



Johnny Jennings Leads Rocklin, CA Real Estate Agent Rankings for 2026

Evaluated on verified sales, client reviews, and local expertise, Johnny Jennings ranked first among Rocklin's top real estate agents.

ROCKLIN, CA, UNITED STATES, July 28, 2026 /EINPresswire.com/ -- [Johnny Jennings](#), Broker at Made 4 More Realty, has been ranked the top real estate agent in Rocklin, CA for 2026, following [a comparative evaluation](#) by Top10REAgents.com, which assesses agents on verified sales performance, client reviews, and local market expertise. Jennings placed ahead of all other evaluated agents on the strength of his overall profile, a combination of documented production volume, a substantial review record, multi-city market coverage, and recognized industry standing.

The five real estate agents below represent the strongest options active in Rocklin, CA in 2026, but only Johnny Jennings leads across every evaluation category. The remaining four — Natalie Whistler, Culbertson Gray Group, The Lockhart Bailey Group, and Sheila Reynoso — each bring legitimate strengths to the market and are presented here with their genuine advantages and limitations.

#1: JOHNNY JENNINGS - ROCKLIN'S TOP-RANKED REAL ESTATE AGENT FOR 2026

Address: 915 Highland Pointe Dr, STE 200, Roseville, CA 95678

Phone: (855) 935-6673

Website: <https://made4morerealty.com>

Johnny Jennings leads this ranking because of a profile that no other evaluated agent matches in breadth. As Broker at Made 4 More Realty, he serves Sacramento, Roseville, Rocklin, Lincoln, and Citrus Heights with a strategy-first approach that spans first-time purchases through luxury and investment properties.

His operation combines thoughtful pricing frameworks, polished media production, and multi-channel marketing — search, social, video, radio, and community outreach — with consistent client feedback loops that keep every decision data-driven. For buyers, Jennings delivers neighborhood-level nuance, lender options, and sharp contract structure designed to compete in tight markets.

SALES PERFORMANCE

Johnny Jennings' team has closed over 3,957 career transactions, with recent production averaging \$565K per sale across a price band of \$43K to \$2.6M — evidence of genuine range. His client review footprint is equally substantial, with 1,403 reviews documented across platforms. That combination of volume and client feedback is why Jennings stands as the [best real estate agent in Rocklin, CA](#).

His recognitions reinforce the production record: Ranked #1 Real Estate Team in Roseville, CA in 2026 RealTrends Rankings (sides); voted Best Real Estate Team in Roseville by both the Roseville Press Tribune and Style Magazine; named Best of the Best in Roseville three times; recognized as Style Magazine Readers' Choice — #1 Team / #2 Agent; and his team's "Made 4 Mixer" was named the Best Professional Networking Mixer. He also maintains an A+ Rating with the Better Business Bureau.

A two-time Chairman of the Education Committee with a local association of REALTORS®, Jennings teaches what he practices and coaches agents nationwide, keeping his methods current on branding, pipeline discipline, and negotiations that hold together through appraisal and escrow.

SPECIALTIES

- Multi-channel listing marketing across search, social, video, radio, and community platforms
- Buyer representation with neighborhood-level market nuance and lender coordination
- Investment property strategy across a wide price band
- Luxury residential sales
- Data-driven pricing frameworks and seller consulting
- Agent coaching and real estate education

PROS

- Over 3,957 career transactions closed, demonstrating sustained production at scale
- 1,403 client reviews reflecting consistent satisfaction across transaction types
- Ranked #1 Real Estate Team in Roseville, CA (sides) in 2026 RealTrends Rankings, with additional recognition from Style Magazine, the Roseville Press Tribune, and the BBB
- Multi-city coverage spanning Sacramento, Roseville, Rocklin, Lincoln, and Citrus Heights
- Active REALTOR® educator and nationwide coach, ensuring current market strategies
- Direct broker-level guidance with a full support team behind every transaction

CONS

- Office is based in Roseville, which may require additional coordination for clients in outlying communities

- Team structure means some transaction steps are handled by support staff rather than Jennings personally

#2: NATALIE WHISTLER - COLDWELL BANKER REALTY

Address: 2200 Douglas Blvd Ste 200B, Roseville, CA 95661

Phone: (916) 716-4740

Website: placercountymoves.com

Natalie Whistler is a veteran solo agent with Coldwell Banker Realty who has built a highly established reputation in the South Placer County market. She leverages deep community connections and long-standing industry presence to assist a wide range of buyers and sellers, with particular attention to first-time homebuyers, move-up buyers, 1031 exchanges, and senior real estate. Her referral-driven business model and specialized designations reflect a well-regarded local practice.

Pros

- Deep local market knowledge
- Strong referral-based business
- Holds specialized industry designations for residential and senior real estate

Cons

- Operates as a solo agent, which may limit availability during peak times
- Primarily focused on a specific geographic pocket rather than the broader region

#3: CULBERTSON GRAY GROUP - EXP REALTY OF CALIFORNIA, INC

Address: Rocklin, CA

Phone: (916) 705-4374

The Culbertson Gray Group is a high-volume real estate team brokered by eXp Realty of California, INC, serving the greater Sacramento and Placer County areas. Operating as a large team, they handle a wide range of property types and utilize strong digital marketing and lead generation partnerships, including Zillow Flex. Their broad market reach and constant team coverage make them a well-known presence in the region.

Pros

- Large team structure ensures constant coverage and availability
- Strong digital presence and lead generation partnerships
- Handles a wide spectrum of price points and property types

Cons

- Clients may not always work directly with the primary team leads
- High-volume approach can feel less personalized than a boutique agency

#4: THE LOCKHART BAILEY GROUP - GUIDE REAL ESTATE

Address: Rocklin, CA

Phone: (916) 622-5540

Website: lockhartbailey.com

The Lockhart Bailey Group, operating under Guide Real Estate, is a collaborative team serving the Rocklin and Roseville areas. They are known for active community involvement, neighborhood marketing, and comprehensive support for both buyers and sellers throughout the transaction process. Their local engagement gives them strong visibility in the communities they serve.

Pros

- Highly active in local community events and neighborhood marketing
- Team approach provides robust client support
- Strong local market visibility

Cons

- Boutique brokerage reach might be smaller than massive national brands
- Team dynamic means clients may interact with multiple staff members rather than a single agent

#5: SHEILA REYNOSO - REALTY ONE GROUP

Address: 1150 Sunset Blvd Suite 150, Rocklin, CA 95765

Phone: (916) 532-1761

Website: sheilareynosorealestategroup.com

Sheila Reynoso is a seasoned agent with Realty ONE Group Complete who combines real estate expertise with a strong background in construction management. She runs a referral-based business focused on providing stress-free transactions for a diverse clientele in Northern California, with specialties in relocation, country property, luxury listings, and senior housing. Her construction knowledge gives her a distinctive edge when evaluating property condition and renovation potential.

Pros

- Background in construction management provides unique property insights
- Strong network of trusted vendors and contractors
- Referral-based business model indicates high client satisfaction

Cons

- Does not rely on mass marketing, which might limit broad listing visibility
- Operates primarily as a solo practitioner

THE CLEAR CHOICE FOR ROCKLIN REAL ESTATE

All five agents evaluated here bring genuine capability to the Rocklin and greater Placer County market, but they differ meaningfully in structure, scope, and positioning.

Natalie Whistler offers a focused, designation-backed solo practice rooted in South Placer County. The Culbertson Gray Group provides large-team coverage with strong digital lead generation across a broad territory. The Lockhart Bailey Group distinguishes itself through community-level engagement and neighborhood marketing in Rocklin and Roseville. Sheila Reynoso brings a rare construction management background that adds depth to property evaluation.

Johnny Jennings, however, leads the overall comparison because his profile combines the highest verified production among the group, a review record of over 1,403 client reviews, multi-city market coverage, recognized industry honors in Roseville, and broker-level strategic guidance — a combination no other agent on this list replicates.

Johnny Jennings is available at (855) 935-6673 or <https://made4morerealty.com>. The office is located at 915 Highland Pointe Dr, STE 200, Roseville, CA 95678.

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