

# Telecom Equipment Market Industry Analysis, Leading Companies, and Expansion Potential

*The Business Research Company's  
Telecom Equipment Market Report 2026 –  
Market Size, Trends, And Global Forecast  
2026-2035*

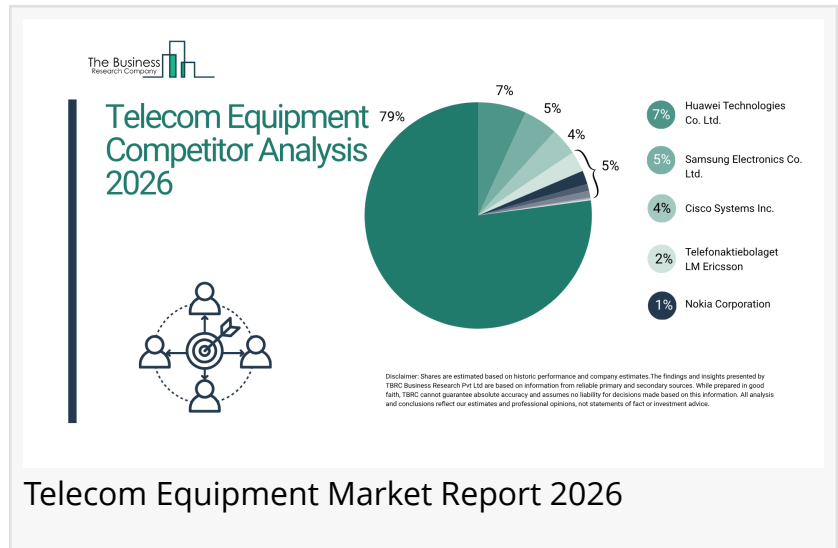
LONDON, GREATER LONDON, UNITED KINGDOM, June 22, 2026  
/EINPresswire.com/ -- "The [telecom equipment market](#) is dominated by the presence of multinational network infrastructure providers and specialized communication technology companies competing through

advancements in wireless connectivity, network virtualization, fiber-optic infrastructure, radio access technologies, and intelligent network management systems. Companies are emphasizing high-speed data transmission capabilities, scalability across communication networks, energy-efficient equipment designs, cybersecurity integration, and compliance with evolving telecommunication standards to strengthen market competitiveness. Focus on expanding network coverage, supporting next-generation communication technologies, improving service reliability, and enabling seamless connectivity across enterprise and consumer applications remains central to competitive positioning. Understanding the competitive landscape is essential for stakeholders seeking growth opportunities, technology advancements, and strategic collaborations within the rapidly evolving telecommunications infrastructure ecosystem.

## Which Market Player Is Leading The Telecom Equipment Market?

•According to our research, Huawei Technologies Co. Ltd. led global sales in 2024 with a 7% market share. The company's telecommunications equipment portfolio, which is directly involved in the telecom equipment market, delivers a broad range of wireless network solutions, optical transmission systems, base stations, routers, switches, and communication infrastructure technologies that support network capacity expansion, high-speed connectivity, operational efficiency, and digital communication capabilities across telecom operator and enterprise network environments.

## Who Are The Major Players In The Telecom Equipment Market?



Telecom Equipment Market Report 2026

Major companies operating in the telecom equipment market are Huawei Technologies Co. Ltd., Samsung Electronics Co. Ltd., Cisco Systems Inc., Telefonaktiebolaget LM Ericsson, Nokia Corporation, ZTE Corporation, Hewlett Packard Enterprise Development LP (Juniper Networks Inc.), Ciena Corporation, NEC Corporation, CommScope Holding Co. Inc., Extreme Networks Inc., Arista Networks Inc., Fujitsu Limited, Mavenir Systems Inc., Infinera Corporation, Adtran Inc., Ribbon Communications Inc., Ceragon Networks Ltd., SIA Mikrotik, Cambium Networks Corporation, Baicells Technologies Co. Ltd., Calix Inc.

How Concentrated Is The Telecom Equipment Market?

•The market is moderately fragmented, with the top 10 players accounting for 21% of total market revenue in 2024. This level of concentration reflects moderate infrastructure and technology entry barriers, driven by evolving network architecture requirements, rising complexity of communication systems, continuous advancements in wireless technologies, and the need for large-scale deployment and system integration capabilities. Leading players such as Huawei Technologies Co. Ltd., Samsung Electronics Co. Ltd., Cisco Systems Inc., Telefonaktiebolaget LM Ericsson, Nokia Corporation, ZTE Corporation, Hewlett Packard Enterprise Development LP (Juniper Networks Inc.), Ciena Corporation, NEC Corporation, and CommScope Holding Co. Inc. hold notable market shares through diversified telecommunications equipment portfolios, extensive operator relationships, global operational presence, and ongoing innovation in network infrastructure, optical communication technologies, and advanced connectivity solutions. As demand for high-bandwidth communication networks, next-generation wireless infrastructure, cloud-enabled networking environments, and intelligent network management technologies increases, technology advancement, strategic alliances, and infrastructure expansion are expected to strengthen the competitive positioning of these leading companies in the market.

•Leading companies include:

oHuawei Technologies Co. Ltd. (7%)

oSamsung Electronics Co. Ltd. (5%)

oCisco Systems Inc. (4%)

oTelefonaktiebolaget LM Ericsson (2%)

oNokia Corporation (1%)

oZTE Corporation (1%)

oHewlett Packard Enterprise Development LP (Juniper Networks Inc.) (0.5%)

oCiena Corporation (0.2%)

oNEC Corporation (0.1%)

oCommScope Holding Co. Inc. (0.1%)

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Who Are The Key Raw Material Suppliers In The Telecom Equipment Market?

- Major raw material suppliers in the telecom equipment market include Corning Incorporated, Prysmian Group, Sumitomo Electric Industries Ltd., Furukawa Electric Co. Ltd., TE Connectivity Ltd., Amphenol Corporation, Molex LLC, Belden Inc., CommScope Holding Co. Inc., Lumentum Holdings Inc., Coherent Corp., Broadcom Inc., Texas Instruments Incorporated, Analog Devices Inc., NXP Semiconductors N.V., Infineon Technologies AG, Murata Manufacturing Co. Ltd., TDK Corporation, Shin-Etsu Chemical Co. Ltd., DuPont de Nemours Inc.

Who Are The Major Wholesalers And Distributors In The Telecom Equipment Market?

- Major wholesalers and distributors in the telecom equipment market include Ingram Micro Holding Corporation, TD SYNEX Corporation, Wesco International Inc., Graybar Electric Company Inc., ScanSource Inc., Exclusive Networks SA, Westcon-Comstor Ltd., D&H Distributing Co. Inc., Arrow Electronics Inc., Redington Limited, ALSO Holding AG, Exertis Group, Mwave Australia Pty Ltd., CTC Global Pte Ltd., Exertis Almo, Midwich Group plc, Sonepar Group, Rexel S.A., Carahsoft Technology Corporation, CDW Corporation.

Who Are The Major End Users Of The Telecom Equipment Market?

- Major end users in the telecom equipment market include AT&T Inc., Verizon Communications Inc., Deutsche Telekom AG, Vodafone Group Plc, China Mobile Limited, China Telecom Corporation Limited, Reliance Jio Infocomm Limited, Bharti Airtel Limited, Orange S.A., Telefónica S.A., América Móvil S.A.B. de C.V., NTT Group, SK Telecom Co. Ltd., KDDI Corporation, Singtel Group, BT Group plc, Telstra Group Limited, Saudi Telecom Company, T-Mobile US Inc., Telecom Italia S.p.A.

What Are The Major Competitive Trends In The Market?

- Cloud-native network automation technology is transforming the telecom equipment market by improving network efficiency, strengthening service scalability, and enabling intelligent communication capabilities across next-generation telecom infrastructure.
- Example: In February 2025, Nokia Corporation signed a multi-year expansion agreement with AT&T Inc. to upgrade voice carriage systems and 5G network automation infrastructure in the United States, featuring cloud-based voice core applications and advanced network automation software.
- Its intelligent network optimization capabilities, AI and machine learning integration, and cloud-native telecom architecture enhance operational performance, strengthen service delivery capabilities, and support advanced communication network modernization initiatives.

Which Strategies Are Companies Adopting To Stay Ahead?

- AI-Driven Network Intelligence Enhancing Telecom Infrastructure Performance
- Open RAN Adoption Advancing Flexible Network Deployment Capabilities
- Cloud-Native Network Architectures Supporting Scalable Connectivity Solutions
- Fiber Optic Infrastructure Expansion Strengthening High-Speed Data Transmission
- Strategic Investments Accelerating Next-Generation Telecom Equipment Innovation

[Access The Detailed Telecom Equipment Market Report Here](#)

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