

Highmark ACA, Medicare & Dental Contracting 2026 Now Available in DE, NY, PA, and WV Through FMO BenaVest

BenaVest announces Highmark ACA, Medicare, and Dental contracting availability in DE, NY, PA, and WV for 2026.



HOLLYWOOD, FL, UNITED STATES,
March 4, 2026 /EINPresswire.com/ --
BenaVest, a national Field Marketing

Organization (FMO) specializing in ACA, Medicare, and ancillary insurance solutions, is proud to announce its carrier partnership with Highmark, offering ACA Marketplace, Medicare, and Dental coverage solutions in Delaware (DE), New York (NY), Pennsylvania (PA), and West Virginia (WV).

“

Highmark is a powerful addition to our portfolio in DE, NY, PA, and WV.”

Humanchumo, Agent Relations Manager at BenaVest

This partnership expands BenaVest’s regional carrier strength in the Northeast and Mid-Atlantic markets, giving agents access to one of the most recognized health insurance organizations in the region across multiple lines of business.

Highmark is known for its strong provider networks, integrated care approach, and commitment to improving

health outcomes within the communities it serves. With ACA, Medicare, and Dental products available under one carrier relationship, BenaVest agents can build stronger, multi-line client strategies while increasing retention and production opportunities.

“Highmark is a powerful addition to our portfolio in DE, NY, PA, and WV,” said Hugo Humanchumo, Agent Relations Manager at BenaVest. “Their strength across ACA, Medicare, and Dental allows our agents to deliver comprehensive solutions while positioning themselves competitively in key regional markets.”

Highmark Coverage Lines Available Through BenaVest

ACA Marketplace Plans

Highmark's ACA plans provide competitive premiums, comprehensive essential health benefits, and broad provider networks designed to support individuals and families during Open Enrollment and Special Enrollment Periods.

Medicare Coverage Options

Highmark Medicare plans offer reliable coverage solutions for seniors, focusing on affordability, coordinated care, and long-term health management.

Dental Plans

Highmark Dental coverage allows agents to cross-sell preventive and comprehensive dental benefits alongside health plans, strengthening client protection strategies and boosting retention.

Benefits for Agents Contracting with Highmark Through BenaVest

- Direct access to [Highmark ACA, Medicare, and Dental contracting](#)
- State availability in DE, NY, PA, and WV
- Live carrier training webinars through InsureUniversity
- Marketing toolkits and enrollment support resources
- Personalized onboarding and broker assistance
- [Competitive commissions](#) across all product lines
- Enrollment support for OEP, AEP, and year-round dental sales

BenaVest will feature Highmark in upcoming [InsureUniversity training webinars](#), providing agents with product education, compliance guidance, and sales positioning strategies tailored to these regional markets.

About Highmark

Highmark is a leading regional health insurance organization serving millions of members across the Northeast and Mid-Atlantic. With a focus on community-based care, provider integration, and accessible health solutions, Highmark delivers ACA, Medicare, and Dental products designed to meet evolving consumer needs.

The graphic is a promotional banner for Highmark's ACA, Medicare, and Dental services. It features a dark blue header with the text "Now Open: HIGHMARK ACA, MEDICARE, & DENTAL" in white and yellow. Below the header, there are logos for a blue cross, a blue shield with a caduceus, and the "10th Anniversary BENAVEST" logo. The Highmark logo is prominently displayed in the center. The main body of the graphic is dark blue with three white checkmarks and text: "No FMO Agency has a better combination of attributes!", "Competitive street rate commissions, reliable and lowest cost plans!", and "Get free marketing resources! Have access to Free Webinars!". At the bottom, there is a yellow bar with contact information: a phone icon, "(800) 893-7201", an email icon, "office@benavest.com", and a globe icon, "www.benavest.com".

About BenaVest

BenaVest is a national Field Marketing Organization (FMO) dedicated to helping agents grow with ACA, Medicare, Life, Annuities, Dental, Vision, and Ancillary products. Through advanced contracting systems, weekly training webinars, and real-time broker support, BenaVest equips agents with the infrastructure needed to scale across multiple product lines.

Agents interested in Highmark contracting in DE, NY, PA, or WV through BenaVest InsureUniversity can visit www.insureuniversity.com or call the Broker Support Line at (800) 893-7201.

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