

LTO Logistics Raises \$250,000 to Scale Compliance-Backed Freight Infrastructure

LTO Logistics secures \$250K revenue-share raise to scale compliance, onboarding and back-office infrastructure for independent owner-operators.

KINGSPORT, TN, UNITED STATES, April 22, 2026 /EINPresswire.com/ -- Kingsport, TN [LTO Logistics LLC](#) today announced a \$250,000 revenue-share raise to expand its compliance-driven freight infrastructure and accelerate onboarding of independent owner-operators across regional freight lanes.

Key facts

Raise: \$250,000 (revenue-share)

Revenue share: 10% of gross monthly revenue

Return cap: 1.5x (repayment target \$375,000)

Estimated repayment: 18–36 months depending on growth

Headquarter: Kingsport, TN



This funding lets LTO scale safety-first compliance and back-office systems so drivers can focus on the road while we protect their authority and earnings."

Todd Odham, Founder of LTO Logistics LLC

Quote from the founder

"Todd Odham: 'This funding lets LTO scale safety-first compliance and back-office systems so drivers can focus on the road while we protect their authority and earnings.'"

What LTO does

Provides federal authority access under an [80/20](#)



LTO LOGISTICS LLC

authority-leasing structure.

Manages DOT compliance & safety oversight, dispatch coordination, billing, and back-office operations. Enables owner-operators to retain trucks, fuel and maintenance while generating freight revenue; LTO collects 20% of gross revenue and provides operational infrastructure. Traction & unit economics

Operational authority and compliance systems established; active freight relationships and validated cost structure in place.

Conservative per-truck estimate: average monthly gross \$32,000 □ \$6,400 to LTO □ ~\$5,400 net per truck after overhead allocation.

Scales margin via onboarding (5 leased trucks ≈ \$27K net/month; 10 ≈ \$54K; 20 ≈ \$108K) without asset-heavy expansion.

Use of funds

Compliance & safety systems expansion, onboarding and carrier audit framework

Back-office scaling and working capital (insurance reserves, operating buffer)

Selective fleet validation: acquisition of 2–3 Class 8 trucks for operational leverage

Investor terms

Revenue-share investment (no equity dilution)

Investor returns directly tied to gross revenue performance

Estimated repayment window 18–36 months; return cap at 1.5x

About LTO Logistics LLC

LTO Logistics is a compliance-first freight infrastructure platform based in Kingsport, TN, focused on structured authority-leasing for independent carriers. Founded by industry operator Todd Odham, the company aims to build freight infrastructure that generates predictable monthly



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revenue while protecting authority and prioritizing safety.

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