

# Montgomery County MD Downsizing Specialist Marc Cormier Launches Senior Transition Program for Homeowners

*A realtor who specializes in working with seniors introduces a full-service solution for selling, downsizing, and planning the next chapter*

BETHESDA, MD, UNITED STATES, April 1, 2026 /EINPresswire.com/ -- As a leading [downsizing](#) specialist in Montgomery County MD and a realtor who specializes in working with seniors, [Marc Cormier](#) is addressing a growing need: helping seniors and their families navigate the transition from long-time homes with clarity and control. With more homeowners choosing to stay longer, many families are now searching for answers like "how do I sell my parents home" and "what is the best way to help seniors move out of a house safely and financially smart."

For many seniors, the challenge is not just selling a home. It is everything that comes with it. Years of maintenance catching up  
Stairs and layouts that increase risk of slip and fall  
Deferred [repairs](#) that impact value  
Unexpected medical situations that force fast decisions  
Adult children searching for "help selling my parents home" without a clear plan  
Most people do not have a system. They have stress.

Marc Cormier, a senior real estate specialist in Montgomery County MD, has built a structured approach that combines strategy, logistics, and execution.

His team provides:

Senior move assistance in Montgomery County

Home clean-out and coordination

Access to repairs or full updates when ROI makes sense

Guidance on whether to sell as-is or renovate before sale



Marc Cormier Realtor

Concierge real estate services for seniors

Clients can choose how much help they need. From simple guidance to full project management.

"Most people think they have to figure this out on their own. They don't. We walk them through the plan, show them the numbers, and handle as much or as little as they want. The goal is simple: to protect their equity and make the move make sense." ~ Marc Cormier



Downsizing

### 1. Full-Service Listing Strategy

Designed to maximize value with proper preparation, pricing, and exposure

### 2. Convenience Sale Option

For those prioritizing speed and simplicity

“

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*Marc Cormier*

Sell home as-is

No repairs or showings

Fast closing

Both options are built around the client's situation, not pressure

Katie, a recent client, shared:

“I was scared about the move. I did not know if it was the right thing to do, but I knew deep down I could not keep up with the house anymore. I felt overwhelmed and did not know where to start. After sitting down with Marc, he

explained everything, answered all my questions, and then handled the entire process. That made all the difference.”

Cormier also provides educational resources to help families make informed decisions, including guidance on:

Downsizing strategies

Timing the market

Selling a parent's home

Handling repairs or skipping them

Planning ahead instead of reacting late

Homeowners and families searching for a downsizing realtor in Montgomery County MD or help

with selling a parent's home can schedule a consultation.

Call: 301-660-6272 x711

#### ABOUT MARC

Marc Cormier is a nationally ranked real estate advisor and realtor who specializes in working with seniors in Maryland, Virginia, and DC. He focuses on downsizing, probate, and transition planning, helping clients protect equity and move forward with clarity.

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