Alignment: Ensuring businesses hold the necessary active registrations and socioeconomic certifications (WOSB, SDVOSB, HUBZone, 8(a)) required by prime contractors to meet their set-aside goals.

Cybersecurity Preparedness: Guiding firms through the rigorous CMMC 2.0 readiness process, which is a strict prerequisite for handling any Controlled Unclassified Information (CUI) related to the missile defense shield.

Strategic Matchmaking and Marketing: Developing targeted capability statements and connecting small businesses directly with the procurement officers and supplier diversity managers at prime organizations.

Proposal Development: Assisting in the creation of compliant, competitive, and compelling subcontracting bids that align with the specific technical requirements of the Golden Dome framework.

Leveling the Procurement Playing Field:

The sheer scale of the \$151 billion IDIQ contract means that even a fraction of a percent in subcontracted work can fundamentally transform a small business. FEDCON operates on the principle that these generational opportunities should not be monopolized solely by legacy defense players. By translating complex federal acquisition regulations into actionable growth strategies, FEDCON equips emerging businesses with the tools needed to compete and win in the Golden Dome supply chain.

Marina Nicola

Federal Endowment Directing Consultants, LLC

+1 855-233-3266

[email us here](#)

Visit us on social media:

[LinkedIn](#)

[Instagram](#)

[YouTube](#)

This press release can be viewed online at: <https://www.einpresswire.com/article/895838230>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2026 Newsmatics Inc. All Right Reserved.