

BPX Research: 72% of SAP Transformations Lack Integrated BTM Toolchains

BPX research shows most SAP transformation programs lack process visibility, while leaders use integrated BTM toolchains to reduce migration risk.

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[/EINPresswire.com/](https://EINPresswire.com/) -- What if the single biggest predictor of a failed SAP migration has nothing to do with the migration path you chose? New benchmark research from Business Process Xperts (BPX), a Mind-A-Mend Group company, finds that SAP

transformation programs run without an integrated business transformation management (BTM) toolchain, no process mining before cutover, no living process model, no governed link between design and execution. BPX, which has modeled more than 1,500 business processes and analyzed over 90,000 process cases across five continents, surveyed SAP customers to isolate what actually separates on-time, on-budget programs from the rest.

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Successful SAP go-lives come from making processes visible and accountable before migration. Without that foundation, costly rework and avoidable delays often follow.”

Dr. Rupal Agarwal, Chief Strategy Officer and Co-Founder, BPX

The finding cuts against how most enterprises budget for transformation. Spend concentrates on the ERP platform and the systems integrator, while the process layer, how work actually flows, where the friction sits, which variants break at scale goes undocumented until it surfaces mid-program as scope creep. The BTM toolchain closes that gap by making the process estate visible, owned and measurable before a single object is migrated. It puts a single point of accountability on process truth, rather than leaving it split across departments to be reconciled after go-live.



Only 8 percent of those organizations which migrated to S/4HANA were able to migrate on time, with migration taking 30 percent longer than expected. More than six out of every ten migrations overshot their budget, and 65 percent of all migrations faced quality problems after go-live.

77% of SAP organizations cited data management as a challenge when moving off ECC, and only 12% had a data strategy covering the whole organization. Among enterprises already in motion, 30% of migration projects are already delayed or over budget.

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- > Process truth before migration: [□□□□□□□□](#) and [□□□□□□□□□□](#) expose real variants, friction points, and rework loops ahead of cutover, so scope is fixed rather than discovered.
- > Single Point of Ownership: Instead of the governance-by-department approach, there is one single governance method to replace the middle-of-the-project reconciliation process which causes cost overruns.
- > Quick and Clean Go-Live: The top performers using the integration tool chain go live in 70 percent less time.
- > Process mining as standard, not afterthought. 40% top performers are 2 times more likely to run process mining before migration.
- > Measurable outcomes. BPX engagements have delivered results ranging from \$8.1M in annual cost avoidance to 40% faster financial close cycles.
- > Toolchain fluency across the stack. Integrated delivery across SAP Signavio, SAP LeanIX, WalkMe, and SAP BTP under one accountable model.

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This is not a story about one firm's methodology. It is a signal that the SAP transformation market is bifurcating. As the maintenance deadline nears and the pool of experienced talent tightens, the enterprises that treated process visibility as a prerequisite will separate decisively

