



# HOMESERVICES OF AMERICA WHOLLY OWNED COMPANIES AND ITS FRANCHISE NETWORK BHHS DOMINATE 2026 REALTRENDS VERIFIED

*More than 4,400 Real Estate Professionals Across the HomeServices of America Enterprise Earn Independent Verification as the Nation's Top Producers*

MINNEAPOLIS, MN, UNITED STATES, July 9, 2026 /EINPresswire.com/ -- [HomeServices of America](#) wholly-owned companies and its franchise network — [Berkshire Hathaway HomeServices](#) — have each earned an extraordinary showing in the 2026 RealTrends Verified rankings, with the combined enterprise placing more than 3,046 agents and 1,363 teams among the nation's independently verified top-producing real estate professionals.

RealTrends Verified is one of the most rigorous and respected benchmarking programs in residential real estate. Unlike self-reported rankings, it independently audits and confirms the sales volume and transaction numbers of every agent and team it recognizes. Verified professionals represent the top 1.5% of the more than 1.6 million licensed real estate agents in the United States. To qualify, individual agents must close at least 25 residential transactions or \$10 million in sales volume in the prior year; teams must close at least 40 transactions or \$16 million in volume.

## HomeServices of America Wholly-Owned Companies — Individual Agent Rankings

Agents and Teams affiliated with HomeServices of America's wholly owned brokerage brands earned top national rankings across both sales volume and transaction sides:

### Top 5 Agents by Sales Volume:

- Cristal Clarke, Berkshire Hathaway HomeServices California Properties, Montecito, CA
- Nelson Gonzalez, Berkshire Hathaway HomeServices EWM Realty, Miami, FL
- Ellen Mosher, Houlihan Lawrence, Greenwich, CT
- Pollena Forsman, Houlihan Lawrence, Larchmont, NY
- David Offer, Berkshire Hathaway HomeServices California Properties, Los Angeles, CA

### Top 5 Agents by Transaction Sides:

- Kyle Hause, Long & Foster Real Estate, Newport News, VA

- Melissa Greer, Berkshire Hathaway HomeServices Yost & Little Realty, Greensboro, NC
- Todd Bartusek, Berkshire Hathaway HomeServices Ambassador Real Estate, Omaha, NE
- Susan Huff, Huff Realty, Florence, KY
- Darin Greear, Long & Foster Real Estate, Blacksburg, VA

#### HomeServices of America Wholly-Owned Companies — Team Rankings by Size Category

The following teams affiliated with HomeServices of America wholly owned companies earned top national rankings within their respective size categories:

##### Small Teams — Top 5 by Sales Volume:

- Perry Wisdom Barrett Narosov Group, led by Alexander Perry (Allie Beth Allman & Associates, Dallas, TX)
- The Kogevinas Group, led by Nancy Kogevinas (Berkshire Hathaway HomeServices California Properties, Montecito, CA)
- Marsha Kotlyar Estate Group (Berkshire Hathaway HomeServices California Properties, Santa Barbara, CA)
- Greg Noonan & Associates, led by Greg Noonan (Berkshire Hathaway HomeServices California Properties, La Jolla, CA)
- Tim Van Damm & Associates, led by Tim Van Damm (Berkshire Hathaway HomeServices California Properties, Rancho Santa Fe, CA)

##### Medium Teams — Top 5 by Sales Volume:

- The Leslie Kopp Group, led by Leslie Kopp (Long & Foster Real Estate, Bethany Beach, DE)
- Marcontell + Gilcrest Group, led by Kelly Marcontell (Ebby Halliday Companies — Ebby Halliday Realtors, Southlake, TX)
- Calcagno & Hamilton Real Estate Group, led by Nancy Hamilton (Berkshire Hathaway HomeServices California Properties, Montecito, CA)
- The Berkes Group, led by Joseph Berkes (Ebby Halliday Companies — Williams Trew, Fort Worth, TX)
- The BAR Group, led by Amy Timmerman (Ebby Halliday Companies — Dave Perry-Miller Real Estate, Dallas, TX)

##### Large Teams — Top 5 by Sales Volume:

- Tse Group, led by Andy Tse (Intero Real Estate Services, Saratoga, CA)
- Troyer & Cabot Group, led by David Troyer (Intero Real Estate Services, Los Altos, CA)
- The Robin Gordon Group, led by Robin Gordon (Berkshire Hathaway HomeServices Fox & Roach, REALTORS®, Haverford, PA)
- The Metalios Team, led by Joy Metalios (Houlihan Lawrence, Greenwich, CT)
- The Perry-Miller Streiff Group, led by Ryan Streiff (Ebby Halliday Companies — Dave Perry-Miller Real Estate, Dallas, TX)

##### Mega Teams — Top 5 by Sales Volume:

- The Yeatman Group, led by Kyle Yeatman (Long & Foster Real Estate, Midlothian, VA)

- Eric Craig Real Estate Team, led by Eric Craig (ReeceNichols Real Estate, Kansas City, MO)
- The Metro Pros, led by Mike Pettid (Berkshire Hathaway HomeServices Ambassador Real Estate, Omaha, NE)
- Team Reeder, led by Chris Reeder (Long & Foster Real Estate, Frederick, MD)
- Providence Partners, led by Terry Moore (Berkshire Hathaway HomeServices Georgia Properties, Canton, GA)

#### Enterprise Teams — Top 3 by Sales Volume:

Note: Three Enterprise-level teams are represented within the HomeServices wholly owned company portfolio.

- The Rob Ellerman Team, led by Rob Ellerman (ReeceNichols Real Estate, Lee's Summit, MO)
- The Koehler Bortnick Team, led by Kathy Koehler (ReeceNichols Real Estate, Leawood, KS)
- The Briley Team, led by Adam Briley (Berkshire Hathaway HomeServices Ambassador Real Estate, Omaha, NE)

#### Berkshire Hathaway HomeServices — Franchise Network Individual Agent Rankings

Agents and Teams affiliated with the Berkshire Hathaway HomeServices (BHHS) Franchise Network –independently owned franchisees – earned the following top national rankings:

#### Top 5 Agents by Sales Volume:

- Paul Grover, Berkshire Hathaway HomeServices Robert Paul Properties, Osterville, MA
- Garrett Noel, Berkshire Hathaway HomeServices Utah Properties, Park City, UT
- Kelly Horn, Berkshire Hathaway HomeServices Utah Properties, Park City, UT
- BJ Christianson, Berkshire Hathaway HomeServices Utah Properties, Park City, UT
- Nikki Lagouros, Berkshire Hathaway HomeServices PenFed Realty, Reston, VA

#### Top 5 Agents by Transaction Sides:

- Malinda Koncar, Berkshire Hathaway HomeServices The Preferred Realty, Hermitage, PA
- Megan Sullivan, Berkshire Hathaway HomeServices Northern Real Estate Group, Marinette, WI
- Shaun Hayes, Berkshire Hathaway HomeServices Professional Realty, Greenville, OH
- Joe Doher, Berkshire Hathaway HomeServices Results Realty, Orlando, FL
- Nikki Lagouros, Berkshire Hathaway HomeServices PenFed Realty, Reston, VA

#### Berkshire Hathaway HomeServices — Franchise Network Team Rankings by Size Category

The following teams affiliated with independently owned Berkshire Hathaway HomeServices franchise companies earned top national rankings within their respective size categories:

#### Small Teams — Top 5 by Sales Volume:

- Peterson Calder Jeffers Team, led by Kurt Peterson (Berkshire Hathaway HomeServices Utah Properties, Park City, UT)
- Ski Resort Property Group, led by Nancy Erni (Berkshire Hathaway HomeServices Utah

Properties, Park City, UT)

□ Mountain Home Team, led by Craig Popa (Berkshire Hathaway HomeServices Utah Properties, Park City, UT)

□ David Orso Team, led by David Orso (Berkshire Hathaway HomeServices PenFed Realty, Severna Park, MD)

□ Richardson Spinowitz Team, led by Tyler Richardson (Berkshire Hathaway HomeServices Utah Properties, Park City, UT)

Medium Teams — Top 5 by Sales Volume:

□ Chin Fleming Harris, led by Lorie Schumacher (Berkshire Hathaway HomeServices Utah Properties, Park City, UT)

□ The Boehmer Team, led by Kelly Boehmer (Berkshire Hathaway HomeServices Select Properties, O'Fallon, MO)

□ Brace Homes, led by Mark M. Brace (Berkshire Hathaway HomeServices Michigan Real Estate, Grand Rapids, MI)

□ Hendrickson Team, led by Gary Hendrickson (Berkshire Hathaway HomeServices South Sound Properties, Fircrest, WA)

□ The Gammons Team, led by Allen Gammons (Berkshire Hathaway HomeServices Commonwealth Real Estate, East Greenwich, RI)

Large Teams — Top 5 by Sales Volume:

□ Lee Ann Wilkinson Group, led by Lee Ann Wilkinson (Berkshire Hathaway HomeServices PenFed Realty, Lewes, DE)

□ The Craig Hartranft Team, led by Craig Hartranft (Berkshire Hathaway HomeServices Homesale Realty, Lancaster, PA)

□ Sure Sales Group, led by Andrew Udem (Berkshire Hathaway HomeServices Homesale Realty, Baltimore, MD)

□ Williams Richwine Group, led by Allen Williams (Berkshire Hathaway HomeServices Indiana Realty, Indianapolis, IN)

□ Homes With Steill, led by Justin Steill (Berkshire Hathaway HomeServices Indiana Realty, Carmel, IN)

Mega Teams — Top 4 by Sales Volume:

Note: Four Mega-level teams are represented within the Berkshire Hathaway HomeServices franchise network.

□ The Edrington Team, led by Doug Edrington (Berkshire Hathaway HomeServices J Douglas Properties, Chattanooga, TN)

□ The Rhodes Team, led by Russell Rhodes (Berkshire Hathaway HomeServices PenFed Realty Texas, Flower Mound, TX)

□ Spaulding Group, led by Carole Atkison (Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS®, Greenville, SC)

□ The Toates Team, led by Timothy Toates (Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS®, Greenville, SC)

“The breadth and depth of this recognition across our entire enterprise reflects something that cannot be manufactured – a culture of genuine excellence,” said Chris Kelly, President & CEO of HomeServices of America. “These rankings exemplify our value proposition as the only major national brokerage which offers all services – brokerage, mortgage, title and insurance – under one umbrella.”

For more information, visit [www.homeservices.com](http://www.homeservices.com) or [www.berkshirehathawayhs.com](http://www.berkshirehathawayhs.com).

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#### About HomeServices of America

HomeServices of America is one of the largest providers of homeownership services in the nation, offering a full suite of services including real estate brokerage, mortgage, title, escrow, insurance, and moving services. HomeServices operates through a family of storied real estate brands including Berkshire Hathaway HomeServices, Long & Foster Real Estate, Edina Realty, and Harry Norman, REALTORS® | Forbes Global Properties, among others.

#### About Berkshire Hathaway HomeServices Franchise Network

Berkshire Hathaway HomeServices (BHHS) is a real estate franchise network operated by HSF Affiliates LLC, a subsidiary of HomeServices of America, Inc. a Berkshire Hathaway affiliate. Berkshire Hathaway HomeServices is a global real estate brokerage franchise with a bold focus on building a personally connected future through relationship-driven business, supported by best-in-class leadership, mentorships, business tools, and a worldwide network that is committed to making a lasting impact through lifelong relationships. With approximately 40,000 real estate professionals and more than 1,300 offices worldwide, the network completed more than USD\$128.5 billion in real estate sales in 2025.

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