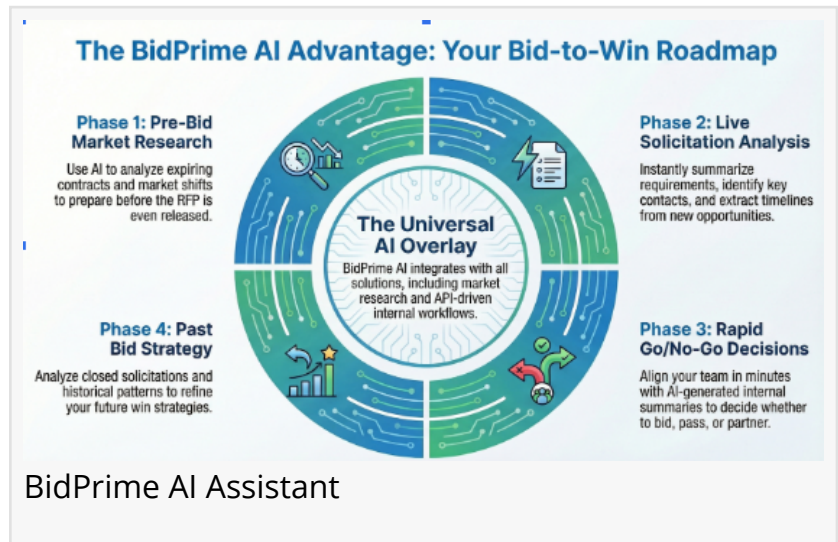


BidPrime Expands AI Assistant Across Platform to Accelerate Bid Qualification, Outreach, and Proposal Development

AUSTIN, TX, UNITED STATES, April 6, 2026 /EINPresswire.com/ -- BidPrime today announced a major expansion of its AI Assistant across the platform, introducing a structured, workflow-driven system designed to help companies qualify opportunities faster, engage agencies more strategically, and respond to bids with greater precision.

This release marks a significant evolution from BidPrime's initial AI functionality, which allowed users to ask open-ended questions about individual bids and documents. The new system introduces purpose-built intelligence across the full lifecycle of a government opportunity—transforming how vendors analyze, pursue, and respond to public sector solicitations.



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Josh Schwartzbeck, CTO & co-Founder

At the core of the expansion is a library of prebuilt AI tools organized around three critical workflows: qualification, outreach, and response development. These tools are designed to extract and structure key information from agency metadata, scopes of work, and supporting documents—eliminating the need for manual review and interpretation.

New capabilities include:

- > Opportunity Qualification Tools that summarize scope, requirements, submission criteria, and key deadlines into structured outputs, enabling faster go/no-go decisions
- > Targeted Extraction Tools for identifying budgets, insurance and bonding requirements, submission instructions, and pre-bid details directly from documents

- > Strategic Outreach Generators that suggest agency questions, identify key contacts, and generate formal records requests based on the solicitation
- > Response Acceleration Tools that create proposal outlines, compliance checklists, internal summaries, and even draft cover letters aligned to agency expectations
- > Advanced Estimation and Analysis to model likely contract values, assess risk, and compare opportunities to past awards



These capabilities are powered by BidPrime's proprietary prompt system, which standardizes how users interact with AI while maintaining flexibility for deeper analysis.

In addition to prebuilt workflows, the platform now enables users to create and save custom AI prompts directly within their account. This allows companies to standardize internal evaluation criteria, automate recurring analyses, and tailor outputs to their specific business priorities—without retyping or reconfiguring prompts for each opportunity.

"What makes this different is how deeply the AI is connected to BidPrime's data," said Josh Schwartzbeck, CTO of BidPrime. "We've embedded AI directly into BidPrime's data layer and our Docs on Demand library, so users are working off real agency data and full bid documents."

Unlike generic AI integrations, BidPrime's AI Assistant is deeply embedded into the platform's data layer, combining agency metadata, solicitation documents, and contextual signals into a unified analysis experience. This ensures outputs are not only faster, but materially more useful for real-world capture and proposal workflows.

The expanded AI Assistant is now available to BidPrime customers, with continuous enhancements planned as the company further integrates intelligence across future opportunities, active solicitations, and awarded intelligence.

For more information, visit www.bidprime.com.

About BidPrime

BidPrime is a leading provider of government opportunity intelligence, helping companies identify, qualify, and win public sector contracts. By combining comprehensive data coverage with advanced analytics and AI-driven workflows, BidPrime enables organizations to move faster and compete more effectively in the government marketplace.

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