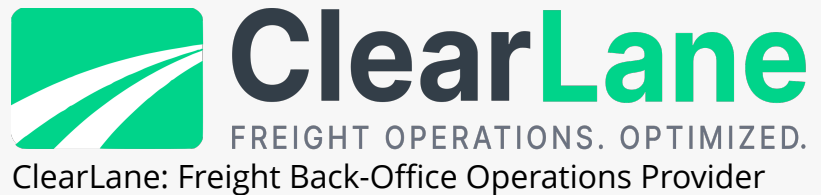


ClearLane Introduces Flexible Capacity Model for Freight Back-Office Operations

New flexible capacity model lets freight brokers and 3PLs add operational capacity in days instead of the months required for in-house hiring and training.

NEW YORK, NY, UNITED STATES, September 8, 2026 /EINPresswire.com/ -- ClearLane (getclearlane.com), a freight back-office operations provider, today announced the availability of its flexible capacity model for freight back-office operations. The model allows freight brokers and 3PLs to add trained operational capacity in days rather than the months required to hire, onboard, and train in-house staff, with pricing that scales directly with load volume.



ClearLane: Scale Operations Without Adding Headcount

Back-office workload scales linearly with loads: every additional load means another POD to retrieve, another carrier invoice to audit, another shipper invoice to prepare, and another receivable to collect. A brokerage growing from 800 to 2,000 loads per month faces more than double the operational work. Hiring, training, and retaining billing and AP staff takes months, and turnover in these roles is persistently high. The result is a back office that is always one growth spurt behind. ClearLane has published a comparison of [in-house vs outsourced AR collections](#) that examines the cost and capacity tradeoffs in detail.

ClearLane's flexible capacity model assigns dedicated teams that expand with the client's volume. Because team members are already trained in freight workflows (rate confirmations, TMS navigation, POD standards, accessorial documentation), capacity can be added in days rather than months, with [the full onboarding process](#) typically running 2 to 3 weeks from TMS access to full volume.. ClearLane's [pricing scales with load volume](#), so operational cost tracks revenue instead of running ahead of it.

The cost math behind the model is straightforward. Adding one in-house billing clerk means \$45,000 to \$65,000 in salary depending on the market, plus benefits, office space, equipment,



Growth exposes the back office. The sales team books more loads, and suddenly billing is two weeks behind. Scaling ops should not depend on how fast you can hire."

*Alexander Kochas, Founder &
Head of Operations,
ClearLane*

and management time. Training that person on freight-specific workflows takes two to three months before they're fully productive. If they leave after a year, the cycle restarts. ClearLane's model replaces that fixed cost with a variable one that flexes with volume: when load count grows by 30%, operational capacity grows with it, without a job posting, an interview cycle, or a training ramp.

The flexible capacity model applies across ClearLane's full service suite. Clients can scale POD retrieval, carrier invoice audit, shipper billing, AR collections, compliance monitoring, and bookkeeping independently based on where volume is increasing. A brokerage adding a large

shipper account can increase billing capacity for that account without scaling compliance or AP resources. That modularity is what separates the flexible capacity model from simply outsourcing an entire department.

ClearLane's services include:

POD and document retrieval, verification, and TMS upload

Carrier invoice verification and AP processing (rate confirmation matching, accessorial review, duplicate detection)

Carrier compliance monitoring (FMCSA authority status, COI tracking, insurance verification)

Shipper billing and customer invoicing (invoice preparation, POD attachment, portal and EDI submission)

Accounts receivable management and collections (aging monitoring, payment reminders, dispute resolution)

Pre-billing revenue recovery audit (catching missed detention, layover, TONU, lumber fees before invoicing)

Outsourced bookkeeping (bank reconciliation, transaction categorization, AP/AR recording, credit card reconciliation, month-end close)

For more information or to request a consultation, visit getclearlane.com or contact media@getclearlane.com.

About ClearLane

ClearLane is a freight back-office operations provider serving U.S. freight brokers, 3PLs, trucking companies, and freight forwarders. ClearLane provides dedicated teams for accounts payable processing and carrier invoice audit, accounts receivable billing and collections, POD retrieval, carrier compliance monitoring, pre-billing revenue recovery audits, and outsourced bookkeeping. Each client is assigned a dedicated client success contact for direct, accountable support. Learn more at getclearlane.com.

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