

# SmiKar Customer Case Studies Document \$2.1M+ in Annual Microsoft 365 Storage Savings

*Fortune 500 healthcare, FTSE 250 engineering and mid-market financial services customers eliminate seven-figure SharePoint storage overage.*

MELBOURNE, VIC, AUSTRALIA, June 15, 2026 /EINPresswire.com/ -- Three enterprise Squirrel deployments documented in a newly released [case study compilation](#) have together eliminated more than \$2.1 million per year in Microsoft 365 SharePoint storage overage charges, SmiKar Software announced today. The three customers, a Fortune 500 consumer healthcare brand owner, a FTSE 250 global engineering group, and a mid-market financial services firm, together demonstrate the same per-terabyte economic model at deployment scales ranging from 20 terabytes to over a petabyte.



Microsoft 365 charges \$0.20 per gigabyte per month for SharePoint storage above each tenant's licensed entitlement. For organisations with significant inactive content, common in regulated sectors with multi-year retention obligations, the resulting overage bill compounds quarter over quarter. Microsoft 365 Archive, the platform's native cold-storage tier, addresses part of the cost concern but explicitly excludes archived content from Microsoft Copilot grounding, leaving a documented visibility gap for organisations whose AI investment depends on the full content corpus.

The [Squirrel SharePoint archiving platform](#) moves inactive content from SharePoint Online into the customer's own Azure Blob Storage account, leaving stub files that remain visible across SharePoint, the OneDrive sync client, and Microsoft Teams. Customers choose the Azure storage tier, Hot, Cool, Cold, or Archive, to match their retrieval profile and budget. The optional Nutshell

AI module embeds plain-language document summaries into the stubs so archived content remains discoverable to Microsoft Copilot and SharePoint Search.

The three documented [Microsoft 365 storage cost reduction](#) outcomes are:

A Fortune 500 consumer healthcare brand owner with a SharePoint estate exceeding 1.4 petabytes and still growing has archived more than 600 terabytes of inactive content to date. At a measured delivered saving of \$200 per terabyte per month, the programme has reduced the organisation's Microsoft 365 storage spend by approximately \$1.44 million per year, with a five-year projected cumulative saving of \$7.2 million.

A FTSE 250 global engineering group with a workforce of approximately 12,000 has reduced its SharePoint tenant from a trajectory exceeding 460 terabytes to a current footprint of 165 terabytes, a reduction of nearly 300 terabytes, for a projected annual saving of approximately \$708,000. This customer also deployed the Nutshell AI module to preserve Microsoft Copilot grounding on archived engineering documentation, an outcome neither Microsoft 365 Archive nor standard third-party hierarchical-storage-management approaches can deliver.

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These outcomes prove that Microsoft 365 storage cost reduction is achievable at any scale, in any sector, without disrupting end users or compromising compliance.”

*Mark Smith*

A mid-market financial services firm with several hundred advisers, analysts, and operations staff used Squirrel during a planned legacy file-server migration to SharePoint Online. By archiving 20 terabytes of inactive content during the migration, the firm avoided approximately \$48,000 per year of recurring Microsoft 365 storage overage that would otherwise have begun on the day the migration completed.

The case study compilation also documents the

The screenshot displays a SharePoint interface. At the top, two files are listed: 'ActionItems Analysis.xlsx' (archived 4 hours ago) and 'ActionItems Document.pptx.html' (archived yesterday at 6:28 PM). Below this is a section titled 'User Initiated Archiving' showing a folder named 'Folder\_100' with a table of its contents. The table includes columns for Name, Modified, Modified By, Restore, and Add column. One file, 'xlsx\_1MB\_v2\_11833.xlsx.html', is shown with a 'Restore' button. Below that is a section titled 'User Restore Button' showing a 'Squirrel Archive' table. This table has columns for Filename, Date Archived, Site GUID, Size Uncompressed, and Action. It lists 20 files with their respective dates, GUIDs, sizes, and 'Restore' buttons.

Filename	Date Archived	Site GUID	Size Uncompressed	Action
CompetitiveAnalysisQ3.jpg	21/07/2024 07:07:11	fed195e6-8f41-47d7-a534-1db0f463172c	163,814,990 bytes	Restore
AssetInventoryDec.xls	21/07/2024 07:07:12	fed195e6-8f41-47d7-a534-1db0f463172c	39,251,388 bytes	Restore
ComplianceReport1Oct.doc	21/07/2024 07:07:13	fed195e6-8f41-47d7-a534-1db0f463172c	4,295,189 bytes	Restore
ServiceAgreementMay.png	21/07/2024 07:07:14	fed195e6-8f41-47d7-a534-1db0f463172c	110,091,788 bytes	Restore
TrainingManualQ1.pdf	21/07/2024 07:07:15	fed195e6-8f41-47d7-a534-1db0f463172c	153,448,141 bytes	Restore
VendorContractNov.pdf	21/07/2024 07:07:16	fed195e6-8f41-47d7-a534-1db0f463172c	42,699,306 bytes	Restore
ResearchPaper2023.pdf	21/07/2024 07:07:17	fed195e6-8f41-47d7-a534-1db0f463172c	24,255,930 bytes	Restore
AssetInventoryQ1.pptx	21/07/2024 07:07:18	fed195e6-8f41-47d7-a534-1db0f463172c	811,338 bytes	Restore
SalesPresentationQ4.jpg	21/07/2024 07:07:19	fed195e6-8f41-47d7-a534-1db0f463172c	38,266,514 bytes	Restore
HRHandbookNov.zip	21/07/2024 07:07:20	fed195e6-8f41-47d7-a534-1db0f463172c	17,372,935 bytes	Restore
PressRelease2022.doc	21/07/2024 07:07:21	fed195e6-8f41-47d7-a534-1db0f463172c	102,954,828 bytes	Restore
MeetingMinutesMay.doc	21/07/2024 07:07:22	fed195e6-8f41-47d7-a534-1db0f463172c	81,638,706 bytes	Restore
ProjectFeb.doc	21/07/2024 07:07:23	fed195e6-8f41-47d7-a534-1db0f463172c	132,376,866 bytes	Restore
RiskMitigationPlanDec.png	21/07/2024 07:07:23	fed195e6-8f41-47d7-a534-1db0f463172c	43,295,857 bytes	Restore
BudgetForecastDec.zip	21/07/2024 07:07:24	fed195e6-8f41-47d7-a534-1db0f463172c	1,766,154 bytes	Restore
MeetingMinutes2022.zip	21/07/2024 07:07:25	fed195e6-8f41-47d7-a534-1db0f463172c	96,054,601 bytes	Restore
Budget2021.pptx	21/07/2024 07:07:26	fed195e6-8f41-47d7-a534-1db0f463172c	553,341 bytes	Restore

methodology by which the per-terabyte economics translate to any tenant size, the architecture by which Squirrel writes archived content into the customer-owned Azure Blob Storage account without SmiKar Software retaining a persistent copy of customer content, and a worked example for a typical 200-terabyte-over-entitlement tenant.

The full case study compilation is available without charge.

## About SmiKar Software

SmiKar Software is a Microsoft Partner specialising in Microsoft 365 archiving for enterprise. Squirrel automates SharePoint Online archiving into customer-owned Azure Blob Storage, with the optional Nutshell AI module that keeps archived content discoverable to Microsoft Copilot. Chipmunk preserves departed-user OneDrive, Exchange, and Teams data through deployment from the Azure Marketplace. SmiKar's customer base spans financial services, insurance, engineering, pharmaceuticals, manufacturing, healthcare, and government organisations globally, including Fortune 500 and FTSE 250 constituents.

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