

Smith Relaunches Its Solar Distribution Program

The company is opening a solar sales office in upstate New York to support the growth of this new division

HOUSTON, TX, UNITED STATES, March 4, 2026 /EINPresswire.com/ -- [Smith](#), a leading global distributor of electronic components and semiconductors, today announces the relaunch of its

[solar-distribution services](#). Using its global footprint and more than four decades of supply chain experience, the company will provide its customers in the solar space with end-to-end procurement and excess-inventory solutions.



Smith Company Logo



We are excited to relaunch Smith's solar services and continue expanding our offerings to help our customers optimize their solar inventory."

*Adam Jordan, Vice President
of Solar Services at Smith*

The solar industry has become an integral part of the ongoing growth occurring within the technology sphere. From custom-built supply chain strategies to flexible financing options, Smith is working with its customers across the industry to [support circular-economy principles](#) and build a more sustainable energy landscape.

The division will be led by Adam Jordan, who has been appointed Vice President of Solar Services at Smith. Adam brings nearly two decades of experience in solar products

and distribution to the role. Under his leadership, the company's global team of solar experts will leverage Smith's dynamic service offerings and procurement support to fulfill the specific needs of solar-technology companies.

He will be leading the division from the company's new solar sales office in Albany, New York. The Albany office will further expand Smith's regional footprint and serve as a strategic location for developing new and existing partnerships within the sustainable-energy industry.

"With this specialized team of capable individuals and a new hub in upstate New York, we are more equipped than ever to connect with our solar customers and offer them a comprehensive suite of supply chain solutions," said Anthony Chilelli, Vice President of Business Development,

North America, at Smith. “We welcome Adam as he grows the team and secures our position as a trusted procurement partner in the solar market.”

Smith’s extensive experience developing and qualifying its supplier partnerships will help its solar customers worldwide gain access to a full array of high-quality modules and equipment. The company has already secured supply agreements with a selection of major manufacturers, ensuring fast and reliable procurement while remaining steadfast in its commitment to quality.

Through its excess-inventory program, Smith’s solar customers can turn their unused solar products into new revenue streams while maximizing sales potential and minimizing their environmental impact. Smith’s fully customizable programs quickly and effectively match buyers and sellers to free up warehouse space and keep projects moving forward.



Adam Jordan, Vice President of Solar Services at Smith

“With our global operations, broad product offerings, and a sustainable approach to solar-equipment distribution, Smith is committed to serving the solar industry by offering best-in-class products and solutions,” said Adam. “We are excited to relaunch Smith’s solar services and continue expanding our offerings to help our customers optimize their solar inventory.”

The new solar sales office address is:
401 New Karner Road, Suite 301
Albany, NY, US 12205
+1 518.738.2192

About Smith

Founded in 1984, Smith is the leading independent distributor of electronic components. Smith's Intelligent Distribution™ model offers a comprehensive suite of flexible and scalable supply chain solutions to source, manage, test, and ship billions of components to partners worldwide in every industry and vertical. The company is backed by more than 25 certifications and accreditations and has developed and implemented sustainable practices that exceed industry and regulatory requirements. Building on its decades of market data, cutting-edge technology, and a systems-based approach to quality excellence, Smith generated more than USD \$3.4 billion in global revenue in 2025 and ranks eighth among all global distributors. Visit www.smithweb.com to learn more.

###

Rachel Goodell, Director of Marketing

Smith

+1 713-334-7115

[email us here](#)

This press release can be viewed online at: <https://www.einpresswire.com/article/897235931>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2026 Newsmatics Inc. All Right Reserved.