

Meunier Brothers Real Estate Team Share Silicon Valley Real Estate Insights in The Mercury News Feature

Andy and Ben Meunier from Meunier Brothers Real Estate discuss inventory, seller preparation, buyer demand and informed decision-making across Silicon Valley.

CUPERTINO, CA, UNITED STATES, August 11, 2026 /EINPresswire.com/ -- The Meunier Brothers Real Estate Team at Coldwell Banker Realty has been featured in a new The Mercury News article focused on the changing Silicon Valley housing market.

The article, published July 6, 2026, features Andy and Ben Meunier's perspective on rising inventory, buyer behavior, stock market influences and the importance of strategic preparation for home sellers.

As third-generation Silicon Valley real estate professionals and lifelong local residents, Andy and Ben advise buyers and sellers throughout Cupertino, San Jose, Santa Clara, Los Altos, Mountain View, Sunnyvale, Los Gatos and surrounding communities.

The [Mercury News feature](#) highlights a central message from the team: changing market conditions reward preparation, clear communication and informed decision-making.

For sellers, increased inventory means buyers have more choices. Pricing, presentation and exposure can directly affect how a home performs once it reaches the market. The team's [Silicon Valley home selling services](#) include strategic property preparation, professional staging and media, digital marketing and focused offer negotiation.



Top-rated Silicon Valley realtors - The Meunier Brothers Real Estate

The article also explores the team's use of financial analysis and technology. Ben brings nearly a decade of experience in finance at public and private technology companies, while Andy brings 14 years of full-time Silicon Valley real estate experience. Together, they combine local knowledge, data and direct client communication.

"Our role is to help clients understand what is happening in the market and focus on the decisions they can control," said Ben Meunier. "That includes pricing, preparation, affordability and timing based on their specific goals."

The Meunier Brothers Real Estate Team ranks among the top 1% of Silicon Valley real estate agents. The team has completed more than \$300 million in career sales and closed more than \$110 million in residential transactions in 2025.

Readers can learn more about the [top-rated Silicon Valley real estate team](#) and read the full Mercury News feature online.

Homeowners considering a sale can contact the team for a property-specific pricing and preparation consultation.

About the Meunier Brothers Real Estate Team

The Meunier Brothers Real Estate Team is a third-generation Silicon Valley real estate team affiliated with Coldwell Banker Realty. Led by Andy and Ben Meunier, the team serves buyers and sellers across Santa Clara County and the broader Silicon Valley market.

Meunier Brothers Real Estate Team

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