OrderEase Announces Integration with Microsoft Dynamics 365 to Transform B2B Order Management

A prebuilt Dynamics 365 integration that transforms fragmented B2B order intake into a structured, validated system of action.

Microsoft Dynamics 365 Integrations for B2B Order Management by OrderEase

TORONTO, ONTARIO, CANADA, March 4, 2026 /EINPresswire.com/ -- OrderEase, a leading B2B order management platform that automates and streamlines order workflows for sellers, today announced the launch of its prebuilt integration with Microsoft Dynamics 365 — empowering businesses to unify order operations, eliminate manual processes, and scale with confidence.

The new Dynamics 365 Order Management integration connects OrderEase to Microsoft Dynamics 365 through a fully configured, prebuilt connector that synchronizes critical business data including customers, products, inventory, pricing, orders, shipments and invoices. With this integration, Dynamics 365 remains the system of record while OrderEase manages orchestration of complex, exception-heavy order workflows from multiple channels.

> This integration is designed for modern businesses scaling B2B operations. It ensures orders enter Microsoft Dynamics 365 in a usable, validated state."
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> *Rodrigo Diaz de Rivera, VP of Sales and Marketing at OrderEase*

"Suppliers and distributors using Microsoft Dynamics 365 need reliable order orchestration outside the ERP, especially as orders come from eCommerce, EDI, marketplaces and sales teams with varied data formats and business rules. Our integration dramatically reduces manual entry and operational bottlenecks," said Rodrigo Diaz de Rivera, VP of Sales and Marketing at OrderEase.

Key Benefits of the OrderEase + Dynamics 365 Integration:
- Unified Order Lifecycle: OrderEase standardizes and validates incoming orders before pushing them to Dynamics 365, reducing manual cleanup and exceptions in the ERP.
- Configurable Sync Rules: Businesses can choose how and when data flows between OrderEase and Dynamics 365, including real-time order pushes once status conditions are met.
- Operational Stability: By handling upstream complexity outside the ERP, existing Dynamics 365 workflows and downstream processes remain stable and untouched.
- Faster Channel Onboarding: Adding new sales channels, from EDI to marketplaces, no longer requires custom ERP projects, reducing IT burden and enabling growth.

With the surge in multi-channel order volumes across digital wholesale, the integration supports manufacturers, distributors, and suppliers looking to centralize order intake and improve operational visibility without sacrificing Dynamics 365's integrity.

"This integration is designed for modern businesses scaling B2B operations. It ensures orders enter Microsoft Dynamics 365 in a usable, validated state," added Rodrigo. "That means fewer manual processes, fewer errors, and more capacity for teams to focus on strategic growth."

The OrderEase + Dynamics 365 integration is now generally available. Businesses interested in streamlining their order operations with Dynamics 365 can learn more or request a demo at: https://www.orderease.com/integrations/dynamics-365.

About OrderEase
OrderEase is a B2B order management platform built to help sellers automate orders, unify multi-channel sales, and eliminate manual processes. Trusted by growing brands and distributors across industries, OrderEase connects order sources to ERPs and fulfillment systems with prebuilt integrations, real-time synchronization and configurable workflows.

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