

# Dallas Communication Expert Helps Over 2,000 Entrepreneurs Master Networking and the Elevator Pitch

*Unlocking Opportunities gives professionals the science of networking and the perfect elevator pitch*

DALLAS, TX, UNITED STATES, May 17, 2026

/EINPresswire.com/ -- Most professionals walk into networking events and wing

it. They collect business cards and wonder why nothing

converts. Dallas-based Communication Strategist and Certified World Class Speaking Coach Kevin D.

Williams

wrote [Unlocking Opportunities](#): The Ultimate Guide to Excelling at Networking Events and Crafting the Perfect

Elevator Pitch to solve that problem permanently.

Since its release, the communication frameworks inside

this book have powered workshops and training sessions

for Bank of America, Spectrum Reach, the Dallas Black

Chamber of Commerce, the Collin County Black Chamber

of Commerce, the Rockwall Chamber of Commerce, and

Chick-fil-A — helping over 2,000 professionals generate thousands of dollars in new business from rooms they were already in.

"Networking is a science. Your elevator pitch is a science," said Williams. "And when you don't understand the science, you're not networking — you're just showing



Kevin D. Williams, Communication Strategist and Certified World Class Speaking Coach, delivering a keynote on the science of networking and the perfect elevator pitch.

up and hoping. This book changes that."

Unlocking Opportunities takes readers through the complete science of professional networking and personal branding, including how to walk into any room with a clear game plan, how to craft an elevator pitch that makes people lean in, how to build rapport that turns first introductions into lasting business relationships, and how to use the [P.I.T.C.H. Framework](#) — Precise, Impact, Target, Clear, Hook — to deliver a pitch that opens real doors.

Williams' approach to communication was forged through deeply personal experience. A letter from his daughter Kylar, written between the ages of 6 and 10, telling him she felt unseen, led Williams to seek professional help and invest in communication tools. That transformation became a professional mission that now reaches thousands through his books, workshops, and keynote stages.

"Every principle in this book was first proven in my personal life before I ever taught it professionally," said Williams. "Communication is the foundation of every relationship — personal and professional."

“

Business cards don't create currency. Effective communication does. This book gives every professional the strategy they were never taught.”

*Kevin D. Williams,  
Communication Strategist*

Autographed copies and bulk orders for organizations, corporate teams, real estate firms, sales associations, And business expos are available at [teamvisionmedia.com](http://teamvisionmedia.com).

In-person and virtual workshops based on the book's Frameworks are also available for organizations ready to give their teams a real communication advantage.

About Kevin D. Williams and Team Vision Media: Kevin D. Williams is a Dallas-based Communication Strategist, Certified World Class Speaking Coach, and bestselling author. He is the founder of Team Vision

Media is a professional development and communication



Kevin D. Williams, bestselling author of *Unlocking Opportunities*, the networking and elevator pitch playbook trusted by Bank of America, Chick-fil-A, and over 2,000 entrepreneurs nationwide.

training company. He is also the author of Clarity in Care: How Clear Communication Builds Trust, Improves Outcomes and Strengthens Patient Relationships.

Kevin D Williams  
TEAM VISION LLC  
+1 501-952-4331  
support@teamvisionmedia.com

Visit us on social media:

[LinkedIn](#)

[Instagram](#)

[Facebook](#)

[YouTube](#)



Kevin D. Williams — Communication Strategist, Certified World Class Speaking Coach, and bestselling author of *Unlocking Opportunities*, based in Dallas, Texas.

---

This press release can be viewed online at: <https://www.einpresswire.com/article/913247676>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2026 Newsmatics Inc. All Right Reserved.